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Contract

## **Associate Traininers Dynamic Purchasing System for Ayrshire College**

Ayrshire College

F03: Contract award notice

Notice identifier: 2025/S 000-013723

Procurement identifier (OCID): ocids-h6vhtk-04fef9

Published 8 April 2025, 3:00pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Ayrshire College

Main Campus, Hill Street

Kilmarnock

KA1 3HY

#### **Contact**

Kathleen Harper

#### **Email**

[kathleen.harper@ayrshire.ac.uk](mailto:kathleen.harper@ayrshire.ac.uk)

#### **Telephone**

+44 1563523501

#### **Fax**

+44 1563538182

**Country**

United Kingdom

**NUTS code**

UKM93 - East Ayrshire and North Ayrshire mainland

**Internet address(es)**

Main address

<http://www1.ayrshire.ac.uk/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00456](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00456)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Associate Traininers Dynamic Purchasing System for Ayrshire College

Reference number

2020-PS-13

#### **II.1.2) Main CPV code**

- 800000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Ayrshire College Business Development Team deliver is looking to establish a Dynamic Purchasing System (DPS) split into a number of Categories (lots) for the delivery of commercial training courses to external clients.

Trainers are expected to have relevant qualifications to deliver the courses they bid for.

There is no intention to limit the number of service providers on the DPS. All service providers that meet the selection criteria and are not excluded will be admitted to the DPS. The DPS will remain open to new applicants during it's period of validity.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £80,000

### **II.2) Description**

#### **II.2.1) Title**

Digital and IT Skills Courses

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 80533200 - Computer courses

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College Campuses and other locations in Scotland.

### **II.2.4) Description of the procurement**

Lot 2 is for training courses such as (but not limited to) Microsoft Office 365 and apps courses, Microsoft Excel and Word Basic to Advanced levels, Data interpretation, Infographics, Digital marketing, Graphic Design.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

## **II.2) Description**

### **II.2.1) Title**

Health, Safety & First Aid

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 80550000 - Safety training services
- 80560000 - Health and first-aid training services
- 80561000 - Health training services
- 80562000 - First-aid training services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

### **II.2.4) Description of the procurement**

Lot 3 is for training courses such as (but not limited to) Emergency First Aid (SQA unit), First Aid at Work, Manual Handling (Scottish Manual Handling Passport Scheme), REHIS Elementary Health and Safety.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

## **II.2) Description**

### **II.2.1) Title**

Hospitality

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 80530000 - Vocational training services
- 80000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

### **II.2.4) Description of the procurement**

Lot 4 is for courses such as ( but not limited to) REHIS Elementary Food Hygiene. REHIS Intermediate Food Hygiene, BIIAB Personal Licence holder and Refresher courses, WorldHost.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

## **II.2) Description**

### **II.2.1) Title**

Management

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 80532000 - Management training services
- 80000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

### **II.2.4) Description of the procurement**

Lot 5 is for courses such as (but not limited to) Introduction to Project Management, Management Development programme, Managing and Understanding Organisational Change, Motivation and team building, Business improvement using Process mapping and MS Visio, Leadership development programme for Non-Managers.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

## **II.2) Description**

### **II.2.1) Title**

People Development

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services
- 80570000 - Personal development training services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

#### **II.2.4) Description of the procurement**

Lot 6 is for courses such as (but not limited to) Negotiation skills, Time Management, Communication skills, Effective meetings, Customer service, Customer complaint handling, Resilience.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

### **II.2) Description**

#### **II.2.1) Title**

Engineering

Lot No

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services
- 80531000 - Industrial and technical training services
- 80531100 - Industrial training services
- 80531200 - Technical training services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

### **II.2.4) Description of the procurement**

Lot 7 is for courses such as (but not limited to) Welding - qualified trade, NC/HNC in fab weld, TWI approvals for coded welding/ commercial.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

## **II.2) Description**

### **II.2.1) Title**

Health, Wellbeing and Care

Lot No

8

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services
- 80530000 - Vocational training services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

### **II.2.4) Description of the procurement**

Lot 8 is for courses such as (but not limited to) Scottish Mental Health First Aid, Mental Health and Wellbeing (SCQF Level 4, SQA Unit), Mental Health and Wellbeing (SCQF Level 5, SQA Unit).

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

## **II.2) Description**

### **II.2.1) Title**

Internal Verifiers

Lot No

9

### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College campuses and other locations in Scotland.

### **II.2.4) Description of the procurement**

Lot 9 is for internal verifiers for courses/qualifications such as (but not limited to) ILM/CMI, Emergency First Aid, Mental Health and Wellbeing (SQA units).

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued to all providers on the DPS as fully electronic mini-competitions within the Lots on the DPS.

## **II.2) Description**

### **II.2.1) Title**

Accredited Courses

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKM93 - East Ayrshire and North Ayrshire mainland
- UKM94 - South Ayrshire

Main site or place of performance

Ayrshire College Campuses and other locations in Scotland.

### **II.2.4) Description of the procurement**

Lot 1 is for training courses such as (but not limited to) ILM SCQF level 6 Award in Leadership and Management, CMI Leadership and Management to SCQF level 7.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80-60

Price - Weighting: 20-40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This procurement will be run as a Dynamic Purchasing System, which will remain open to new entrants for the full term. All future opportunities will be issued as fully electronic mini-competitions within the Lots on the DPS.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the setting up of a dynamic purchasing system

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 153-375994](#)

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Hospitality

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Lot No**

9

### **Title**

Internal Verifiers

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Lot No**

7

### **Title**

Engineering

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Lot No**

6

### **Title**

People Development

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 January 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Coull Coaching LTD

76 rokeby crescent

strathaven

ML10 6EG

Telephone

+44 07929280517

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

MZN Consultancy

66 Watermill Ave, Lenzie

Glasgow

G66 5EL

Telephone

+44 7975826656

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Quo Solvis Ltd

64 Dounehill

Jedburgh

TD8 6LJ

Telephone

+44 07711897738

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

The Houstonexchange.co.uk

CBC House, 24 Canning Street

Edinburgh

EH3 8EG

Telephone

+44 01312722787

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Crimson Kite Consultancy

11 Denholm Terrace

Greenock

Pa168rn

Telephone

+44 07969471360

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £30,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Health, Safety & First Aid

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Management

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 January 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received from SMEs: 8

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 8

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Coull Coaching LTD

76 rokeby crescent

strathaven

ML10 6EG

Telephone

+44 07929280517

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Partners In Excellence - Operational Excellence

Shalimar Wing, 20 Racecourse View

Ayr

KA7 2TX

Telephone

+44 000000

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

MZN Consultancy

66 Watermill Ave, Lenzie

Glasgow

G66 5EL

Telephone

+44 7975826656

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Quo Solvis Ltd

64 Dounehill

Jedburgh

TD8 6LJ

Telephone

+44 07711897738

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Perth Innovation Ltd

1 Lime Grove

Scone

PH2 6PE

Telephone

+44 07900084338

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

The Houstonexchange.co.uk

CBC House, 24 Canning Street

Edinburgh

EH3 8EG

Telephone

+44 01312722787

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Crimson Kite Consultancy

11 Denholm Terrace

Greenock

Pa168rn

Telephone

+44 07969471360

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £30,000

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Accredited Courses

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 January 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Quo Solvis Ltd

64 Dounehill

Jedburgh

TD8 6LJ

Telephone

+44 07711897738

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £5,000

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### **Section V. Award of contract**

#### **Lot No**

2

#### **Title**

Digital and IT Skills Courses

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

21 January 2021

##### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Computer Tutoring Ltd

6a Iffley Road

London

W6 0PA

Telephone

+44 08001583588

Country

United Kingdom

NUTS code

- UKI33 - Kensington & Chelsea and Hammersmith & Fulham

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,000

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## **Section V. Award of contract**

### **Lot No**

8

### **Title**

Health, Wellbeing and Care

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 January 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Enlighten Training

The Brew, Eagle House, 163 City Road

London

EC1V 1NR

Telephone

+44 02039165929

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £5,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This is a retrospective award.

(SC Ref:795756)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Kilmarnock Sheriff Court

Sheriff Court House, St Marnock Street

Kilmarnock

KA1 1ED

Country

United Kingdom