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Tender

## LGAT Cleaning Tender

LINCOLNSHIRE GATEWAY ACADEMIES TRUST

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-013232

Procurement identifier (OCID): ocds-h6vhtk-04fdad ([view related notices](#))

Published 4 April 2025, 5:23pm

## Scope

## Reference

CCL\_101

## Description

Lincolnshire Gateway Academies Trust is a highly successful multi-academy trust currently operating nine primary and secondary academies. In addition, two new primaries are under construction, with a potential secondary school set to join the Trust. Based in Lincolnshire, the Trust supports some 5,500 students. The academies are supported by a team of 788 teaching and support staff. The current contract is managed in-house, except for Kirton Academy which is provided by an external company. Kidgate Primary Academy is potentially joining the Trust in September and their cleaning is done by an external company.

The Trust is tendering its cleaning services with the aim to appoint a professional cleaning contractor with proven experience in first-generation TUPE transfers. The selected contractor must either hold, or have the ability to achieve Admitted Body Status for LGPS pensions.

The contract is scheduled to commence on 1st August 2025, initially spanning three years with an option for both parties to extend the contract for a further two years, (3+1+1) beyond this date by mutual agreement. Any contract extension will be subject to the Trust's satisfaction and agreement on budgets and service levels.

The estimated turnover for the entire five-year duration is approximately £3,000,000.

The contract is focused on consistently high levels of cleaning service and pro-active management. Regular termly and annual reviews throughout the contract duration are mandatory, and a break clause should be included to support both parties in case the relationship does not thrive. The Trust expects the successful contractor to deliver an excellent level of service, as well as high standards of support and a strong working relationship throughout the year.

The procurement process follows a two stage 'Competitive Flexible' approach, beginning with a Procurement Specific Questionnaire (PSQ) stage followed by an Invitation to Tender (ITT) stage after shortlisting. This process is managed under the Light Touch Regime, and the Trust reserves the right to refine the award criteria throughout.

### **Total value (estimated)**

- £3,000,000 excluding VAT
- £3,600,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 August 2025 to 31 July 2028
- Possible extension to 31 July 2030
- 5 years

Description of possible extension:

The contract can be extended for 2 x 1 years or 1 x 2 years based on satisfactory

performance and mutual agreement.

## **Main procurement category**

Services

## **CPV classifications**

- 90919300 - School cleaning services

## **Contract locations**

- UKE13 - North and North East Lincolnshire

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## **Participation**

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

22 April 2025, 1:00pm

## Submission type

Requests to participate

## Deadline for requests to participate

24 April 2025, 1:00pm

## Submission address and any special instructions

All documents are to be returned on this website: [www.intendhost.co.uk/cohesionconsulting.aspx/Home](http://www.intendhost.co.uk/cohesionconsulting.aspx/Home)

## Tenders may be submitted electronically

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

11 July 2025

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## Award criteria

| Name    | Description    | Type    | Weighting |
|---------|----------------|---------|-----------|
| Quality | 65% on quality | Quality | 65%       |
| COST    | 35% ON COST    | Cost    | 35%       |

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## Other information

### Payment terms

Payment Terms must comply with UK Government requirement

### Applicable trade agreements

- Government Procurement Agreement (GPA)

### Conflicts assessment prepared/revised

Yes

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## Procedure

### Procedure type

Competitive flexible procedure

### Special regime

Light touch

### Competitive flexible procedure description

The procurement process follows a two stage 'Competitive Flexible' approach, beginning with a Procurement Specific Questionnaire (PSQ) stage followed by an Invitation to Tender (ITT) stage after shortlisting. This process is managed under the Light Touch Regime, and the Trust reserves the right to refine the award criteria throughout. All details are available on our in-tend website: <https://in-tendhost.co.uk/cohesionconsulting.aspx/Home>

## **Reduced tendering period**

Yes

Light touch contract - no minimum

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## **Documents**

### **Associated tender documents**

<http://www.in-tendhost.co.uk/cohesionconsulting.aspx/Home>

All documents are available on the link above.

### **Documents to be provided after the tender notice**

via this web address: <https://in-tendhost.co.uk/cohesionconsulting.aspx/Home>

### **Technical specifications to be met**

<http://www.in-tendhost.co.uk/cohesionconsulting/asp/Home>

<http://www.in-tendhost.co.uk/cohesionconsulting/asp/Home>

<http://www.in-tendhost.co.uk/cohesionconsulting/asp/Home>

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## Contracting authority

### LINCOLNSHIRE GATEWAY ACADEMIES TRUST

- Companies House: 08085503
- Public Procurement Organisation Number: PVNZ-6633-GJYN

Gateway House

Louth

LN11 0HG

United Kingdom

Telephone: +44 1892251001

Email: [info@cohesionconsulting.co.uk](mailto:info@cohesionconsulting.co.uk)

Website: <https://lincolnshiregateway.co.uk/>

Region: UKF30 - Lincolnshire

Organisation type: Public authority - sub-central government

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

### **COHESION CONSULTING LTD**

Summary of their role in this procurement: managing the process on behalf of the trust

- Public Procurement Organisation Number: PDHZ-5734-RHMT

The Old Bakery

Tunbridge Wells

TN1 2QP

United Kingdom

Contact name: Procurement Team

Telephone: +44 1892251001

Email: [info@cohesionconsulting.co.uk](mailto:info@cohesionconsulting.co.uk)

Website: <http://www.cohesionconsulting.co.uk>

Region: UKJ46 - West Kent

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## Contact organisation

Contact [COHESION CONSULTING LTD](#) for any enquiries.



