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Tender

28-32 Flexible Procurement and Supply of Gas and/or Electricity

Kent County Council (t/a Laser)

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-013711

Procurement identifier (OCID): ocds-h6vhtk-05d93e

Published 16 February 2026, 10:05am

Changes to notice

This notice has been edited. The [previous version](#) is still available.

The Estimated Value of this Framework and the Individual Lots have been increased to account for potential increases in volume and energy costs.

Scope

Reference

Y26004

Description

The Contracting Authority will establish a single, closed Framework Agreement for the flexible procurement and supply of Gas and/or Electricity, as well as Net Zero Energy related Innovation Solutions, to public sector organisations across the United Kingdom.

Following comprehensive market engagement, the framework structure has been confirmed and will comprise three distinct lots. Please be advised that the estimated value of the Framework, and the individual Lots, represent a greater value than current spend, but account for potential growth in customer volumes and energy costs.

Lot 1: Flexible Procurement and Supply of Electricity with Additional Services (covering Metered and Unmetered Electricity)

Lot 2: Flexible Procurement and Supply of Natural Gas with Additional Services

Lot 3: Supply of Innovation Solutions relating to renewable energy and flexibility services

The framework will support flexible procurement strategies, and offer two service levels to Participating Authorities. A Procurement Only Service Option (POSO) and a Fully Managed (FM) Service. Additional services within scope include:

Metering and data services (Meter Operations, Data Collection & Aggregation, AMR provision)

Net zero and renewable energy solutions (including PPAs, REGO-backed supply, demand-side response)

Virtual PPA facilitation and access to intraday electricity markets

Small generation opportunities (Smart Export Guarantee, Feed-in Tariff)

Innovation solutions for renewable energy and flexibility services

The framework will provide Participating Authorities with access to competitive, flexible energy procurement that supports their net zero commitments and delivers best value.

Framework Operation: Suppliers will be evaluated and ranked independently for each lot based on their tender responses. For Lots 1 and 2, one Primary supplier and one or more Secondary Suppliers will be awarded positions (pending meeting of minimum

requirements for those Lots) and all suppliers on Lot 3 who meet the minimum requirements of the tender will be awarded positions. Suppliers will be ranked as either Primary or Secondary suppliers based on their evaluation scores for Lots 1 and 2, with Primary Suppliers being offered first opportunity for any Awards Without Competition via the framework.

Call-off procedures: Participating Authorities may award call-off contracts through either:

Award Without Competition to the Primary Supplier (highest-scoring supplier per lot), who will be given first consideration for call-off contracts; or

Award Without Competition to a Secondary Supplier where the Participating Authority has specific requirements that cannot be met by the Primary Supplier, or where other valid reasons apply; or

Further-competition among all framework suppliers capable of meeting the specific requirements.

Pricing determination: Prices for call-off contracts will be determined through the suppliers' framework pricing submissions and the specific requirements of the Participating Authority (for direct awards) or through competitive tendering in mini-competitions.

Supplier performance and transfer mechanisms: The Contracting Authority reserves the right to facilitate the transfer of Participating Authorities to alternative framework suppliers in circumstances including but not limited to: material supplier underperformance, supplier failure, force majeure, or where a Participating Authority's needs can only be served by an alternative supplier. Secondary suppliers provide essential resilience and optionality throughout the framework term.

The Contracting Authority reserves the right to remove or suspend suppliers from the framework where performance issues are not addressed satisfactorily in accordance with the dispute resolution procedures.

There is no restriction on the number of Lots a single supplier may be awarded, enabling the appointment of a single primary supplier across multiple Lots where this represents best value and meets strategic requirements.

To view this notice, please click here:

<https://csg.delta-esourcing.com/delta/viewNotice.html?noticeId=1014369495>

Commercial tool

Establishes a framework

Total value (estimated)

- £10,000,000,000 including VAT

Above the relevant threshold

Main procurement category

Goods

Contract locations

- UK - United Kingdom

Not the same for all lots

CPV classifications and contract dates are shown in Lot sections, because they are not the same for all lots.

Lot 1. Flexible Procurement and Supply of Electricity with Additional Services

Description

This lot covers the flexible procurement and supply of electricity to metered (Half Hourly and Non-Half Hourly) and unmetered supply sites across approximately 200 public sector Participating Authorities.

Scope of supply: Electricity procurement and supply including wholesale market access, flexible trading strategies, and portfolio management services for both Managed Service and Procurement Only Service Option (POSO) arrangements.

Indicative volumes: Approximately 2.4 TWh annually across circa 63,500 supply points, including schools, universities, police and fire stations, civic centres, housing portfolios, health trusts, and leisure centres. Volumes are indicative only and not guaranteed.

Metering and data services: Provision or accommodation of Meter Operation, Data Collection, and Data Aggregation services, working with both supplier-appointed and Participating Authority-nominated agents. Suppliers must support Market-wide Half-Hourly Settlement (MHHS) and future regulatory changes.

Additional services may include:

Power Purchase Agreements (PPAs) - physical, virtual, and sleeved arrangements

REGO-backed supply and renewable energy procurement

Demand-side response services

Access to intraday electricity markets (e.g., N2EX)

Small generation opportunities (Smart Export Guarantee, Feed-in Tariff)

Net zero and decarbonisation solutions

Flexible billing arrangements compatible with the Contracting Authority's systems

Lot value (estimated)

- £7,000,000,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 1 October 2026 to 30 September 2032
- Possible extension to 30 September 2033
- 7 years

Description of possible extension:

The framework may be extended for up to one additional year beyond the initial 6-year term, at the Contracting Authority's sole discretion, subject to:

Satisfactory supplier performance throughout the initial framework period

Continued value for money and market competitiveness

Compliance with the Procurement Act 2023 extension provisions

Agreement with framework suppliers on extension terms

Any extension will be confirmed in writing to suppliers with at least 6 months' notice before the initial framework expiry date (30/09/2032). Extension decisions will consider market conditions, regulatory changes, and the strategic requirements of the Contracting Authority and Participating Authorities at that time.

The extension mechanism enables continuity of supply while a replacement framework procurement is conducted, avoiding service disruption to approximately 200 Participating Authorities.

CPV classifications

- 09000000 - Petroleum products, fuel, electricity and other sources of energy
- 09310000 - Electricity

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Lot 2. Flexible Procurement and Supply of Natural Gas, Daily Metered (DM) and Non-Daily Metered (NDM) with Additional Services

Description

This lot covers the flexible procurement and supply of natural gas to Daily Metered (DM) and Non-Daily Metered (NDM) sites across approximately 200 public sector Participating Authorities.

Scope of supply: Natural gas procurement and supply including wholesale market access, flexible trading strategies, and portfolio management services for both Managed Service and Procurement Only Service Option (POSO) arrangements.

Indicative volumes: Approximately 4.2 TWh annually across circa 17,000 supply points, serving schools, universities, police and fire stations, civic centres, housing portfolios, health trusts, and leisure centres. Volumes are indicative only and not guaranteed.

Metering and data services: Provision or accommodation of meter reading services and AMR (Automatic Meter Reading) for profile classes, working with both supplier-appointed and Participating Authority-nominated agents.

Additional services may include:

Gas Purchase Agreements (GPAs) - for renewable gas sources

Sleeved gas transactions from third-party sources

Biomethane Certificates (BMCs) and Green Gas certification

Hydrogen mix certificate schemes (anticipating future grid injection)

Support for net zero decarbonisation goals

Flexible billing arrangements compatible with the Contracting Authority's systems

Load shaping and imbalance management

Lot value (estimated)

- £2,500,000,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 1 October 2026 to 30 September 2032
- Possible extension to 30 September 2033
- 7 years

Description of possible extension:

The framework may be extended for up to one additional year beyond the initial 6-year term, at the Contracting Authority's sole discretion, subject to:

Satisfactory supplier performance throughout the initial framework period

Continued value for money and market competitiveness

Compliance with the Procurement Act 2023 extension provisions

Agreement with framework suppliers on extension terms

Any extension will be confirmed in writing to suppliers with at least 6 months' notice before the initial framework expiry date (30/09/2032). Extension decisions will consider market conditions, regulatory changes, and the strategic requirements of the Contracting Authority and Participating Authorities at that time.

The extension mechanism enables continuity of supply while a replacement framework procurement is conducted, avoiding service disruption to approximately 200 Participating Authorities.

CPV classifications

- 09000000 - Petroleum products, fuel, electricity and other sources of energy
- 09100000 - Fuels
- 09123000 - Natural gas

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Lot 3. Supply of Innovation Solutions relating to renewable energy and flexibility services

Description

This lot establishes a panel of specialist providers offering innovative services that support renewable energy generation and electricity flexibility for public sector organisations. Services may be provided alongside or independently of electricity supply contracts under Lot 1.

The electricity market is undergoing significant transformation. This lot enables access to evolving flexibility and renewable energy solutions, with suppliers expected to develop their offerings throughout the framework term as market opportunities emerge.

Services include:

Flexibility Market Facilitators: Advising and/or facilitating public sector electricity assets to provide grid services including network flexibility auctions, Capacity Market participation, battery operation, Virtual Lead Party services (P415), wholesale market arbitrage, demand/generation control, Virtual Power Plant platforms, and asset aggregation.

Power Purchase Agreements: Licensed suppliers offering PPAs for generators with fixed price, flexible sale, index-linked (e.g. N2EX), or system price options.

Wholesale Energy Trading Alternatives: Solutions optimising locality and temporal matching of generation/demand, local energy markets, prosumer portfolio management, Complex Site Classes (P441), supply exemptions (P442), granular REGO matching, and financial hedging instruments.

Dynamic Electricity Tariffs: Licensed suppliers offering tariffs utilizing wholesale market, network pricing, or settlement signals to incentivize demand adjustment, load shifting, EV charging optimization, and behind-the-meter battery control.

Intermediary PPA Providers: Licensed suppliers acting as single offtaker for multiple renewable generators, packaging intermittent output into tradable blocks for on-supply to multiple end-user suppliers.

Balancing Services: Independent providers offering chargeable shaping and balancing services across import/export portfolios, settling with licensed suppliers or via the Contracting Authority.

Call-offs will be made via direct award or mini-competition based on Participating Authority requirements. Estimated project values vary from advisory services to substantial commercial arrangements.

Please note that the estimated value of this Lot is an indicative estimate only. Lot 3 is a call-off framework for project-based innovation services where demand is uncertain and will be driven by individual Participating Authority net zero programmes and market opportunities.

Lot value (estimated)

- £500,000,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 1 October 2026 to 30 September 2032
- Possible extension to 30 September 2033
- 7 years

Description of possible extension:

The framework may be extended for up to one additional year beyond the initial 6-year

term (to 30/09/2033), at the Contracting Authority's sole discretion.

Extension decisions for Lot 3 will consider:

Market maturity and evolution of flexibility/renewable energy services

Supplier performance in delivering innovation solutions

Continued availability of competitive and innovative offerings

Value for money compared to re-procurement

Regulatory and market developments (e.g., REMA implementation, local flexibility market evolution)

Project pipeline and ongoing Participating Authority requirements

Given the transformational nature of the electricity market during the framework term, the extension option provides continuity for multi-year projects while avoiding disruption to Participating Authorities' decarbonisation programmes.

Extension decisions will be confirmed in writing to framework suppliers with at least 6 months' notice before the initial framework expiry date (30/09/2032).

The Contracting Authority may extend some or all services within Lot 3 based on market assessment at that time.

CPV classifications

- 09000000 - Petroleum products, fuel, electricity and other sources of energy
- 09310000 - Electricity
- 71314000 - Energy and related services
- 71314100 - Electrical services

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

0%

Framework operation description

Suppliers will be evaluated and ranked independently for each lot based on their tender responses. Awards will be made to all suppliers meeting the minimum requirements, with suppliers ranked as either Primary or Secondary based on their evaluation scores.

Call-off procedures: Participating Authorities may award call-off contracts through either:

Direct award to the Primary Supplier (highest-scoring supplier per lot), who will be given first consideration for call-off contracts; or

Direct award to a Secondary Supplier where the Participating Authority has specific requirements that cannot be met by the Primary Supplier, or where continuity of supply or other valid reasons apply; or

Mini-competition among all framework suppliers capable of meeting the specific requirements (Lot 3 only).

Pricing determination: Prices for call-off contracts will be determined through the suppliers' framework pricing submissions and the specific requirements of the Participating Authority (for direct awards) or through competitive tendering in mini-competitions.

Supplier performance and transfer mechanisms: The Contracting Authority reserves the right to facilitate the transfer of Participating Authorities to alternative framework suppliers in circumstances including but not limited to: material supplier underperformance, supplier

failure, force majeure, or where a Participating Authority's needs can be better served by an alternative supplier. Secondary suppliers provide essential resilience and optionality throughout the framework term.

The Contracting Authority reserves the right to remove or suspend suppliers from the framework where performance issues are not addressed satisfactorily in accordance with the dispute resolution procedures.

There is no restriction on the number of lots a single supplier may be awarded, enabling the appointment of a single primary supplier across multiple lots where this represents best value and meets strategic requirements.

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Particular suitability

Lot 3. Supply of Innovation Solutions relating to renewable energy and flexibility services

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

27 February 2026, 2:00pm

Tender submission deadline

27 March 2026, 2:00pm

Submission address and any special instructions

<https://csg.delta-esourcing.com/delta/buyers/select/viewListStatus.html?id=1006674955>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

26 June 2026

Award criteria

Lot 1. Flexible Procurement and Supply of Electricity with Additional Services

Name	Type	Weighting
Level of Service	Quality	67%
Price	Price	18%
Social Value	Quality	15%

Lot 2. Flexible Procurement and Supply of Natural Gas, Daily Metered (DM) and Non-Daily Metered (NDM) with Additional Services

Name	Type	Weighting
Level of Service	Quality	70%
Social Value	Quality	15%
Price	Price	15%

Lot 3. Supply of Innovation Solutions relating to renewable energy and flexibility services

Name	Type	Weighting
Level of Service	Quality	85%
Social Value	Quality	15%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

Kent County Council (t/a Laser)

- Public Procurement Organisation Number: PYCX-4938-CCHM

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Email: csgprocurement@csLtd.org.uk

Region: UKJ46 - West Kent

Organisation type: Public authority - sub-central government