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Tender

CPI USA Business Development Support for HealthTech and Materials

CENTRE FOR PROCESS INNOVATION LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-013422

Procurement identifier (OCID): ocds-h6vhtk-0653ed

Published 13 February 2026, 1:21pm

Scope

Reference

3710

Description

CPI seeks to procure business development support services in the East Coast (focus on New England) and West Coast regions, USA, to accelerate market engagement and pipeline growth in HealthTech and advanced materials. The supplier will provide targeted introductions, facilitate meetings, and support CPI staff visits, focusing on building networks and business opportunities with regional stakeholders.

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £80,000 excluding VAT
- £96,000 including VAT

Below the relevant threshold

Contract dates (estimated)

- 25 March 2026 to 22 March 2030
- Possible extension to 24 March 2034
- 8 years

Description of possible extension:

48 months initial duration with 4 additional 12 months period extension options at the discretion of the Authority.

Main procurement category

Services

CPV classifications

- 71356300 - Technical support services
- 79411100 - Business development consultancy services

Contract locations

- US - United States
-

Lot 1. East Coast

Description

(focus on New England which includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont)

Lot value (estimated)

- £40,000 excluding VAT
- £48,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. West Coast

Description

West Coast HealthTech focus area only

Lot value (estimated)

- £40,000 excluding VAT
- £48,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Open framework scheme end date (estimated)

24 March 2034

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

0%

Framework operation description

Below Threshold Open Framework. Process is outlined in the specification Document

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

Establishing party only

Submission

Tender submission deadline

27 February 2026, 11:59pm

Submission address and any special instructions

<https://in-tendhost.co.uk/uk-cpi.aspx/Home>

Tenders may be submitted electronically

Yes

Award criteria

70% Quality, 30% Price- all details outlined in specification & ITT

Procedure

Procedure type

Below threshold - open competition

Contracting authority

CENTRE FOR PROCESS INNOVATION LIMITED

- Companies House: 05002194

Wilton Centre

Redcar

TS10 4RF

United Kingdom

Contact name: David Bainbridge

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Email: e-tendering@uk-cpi.com

Website: <http://uk-cpi.com>

Region: UKC12 - South Teesside

Organisation type: Public authority - central government