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Tender

(NU/1912) CAV Later Living Partner

Newcastle University

F01: Prior information notice

Call for competition

Notice identifier: 2023/S 000-013437

Procurement identifier (OCID): ocds-h6vhtk-03c7eb

Published 11 May 2023, 11:51am

Section I: Contracting authority

I.1) Name and addresses

Newcastle University

Newcastle University, King's Gate

Newcastle upon Tyne

NE1 7RU

Contact

Mrs Gillian Mournian

Email

gillian.mournian@ncl.ac.uk

Telephone

+44 1912086073

Country

United Kingdom

Region code

UKC2 - Northumberland and Tyne and Wear

Internet address(es)

Main address

<https://www.ncl.ac.uk>

I.3) Communication

Access to the procurement documents is restricted. Further information can be obtained at

<https://procontract.due-north.com>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object**II.1) Scope of the procurement****II.1.1) Title**

(NU/1912) CAV Later Living Partner

Reference number

DN664656

II.1.2) Main CPV code

- 45000000 - Construction work

II.1.3) Type of contract

Works

II.1.4) Short description

Newcastle University Developments, Campus for Ageing and Vitality – Later Living Development

Background

The University and Newcastle University Developments Ltd acquired 27 acres of the 29-acre site in April 2019 and since then have arrived at a clear Vision with accompanying objectives as to what they want to achieve on the Campus for Ageing & Vitality (CAV), Westgate Road, Newcastle upon Tyne NE4 6BE.

Our vision for the Campus for Ageing and Vitality (CAV) is to facilitate the construction of the UK's first "health innovation neighbourhood". It will be a future focused area combining the best of research, innovation, accommodation, employment into a sustainable community and create something truly unique in helping people to live longer and healthier lives.

The "Later Living" development forms an integral part of this vision and we are looking to identify a suitable purchaser which has the means and objective to develop up to 150 Later Living homes on up to 4 acres of the site. We will be looking for purchase proposals from buyers capable of developing homes made up of a variety of Later Living products, and tenures, covering the entire spectrum of independence. They should promote independent living for people in later life (starting age range 55-70 including inter-generational living).

Later Living will complement the work of our principal Development partner, Genr8Kajima Ltd which is presently drafting plans to create a mixed use urban development encompassing academic, residential and commercial uses within the health innovation neighbourhood.

Scope

The University has ring-fenced up to 4 acres of the site for a Later Living development and

wishes to sell this parcel of the site to a Later Living purchaser who intends to develop/operate the scheme; conditional upon the quality of their design proposals planning application and commitment to meeting the Universities overall objectives for CAV.

In addition, the University would like to enter into a Memorandum of Understanding with the successful Later Living purchaser, whereby the purchaser will support the University in its research programme by facilitating introductions to its residents.

It is currently expected that the successful purchaser will take possession of the land following capital receipt transfer in early 2025.

II.1.5) Estimated total value

Value excluding VAT: £3,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 85000000 - Health and social work services

II.2.3) Place of performance

NUTS codes

- UKC2 - Northumberland and Tyne and Wear

II.2.4) Description of the procurement

Prior Information Notice

Newcastle University Developments, Campus for Ageing and Vitality – Later Living Development

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The Process

The tender process to identify the most appropriate purchaser will be conducted using the University's e-tendering Portal (Proactis ProContract). The process will follow the format and principles of a competitive, fair, and transparent tender process for the sale of land, however, as this is considered a conditional sale of land agreement, it will sit outside of both of the Public Contracts Regulations 2015 and the Concession Contracts Regulations 2016 ("Procurement Regulations").

The sale will be conditional on the purchaser demonstrating that it will build what it represents it will build within its tender proposal, including having all financing and planning permissions in place by an agreed longstop date. The University will have suitable remedies

should the purchaser fail to build what it represents by an ultimate longstop date which will be set out within the tender documentation. This PIN is therefore being published voluntarily in order to notify the widest possible market of the purchase opportunity and in order to be transparent regarding the University's view that the Procurement Regulations do not apply. No further Contract Notice will be published on the FTS website and in responding to this PIN the potential purchaser acknowledges that the Procurement Regulations will not apply to the process. The process will involve an Invitation for Expressions of Interest being issued to those who register on our e-tendering portal (CVP Code 45000000-7, NUTS Code UKC2) together with a pre-qualification questionnaire. If you are interested in receiving this Invitation or have any other comments or clarifications then please contact gillian.mournian@ncl.ac.uk by no later than Friday 2nd June 2023 @ 12:00 to register your interest together with full details of your organisation and prime contact details of an individual or email address to receive the link to the e-tendering portal.

We anticipate issuing the Invitation for Expressions of Interest by no later than 18th May 2023 and we anticipate allowing 30 days for the submission of responses, however the timetable shall be confirmed in the Invitation and through the portal.

Following receipt of the Expression of Interest response documents, these will be assessed and some questions shall be scored and the responders ranked accordingly. We anticipate carrying forward up to 5 of the highest scoring bidders and will invite these potential purchasers to submit detailed purchase proposals at the next stage of the tender process. Potential purchasers will be short listed based upon financial and resource capacity, together with relevant past experience. Bidders will be required to provide evidence of both qualitative and financial capability.

Short listed potential purchasers will then be invited to participate in the next stage of the tender process. The University's vision and expectations for a purchaser's development will be issued which is expected to consist of: the Conditional Land Sale Agreement; Memorandum of Understanding for Research; the vision for CAV; a demand assessment; indicative plots; and performance outputs for the quality aspects of the development that are considered important to the University in realising its vision.

Bidders will be expected to provide purchase proposals which meet the University's vision for CAV and the Later Living Development and to also offer a capital receipt for the plots, based upon their interpretation of demand in a final tender submission. The University will then score the proposals and reserves the right to accept the highest scoring proposal or to enter into negotiations with one or more potential purchasers and then seek final offers. Further details will be set out in the tender documents.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.3) Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of expressions of interest

Date

1 June 2023

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Newcastle University

Newcastle upon Tyne

NE1 7RU

Country

United Kingdom