

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/013696-2024>

Contract

Courier Services for Blood, Blood Products and Tissues

NHS Blood and Transplant

F03: Contract award notice

Notice identifier: 2024/S 000-013696

Procurement identifier (OCID): ocds-h6vhtk-03717e

Published 29 April 2024, 10:21am

Section I: Contracting authority

I.1) Name and addresses

NHS Blood and Transplant

500 North Bristol Park

Bristol

BS34 7QH

Contact

Richard Athay-Hunt

Email

richard.athay-hunt@nhsbt.nhs.uk

Country

United Kingdom

Region code

UKK11 - Bristol, City of

Internet address(es)

Main address

<https://www.nhsbt.nhs.uk/>

Buyer's address

<https://www.nhsbt.nhs.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Courier Services for Blood, Blood Products and Tissues

II.1.2) Main CPV code

- 64120000 - Courier services

II.1.3) Type of contract

Services

II.1.4) Short description

Contract to provide courier services 24/7 365 days per year for blood, tissues, organs, ocular, cord blood and other items.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £51,040,000 / Highest offer: £53,320,000 taken into consideration

II.2) Description

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

NHS Blood and Transplant (NHSBT) is a Special Health Authority in England, with responsibilities across the United Kingdom for organ donation and transplantation. Our core purpose is to 'save and improve lives' through the provision of a safe and reliable supply of blood components, solid organs, stem cells, tissues and related services to the NHS, and to the other UK Health Services where directed.

In performing this essential activity, NHSBT engages with millions of people throughout the country and connects directly with more people daily than any other single part of the NHS. In addition to supplying the lifesaving products that are needed by NHS patients we are proud that our activities support the incredible altruism and generosity of our donors and bring communities together across the country. In these respects, NHSBT is unique. We operate supply chains that are similar in nature to those found in the private sector but with characteristics which can only be found in other Blood services in other countries across the world. As a result, comparing and benchmarking our effectiveness with other national services is a fundamental part of our strategic process. Our ambition is simple - to be demonstrably the best service of our type in the world.

NHSBT is a complex organisation with several distinct strategic operating units that include:

- Blood Components - To deliver a modern, world-class blood service that provides a sustainable and dependable supply of blood components that meet all safety, quality, compliance and service standards as effectively as possible.
- Plasma for medicine - (PFM) is an exciting new type of donation which helps saves the lives of around 17,000 people in England a year.
- Organ Donation and Transplantation - To increase organ donation and transplantation rates across the UK and match world-class performance within the field.
- Tissues - To develop an 'NHS Tissues' organisation, for the overall benefit of the NHS, that can meet the present and future needs of NHS patients.
- Diagnostic Services - To ensure the clinically effective use of blood, organs and stem cells through the provision of high-quality diagnostic services.
- Stem Cells - To work with partners across the UK in the provision of an efficient and effective source stem cells for the treatment of UK patients and development of innovative cell therapies for NHS patients.

- Specialist Therapeutic Services - To become the NHS preferred provider of high quality, cost effective therapeutic apheresis services.

The supply chain within NHSBT is described as from 'vein to vein'. Blood components are collected from donors (approx. 1.5 million whole blood donors and 10,000 platelet donors) through approximately 25 static national collection centres (Clinics) (primarily for platelets) and approx. 60 mobile donor teams. They collect each day across the country which results in 25-30,000 sessions per annum where the donations need to be collected and returned NHSBT main sites for processing, The blood components flow through manufacturing, stock holding units (SHUs) and to hospital blood banks, who are NHSBT's end customers.

NHSBT is seeking to deliver significant efficiencies in the transportation of donated blood, blood products and associated services throughout the supply chain. The requirements are for a 3rd party carrier provision that will support this objective.

II.2.5) Award criteria

Quality criterion - Name: Operational questions section / Weighting: 60

Quality criterion - Name: Social Value questions section / Weighting: 10

Cost criterion - Name: Commercial requirements / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Initial Period of contract is 1st April 2024 to 31st March 2027, with the option to extend for a further 2 year period.

3 years (+ 2 Year extension) Total potential 5 Years.

Total Contract Value represents the total value over the total potential 5 year period.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-016491](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 February 2024

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

KUEHNE + NAGEL LIMITED

1 Roundwood Avenue, Stockley Park

Uxbridge

UB11 1FG

Telephone

+44 7583075638

Country

United Kingdom

NUTS code

- UKI32 - Westminster

National registration number

01722216

Internet address

http://uk.kuehne-nagel.com/en_gb/

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £51,840,000

Lowest offer: £51,040,000 / Highest offer: £53,320,000 taken into consideration

Section VI. Complementary information

VI.3) Additional information

Initial Period of contract is 1st April 2024 to 31st March 2027, with the option to extend for a further 2 year period.

3 years (+ 2 Year extension) Total potential 5 Years.

Total Contract Value represents the total value over the total potential 5 year period.

VI.4) Procedures for review

VI.4.1) Review body

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.judiciary.uk/courts-and-tribunals/high-court/>

VI.4.2) Body responsible for mediation procedures

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.judiciary.uk/courts-and-tribunals/high-court/>