

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/013569-2024>

Contract

## **School and Trust Business Professionals – Local Support Offer con\_25233**

Department for Education

F03: Contract award notice

Notice identifier: 2024/S 000-013569

Procurement identifier (OCID): ocds-h6vhtk-042e07

Published 26 April 2024, 11:38am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Department for Education

Sanctuary Buildings, 20, Great Smith Street

London

SW1P 3BT

#### **Email**

[Emily.KITCHING@education.gov.uk](mailto:Emily.KITCHING@education.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

## **Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-for-education>

## **I.4) Type of the contracting authority**

Ministry or any other national or federal authority

## **I.5) Main activity**

Education

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

School and Trust Business Professionals – Local Support Offer con\_25233

#### **II.1.2) Main CPV code**

- 80000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The service involves in-person training for School Business Professional Networks and Multi Academy Trusts to request for local events, meeting the evidenced problem that many SBPs request more upskilling and suppliers have capacity to offer this, but time and funding constraints are holding back the market. This training would cover one of four areas, at the request of network leads and their members: i. technical support, ii. professional development support, iii. capacity support, iv. softer skill support.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £229,080

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The service involves in-person training for School Business Professional Networks and Multi Academy Trusts to request for local events, meeting the evidenced problem that many SBPs request more upskilling and suppliers have capacity to offer this, but time and funding constraints are holding back the market. This training would cover one of four areas, at the request of network leads and their members: i. technical support, ii. professional development support, iii. capacity support, iv. softer skill support.

The service will involve 80 practical training sessions delivering to school and trust business professionals (e.g., School Business Managers, Finance Managers, CFOs, COOs).

It will be delivered to at least 1,800 professionals in total (20 participants on average per training session) over 2023-24 and 2024-25, across local authority maintained school and academy trust settings.

Training will be designed and delivered across four content areas:

- Technical skills and knowledge. For example, integrated curriculum and financial planning, financial management and budgeting, income management, managing risk, internal audit and scrutiny, operations, sustainability and climate change, procurement, estate management, HR, digital and technology.
- Soft skills. For example, leadership, communication, managing teams effectively, effective line or performance management, resilience.
- Career development. For example, career pathways that are available in schools and academy trusts, suggestions for how to access different pathways, practical advice on professional development in school and academy trust business professional roles, coaching-style sessions for attendees.

- Capacity building. For example, accessing apprenticeships, team building, collaboration with other schools, school groups and/or academy trusts, aggregated purchasing, flexible working approaches.

The training sessions will be delivered in-person, in a workshop style. The sessions will allow for discussion between the trainer and delegates and between delegates themselves. This will be for delegates to share ideas and the trainer to relate the training content to the issues and situations facing delegates in reality.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 65

Quality criterion - Name: Commercial / Weighting: 25

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 25

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-001672](#)

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 April 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Institute of School Business Leadership

Coventry

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £229,080

---

## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The Royal Courts of Justice

London

Country

United Kingdom