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Contract

## **Land Based Apprenticeships**

Skills Development Scotland Ltd

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2025/S 000-013619

Procurement identifier (OCID): ocids-h6vhtk-04ceed

Published 8 April 2025, 12:02pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Skills Development Scotland Ltd

Monteith House, 11 George Square

Glasgow

G2 1DY

#### **Email**

[procurement@sds.co.uk](mailto:procurement@sds.co.uk)

#### **Telephone**

+44 1698688824

#### **Country**

United Kingdom

#### **NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.skillsdevelopmentscotland.co.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA12862](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA12862)

**I.4) Type of the contracting authority**

Other type

Non Departmental Public Body

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Land Based Apprenticeships

Reference number

P24-040

#### **II.1.2) Main CPV code**

- 80000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Skills Development Scotland has a requirement to procure suppliers for the delivery of Land Based Apprenticeships

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,400,215

### **II.2) Description**

#### **II.2.1) Title**

South of Scotland

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services
- 030000000 - Agricultural, farming, fishing, forestry and related products

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

### **II.2.4) Description of the procurement**

Skills Development Scotland has a requirement to procure suppliers for the delivery of Land Based Apprenticeships. Further information can be found in the documents alongside this notice. The procurement is split into 3 lots and Lot 1 is for the South of Scotland

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This lot is for the South of Scotland. The estimated value for this lot is between GBP 102,500 and GBP 127,000 inclusive of any applicable VAT. The contract will be in place for 12 months with the option to extend for 12 months on 2 separate occasions at the sole discretion of SDS

## **II.2) Description**

### **II.2.1) Title**

Lowlands and Uplands

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services

- 030000000 - Agricultural, farming, fishing, forestry and related products

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

### **II.2.4) Description of the procurement**

Skills Development Scotland has a requirement to procure suppliers for the delivery of Land Based Apprenticeships. Further information can be found in the documents alongside this contract notice. The procurement is split into 3 lots. Lot 2 is Lowlands and Uplands

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

This lot is for the Lowlands and Uplands. The estimated value for this lot is between GBP 216,600 and GBP 270,860 inclusive of any applicable VAT. The contract will be in place for 12 months with the option to extend for 12 months on 2 separate occasions at the sole discretion of SDS

## **II.2) Description**

### **II.2.1) Title**

Highlands and Islands

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services
- 030000000 - Agricultural, farming, fishing, forestry and related products

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

### **II.2.4) Description of the procurement**

Skills Development Scotland has a requirement to procure suppliers for the delivery of Land Based Apprenticeships. Further information can be found in the documents alongside this contract notice. The procurement is split into 3 lots. This lot is for Highlands and Islands

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

This lot is for the Highlands and Islands. The estimated value for this lot is between GBP 35,200 and GBP 44,000 inclusive of any applicable VAT. The contract will be in place for 12 months with the option to extend for 12 months on 2 separate occasions at the sole discretion of SDS

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Form of procedure

Open procedure

#### IV.1.11) Main features of the award procedure

The scope of services to be provided under this contract falls within the definition of social and other specific services in Schedule 3 to the Public Contracts Regulations 2015 ("the regulations") and therefore the procurement process shall in accordance with Regulation 74 of the

Regulation be subject to the requirement of Section 7 of the Regulations. By virtue of regulation 76(3) of the regulations, bidders in any of the situations listed in regulation 58 of the Regulation may be excluded.

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-000794](#)

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## Section V. Award of contract

### Lot No

1

### Title

South of Scotland

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

27 March 2025

### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

### **V.2.3) Name and address of the contractor**

Lantra

Lantra Scotland, Inveralmond Business Centre, Auld Bond Road

Perth

PH1 3FX

Telephone

+44 1738479709

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £96,083.35



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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Lowlands and Uplands

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

27 March 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

#### **V.2.3) Name and address of the contractor**

Lantra

Lantra Scotland, Inveralmond Business Centre, Auld Bond Road

Perth

PH1 3FX

Telephone

+44 1738479709

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £222,738.68

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### **Section V. Award of contract**

#### **Lot No**

3

#### **Title**

Highlands and Islands

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

27 March 2025

##### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

**V.2.3) Name and address of the contractor**

Lantra

Lantra Scotland, Inveralmond Business Centre, Auld Bond Road

Perth

PH1 3FX

Telephone

+44 1738479709

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £34,939.40

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## Section VI. Complementary information

### VI.3) Additional information

Please note that the overall budget for this contract including any optional extension periods is 1,400,215 GBP exclusive of VAT. The contract is being awarded for 1 year with the option to extend for 12 months on 2 separate occasions. The budget for this contract comes from Scottish Government therefore budgets for each optional extension will be confirmed annually

#### Award Criteria

Quality - 60%, Price - 40%

#### Quality Criteria

1. Programme Delivery - 70%
2. Sustainability - 10%
3. Equalities - 10%
4. Fair Work First - 10%
5. Prompt Payment - Pass/Fail
6. Living Wage - Information Only
7. Data Storage - Information Only

#### Programme Delivery Sub Criteria

- 1A Bidder skills and knowledge - 30%
- 1B Understanding of progression routes and working relationships with employers - 20%
- 1C Marketing activity/stakeholder engagement - 10%
- 1D Training/Employability environments/progression - 20%
- 1E Learning Plan - 10%
- 1F Support for participants 10%

Further information can be found within the documents attached to this contract notice

(SC Ref:795713)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

The Sheriff Clerk's Office

1 Carlton Place

Glasgow

G5 9DA

Email

[procurement@sds.co.uk](mailto:procurement@sds.co.uk)

Telephone

+44 1414185248

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/glasgow-sheriff-court-and-justice-of-the-peace-court>

### **VI.4.2) Body responsible for mediation procedures**

Skills Development Scotland

Monteith House, First Floor, 11 George Square

Glasgow

G2 1DY

Email

[procurement@sds.co.uk](mailto:procurement@sds.co.uk)

Telephone

+44 1414291999

Country

United Kingdom

Internet address

<https://skillsdevelopmentscotland.co.uk>

**VI.4.4) Service from which information about the review procedure may be obtained**

The Skills Development Scotland Co. Limited

Monteith House, First Floor, 11 George Square

Glasgow

G2 1DY

Email

[procurement@sds.co.uk](mailto:procurement@sds.co.uk)

Telephone

+44 1414291999

Country

United Kingdom

Internet address

<https://skillsdevelopmentscotland.co.uk>