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Tender

Paramedic Services Tender at Manchester Airport

MAG AIRPORT LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-013441

Procurement identifier (OCID): ocds-h6vhtk-0653f9

Published 13 February 2026, 1:49pm

Scope

Reference

WS2872391755

Description

The objective of this procurement is to secure a partnership with a key strategic partner to provide best-in-class Paramedic Services at Manchester Airport.

Paramedic Services are essential for the day-to-day operation of the airport, maintaining passenger and staff safety and regulatory compliance. The Supplier will need to ensure they meet the response times set out in the Service Level Agreement, shared at the ITN stage, therefore, having robust contracts in place with suppliers who have experience in providing these important services is vital.

This Procurement supports two of MAG's values: "People at our Core" and "Safe Hands", both of which are relevant to this particular service based on the safety and wellbeing of staff and passengers.

The Supplier will deliver an on-site First Aid and Emergency Responder Service 24-hours

per day, 7 days a week, including all bank holidays and weekends across the Manchester Airport estate.

Total value (estimated)

- £2,000,000 excluding VAT
- £2,400,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 December 2026 to 31 March 2032
- 5 years, 4 months

Main procurement category

Services

CPV classifications

- 85141000 - Services provided by medical personnel
- 85142000 - Paramedical services
- 85143000 - Ambulance services

Contract locations

- UKD3 - Greater Manchester

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

17 March 2026, 12:00pm

Submission type

Requests to participate

Deadline for requests to participate

23 March 2026, 12:00pm

Submission address and any special instructions

If you are wishing to express an interest in this opportunity and wish to view the prequalification documents please firstly register your company details on the MAG portal, on the following URL, and select "Register your interest":

<https://www.magairports.com/work-with-us/procurement-and-contracts/>

Once you have registered please email gregory.mina@stanstedairport.com and advise that you have registered on the Portal. You will then be given access to the project

documents via SAP Ariba.

Details on how to provide a response to MAG are detailed in the documentation.

Bidders must submit their Pre-Qualification Questionnaires via the SAP Ariba Portal.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

27 July 2026

Award criteria

Name	Type	Weighting
Technical	Quality	60%
Commercial	Cost	40%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

MAG is issuing this Tender Notice to commence a Pre-qualification Questionnaire (PQQ) to parties interested in taking part in the procurement process in relation to a proposed contract for Paramedic Services at Manchester Airport.

The purpose of the pre-qualification process is to provide MAG with sufficient information to select a shortlist of qualified applicants who will be invited to participate in a competitive tender process.

MAG is following the competitive flexible procedure in line with the Regulations of the Procurement Act 2023 and following the PQQ stage (subject to a sufficient number of compliant PQQ responses being received), MAG intends to select the Applicants who have achieved an overall PQQ Score of at least 60% to be invited to submit a tender.

Following the PQQ, MAG will commence the Invitation to Negotiate (ITN) with the shortlisted Bidders from the PQQ.

Following the conclusion of the evaluation process of the initial tender submissions, MAG

intends to take forward the 3 (three) top scoring Bidders at the ITN stage from the Lot which is the most economically advantageous to MAG to the Presentations and Best and Final Offers ("BAFO") stage. MAG reserves the right to take forward more Bidders in the event of a tie.

Contracting authority

MAG AIRPORT LIMITED

- Companies House: 11748654
- Public Procurement Organisation Number: PHNZ-5718-LHXL

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Manchester

M90 1QX

United Kingdom

Contact name: Gregory Mina

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Region: UKD33 - Manchester

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)