

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/013723-2025>

Contract

Associate Traininers Dynamic Purchasing System for Ayrshire College

Ayrshire College

F03: Contract award notice

Notice identifier: 2025/S 000-013723

Procurement identifier (OCID): ocids-h6vhtk-04fef9

Published 8 April 2025, 3:00pm

Section I: Contracting authority

I.1) Name and addresses

Ayrshire College

Main Campus, Hill Street

Kilmarnock

KA1 3HY

Contact

Kathleen Harper

Email

kathleen.harper@ayrshire.ac.uk

Telephone

+44 1563523501

Fax

+44 1563538182

Country

United Kingdom

NUTS code

UKM93 - East Ayrshire and North Ayrshire mainland

Internet address(es)

Main address

<http://www1.ayrshire.ac.uk/>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00456

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Associate Trainers Dynamic Purchasing System for Ayrshire College

Reference number

2020-PS-13

II.1.2) Main CPV code

- 80000000 - Education and training services

II.1.3) Type of contract

Services

II.1.4) Short description

Ayrshire College Business Development Team deliver is looking to establish a Dynamic Purchasing System (DPS) split into a number of Categories (lots) for the delivery of commercial training courses to external clients.

Trainers are expected to have relevant qualifications to deliver the courses they bid for.

There is no intention to limit the number of service providers on the DPS. All service providers that meet the selection criteria and are not excluded will be admitted to the DPS. The DPS will remain open to new applicants during it's period of validity.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £80,000

II.2) Description

II.2.1) Title

Digital and IT Skills Courses

Lot No

2

II.2.2) Additional CPV code(s)

- 80533200 - Computer courses

II.2.3) Place of performance

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College Campuses and other locations in Scotland.

II.2.4) Description of the procurement

Lot 2 is for training courses such as (but not limited to) Microsoft Office 365 and apps courses, Microsoft Excel and Word Basic to Advanced levels, Data interpretation, Infographics, Digital marketing, Graphic Design.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

II.2) Description

II.2.1) Title

Health, Safety & First Aid

Lot No

3

II.2.2) Additional CPV code(s)

- 80550000 - Safety training services
- 80560000 - Health and first-aid training services
- 80561000 - Health training services
- 80562000 - First-aid training services

II.2.3) Place of performance

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

II.2.4) Description of the procurement

Lot 3 is for training courses such as (but not limited to) Emergency First Aid (SQA unit), First Aid at Work, Manual Handling (Scottish Manual Handling Passport Scheme), REHIS Elementary Health and Safety.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

II.2) Description

II.2.1) Title

Hospitality

Lot No

4

II.2.2) Additional CPV code(s)

- 80530000 - Vocational training services
- 80000000 - Education and training services

II.2.3) Place of performance

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

II.2.4) Description of the procurement

Lot 4 is for courses such as (but not limited to)REHIS Elementary Food Hygiene. REHIS Intermediate Food Hygiene, BIIAB Personal Licence holder and Refresher courses, WorldHost.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

II.2) Description

II.2.1) Title

Management

Lot No

5

II.2.2) Additional CPV code(s)

- 80532000 - Management training services
- 80000000 - Education and training services

II.2.3) Place of performance

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

II.2.4) Description of the procurement

Lot 5 is for courses such as (but not limited to) Introduction to Project Management, Management Development programme, Managing and Understanding Organisational Change, Motivation and team building, Business improvement using Process mapping and MS Visio, Leadership development programme for Non-Managers.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

II.2) Description

II.2.1) Title

People Development

Lot No

6

II.2.2) Additional CPV code(s)

- 80000000 - Education and training services
- 80570000 - Personal development training services

II.2.3) Place of performance

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

II.2.4) Description of the procurement

Lot 6 is for courses such as (but not limited to) Negotiation skills, Time Management, Communication skills, Effective meetings, Customer service, Customer complaint handling, Resilience.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

II.2) Description

II.2.1) Title

Engineering

Lot No

7

II.2.2) Additional CPV code(s)

- 80000000 - Education and training services
- 80531000 - Industrial and technical training services
- 80531100 - Industrial training services
- 80531200 - Technical training services

II.2.3) Place of performance

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

II.2.4) Description of the procurement

Lot 7 is for courses such as (but not limited to) Welding - qualified trade, NC/HNC in fab weld, TWI approvals for coded welding/ commercial.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

II.2) Description

II.2.1) Title

Health, Wellbeing and Care

Lot No

8

II.2.2) Additional CPV code(s)

- 80000000 - Education and training services
- 80530000 - Vocational training services

II.2.3) Place of performance

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

II.2.4) Description of the procurement

Lot 8 is for courses such as (but not limited to) Scottish Mental Health First Aid, Mental Health and Wellbeing (SCQF Level 4, SQA Unit), Mental Health and Wellbeing (SCQF Level 5, SQA Unit).

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

II.2) Description

II.2.1) Title

Internal Verifiers

Lot No

9

II.2.2) Additional CPV code(s)

- 80000000 - Education and training services

II.2.3) Place of performance

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

II.2.4) Description of the procurement

Lot 9 is for internal verifiers for courses/qualifications such as (but not limited to) ILM/CMI, Emergency First Aid, Mental Health and Wellbeing (SQA units).

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued to all providers on the DPS as fully electronic mini-competitions within the Lots on the DPS.

II.2) Description

II.2.1) Title

Accredited Courses

Lot No

1

II.2.2) Additional CPV code(s)

- 80000000 - Education and training services

II.2.3) Place of performance

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College Campuses and other locations in Scotland.

II.2.4) Description of the procurement

Lot 1 is for training courses such as (but not limited to) ILM SCQF level 6 Award in Leadership and Management, CMI Leadership and Management to SCQF level 7.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the setting up of a dynamic purchasing system

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2020/S 153-375994](#)

Section V. Award of contract

Lot No

4

Title

Hospitality

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

Section V. Award of contract

Lot No

9

Title

Internal Verifiers

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

Section V. Award of contract

Lot No

7

Title

Engineering

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

Section V. Award of contract

Lot No

6

Title

People Development

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

21 January 2021

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Coull Coaching LTD

76 rokeby crescent

strathaven

ML10 6EG

Telephone

+44 07929280517

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

MZN Consultancy

66 Watermill Ave, Lenzie

Glasgow

G66 5EL

Telephone

+44 7975826656

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Quo Solvis Ltd

64 Dounehill

Jedburgh

TD8 6LJ

Telephone

+44 07711897738

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

The Houstonexchange.co.uk

CBC House, 24 Canning Street

Edinburgh

EH3 8EG

Telephone

+44 01312722787

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Crimson Kite Consultancy

11 Denholm Terrace

Greenock

Pa168rn

Telephone

+44 07969471360

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £30,000

Section V. Award of contract

Lot No

3

Title

Health, Safety & First Aid

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

Section V. Award of contract

Lot No

5

Title

Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

21 January 2021

V.2.2) Information about tenders

Number of tenders received: 8

Number of tenders received from SMEs: 8

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 8

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Coull Coaching LTD

76 rokeby crescent

strathaven

ML10 6EG

Telephone

+44 07929280517

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Partners In Excellence - Operational Excellence

Shalimar Wing, 20 Racecourse View

Ayr

KA7 2TX

Telephone

+44 000000

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

MZN Consultancy

66 Watermill Ave, Lenzie

Glasgow

G66 5EL

Telephone

+44 7975826656

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Quo Solvis Ltd

64 Dounehill

Jedburgh

TD8 6LJ

Telephone

+44 07711897738

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Perth Innovation Ltd

1 Lime Grove

Scone

PH2 6PE

Telephone

+44 07900084338

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

The Houstonexchange.co.uk

CBC House, 24 Canning Street

Edinburgh

EH3 8EG

Telephone

+44 01312722787

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Crimson Kite Consultancy

11 Denholm Terrace

Greenock

Pa168rn

Telephone

+44 07969471360

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £30,000

Section V. Award of contract

Lot No

1

Title

Accredited Courses

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

21 January 2021

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Quo Solvis Ltd

64 Dounehill

Jedburgh

TD8 6LJ

Telephone

+44 07711897738

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,000

Section V. Award of contract

Lot No

2

Title

Digital and IT Skills Courses

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

21 January 2021

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Computer Tutoring Ltd

6a Iffley Road

London

W6 0PA

Telephone

+44 08001583588

Country

United Kingdom

NUTS code

- UKI33 - Kensington & Chelsea and Hammersmith & Fulham

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £10,000

Section V. Award of contract

Lot No

8

Title

Health, Wellbeing and Care

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

21 January 2021

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Enlighten Training

The Brew, Eagle House, 163 City Road

London

EC1V 1NR

Telephone

+44 02039165929

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,000

Section VI. Complementary information

VI.3) Additional information

This is a retrospective award.

(SC Ref:795756)

VI.4) Procedures for review

VI.4.1) Review body

Kilmarnock Sheriff Court

Sheriff Court House, St Marnock Street

Kilmarnock

KA1 1ED

Country

United Kingdom