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Tender

## **US Benefits - Dental Insurance**

Foreign Commonwealth and Development Office

F02: Contract notice

Notice identifier: 2021/S 000-013554

Procurement identifier (OCID): ocds-h6vhtk-02bc65

Published 15 June 2021, 10:45pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Foreign Commonwealth and Development Office

King Charles Street

London

SW1A 2AH

#### **Email**

[ame.procurement2@fcdo.gov.uk](mailto:ame.procurement2@fcdo.gov.uk)

#### **Telephone**

+44 02070080932

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/foreign-commonwealth-development-office>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

<https://fcdo.bravosolution.co.uk>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://fcdo.bravosolution.co.uk>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

US Benefits - Dental Insurance

#### **II.1.2) Main CPV code**

- 66512220 - Medical insurance services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The US Network has provided Dental Insurance coverage for its Country Based Staff members (CBS) as part of suite of benefits for many years. The suite of benefits provided have taken on more importance with the passage of the Patient Protection and Affordable Care Act (ACA). The ACA provided comprehensive reform of medical, prescription drug, dental and vision insurance across the US. The main goal of the ACA is to ensure all Americans have access to affordable insurance coverage. The current contract expires on the 31st of March 2022.

Instructions and contact information for Willis Towers Watson is available on project\_6601 / ITT\_4393 <https://fcdo.bravosolution.co.uk>

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- US - United States

#### **II.2.4) Description of the procurement**

The nature of Dental Insurance and the size of the US requires that staff (and any qualifying dependents) have coverage across the 50 US States. In order to ensure geographical coverage and the optimum service provision and Contract Administration,

we contract a benefits Broker.

Our current Broker is Willis Towers Watson (WTW), whom we have appointed on a separate contract. The Broker specialises in managing the contract, yearly renegotiations, legal advice provision in relation to state and federal changes as well as helping post forecast their expenses and staff contributions for the year ahead. They will be acting as the key point of contact for this procurement opportunity.

The Contract is to be for a period of up to five (5) years. Three (3) years, with an option to extend for two (2) additional years upon agreement between Authority and Contractor. The contract for the original three (3) year period is scheduled to start on the 1st of April 2022 and shall expire on 31 March 2025, unless extended.

All bidders must :

- \* Be licensed to do business in the United States (U.S.).
- \* Follow U.S. regulations.
- \* Have a U.S. presence.
- \* Own their own U.S. networks (Only major carriers will be considered; Third Party Administrators (TPA's) will not be considered).

Companies will be asked to provide:

- Copy of the certificate of incorporation
- Audited opening balance sheet i.e. at the time of incorporation / commencement of operations, or
- Evidence of current shareholders' funds / equity
- Business plans and projection for the next 2 – 3 years
- Details of ownership (including percentage interest)
- Details of reinsurance arrangements
- Any plans for ratings by any of the rating agencies, if not already published
- Types of business authorised and types written
- Details of the board of directors, including a brief resume of the key directors

- Brief resume of the key underwriters
- Any other relevant material developments not covered above (e.g. additional capital injections, explicit parental support / guarantees etc)

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

1 April 2022

End date

31 March 2025

This contract is subject to renewal

Yes

Description of renewals

2 x 12 month extension options

#### **II.2.10) Information about variants**

Variants will be accepted: Yes

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

15 July 2021

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 4 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

16 July 2021

Local time

8:00am

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

### **VI.3) Additional information**

<https://www.find-tender.service.gov.uk/Notice/009898-2021?>

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Foreign, Commonwealth & Development Office

King Charles Street

London

SW1A 2AH

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Centre for Effective Dispute Resolution (CEDR)

London

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Any review proceedings will be dealt with in accordance with the requirements of the PCR 2015 or any successor to the PCR 2015. Any review proceedings must be brought within the timescales specified by the applicable law.

#### **VI.4.4) Service from which information about the review procedure may be obtained**



Foreign, Commonwealth & Development Office

London

SW1A 2AH

Country

United Kingdom