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Tender

## **Fully Managed Energy Supply Service (Gas and Electric)**

Cheshire East Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-013694

Procurement identifier (OCID): ocids-h6vhtk-0513d9 ([view related notices](#))

Published 16 February 2026, 9:33am

### **Scope**

### **Reference**

C4382

### **Description**

The Council seeks to make provision for its electricity and gas requirements from 1st April 2027 for a period of three years with the option to extend for 2 x 12 months. The Council intends to procure a fully managed service whereby the Managed Service Provider (MSP) will purchase energy for and on behalf of the Council via an established framework or dynamic purchasing system that is compliant with either the previous or current Procurement Regulations, which amounts to approximately £12,000,000 per annum within its Corporate, Unmetered Supply (UMS) and Schools portfolio including Academies. It will provide a flexible purchasing method of procuring energy and will provide an end-to-end billing and management service. It will take the form of a single contract with the MSP negating the need to have a separate contract with the energy suppliers.

Deliveries of services included are as follows:

- Account Management including customer service;

- Billing;
- Management of Sites and Metering;
- Data Management;
- Purchase of green electricity;
- Complaints Handling;
- Online Management Portal;
- Portfolio Reviews;
- Performance Requirements and Service Levels

The contract provides for the possibility that the contract value may be modified by an increase or decrease during the contract term, in line with one or more of the following parameters: energy tariffs; energy volume consumption changes; applicable VAT rates; adjustments to school and academy participation; and/or upon exercise of the option to take up green gas supply. As that potential for modification to contract value has been specifically provided for in the contract, and as such a modification would not change the overall nature of the contract, it shall be considered by the contracting authority to be a permitted modification under section 74 and Schedule 8(1) of the Procurement Act 2023, without the need for a new procurement.

The fully managed service budget is £250,000 for the 5 years.

The values given in this notice are only estimations and take into account the extension option - the Council gives no guarantee or warranty or makes any representation as to the accuracy of any indicative volumes.

### **Total value (estimated)**

- £60,250,000 excluding VAT
- £72,300,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 1 April 2027 to 31 March 2030
- Possible extension to 31 March 2032
- 5 years

Description of possible extension:

2 x 12 months

An initial term of 3 years and a maximum extension period of 2 years will apply. Any extension shall be at the Council's sole and absolute discretion and for a period or periods (each to be no less than one (1) year in duration) of up to two (2) years in the aggregate.

## **Options**

The right to additional purchases while the contract is valid.

Option to purchase green gas if required and viable.

Option for schools participation to fluctuate.

Option to buy the required quantities of gas and electric, which may exceed or be less than the stated £12,000,000 per annum.

## **Main procurement category**

Services

## **CPV classifications**

- 09000000 - Petroleum products, fuel, electricity and other sources of energy
- 65200000 - Gas distribution and related services

- 65300000 - Electricity distribution and related services
- 65400000 - Other sources of energy supplies and distribution
- 65500000 - Meter reading service
- 71314300 - Energy-efficiency consultancy services

## **Contract locations**

- UKD62 - Cheshire East
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## **Participation**

### **Legal and financial capacity conditions of participation**

Employers Liability Insurance - £10,000,000 (with respect of each and every claim)

Public Liability Insurance - £5,000,000 (with respect of each and every claim)

Professional indemnity Insurance - £1,000,000 (with respect of each and every claim)

### **Technical ability conditions of participation**

Procured gas and electricity for a local authority or comparable multi-site public sector property portfolio(s) within the last three years

Provided a fully managed energy service for electricity and gas with a contract value of more than £6m per annum (including the managed service element and the supply of energy) within the last three years

Procured REGO electricity or green gas for a public sector organisation

Meet data security requirements (see checklist requirements in tender documents)

Must be registered with the ICO

Must have Health and Safety Policy

Any enforcement/ remedial action orders need to have been met

Must not have had complaint upheld following an investigation by the Equality and Human Rights Commission for the grounds of unlawful discrimination

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

9 March 2026, 12:00pm

### **Tender submission deadline**

18 March 2026, 12:00pm

### **Submission address and any special instructions**

[www.the-chest.org.uk](http://www.the-chest.org.uk)

This procurement exercise will be conducted on Cheshire East Borough Council's electronic contract and tender management system at the [www.the-chest.org.uk](http://www.the-chest.org.uk). Organisations wishing to be considered for this contract must register their expression of interest and provide additional required information through the contract and tender management system. Expressions of interest must be by way of completion and return of

the invitation to

tender ('ITT') (in accordance with the requirements set out in the ITT) by the date and time specified.

If you have any technical problems with the contract and tender management system please contact the help-desk on: [ProcontractSuppliers@proactis.com](mailto:ProcontractSuppliers@proactis.com) or 03300050352. In order

to participate, providers must register, complete and upload completed documentation and submit this via the Chest at the link provided in this notice. The project reference on The

Chest is DN794424. The values given in this notice are only estimations - the Council gives no guarantee or warranty or makes any representation as to the accuracy of any indicative

volumes.

### **Tenders may be submitted electronically**

Yes

### **Languages that may be used for submission**

English

### **Award decision date (estimated)**

1 May 2026

### **Recurring procurement**

Publication date of next tender notice (estimated): 5 January 2031

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## Award criteria

<b>Name</b>	<b>Type</b>	<b>Weighting</b>
Quality Score	Quality	70%
Total Fee for Managed Service Price		30%

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## Other information

### Applicable trade agreements

- Government Procurement Agreement (GPA)

### Conflicts assessment prepared/revised

Yes

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## Procedure

### Procedure type

Open procedure

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## Contracting authority

Cheshire East Council

- Public Procurement Organisation Number: PTWR-7124-XZXQ

Delamere House, Delamere Street

Crewe

CW12JZ

United Kingdom

Email: [procurementeast@cheshireeast.gov.uk](mailto:procurementeast@cheshireeast.gov.uk)

Region: UKD62 - Cheshire East

Organisation type: Public authority - sub-central government