

## Important

This procurement has been [switched to direct award](#).

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/013151-2025>

Tender

## **PROVISION OF ADVENTUROUS TRAINING INSTRUCTORS - EUROPE**

Ministry of Defence

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-013151

Procurement identifier (OCID): ocds-h6vhtk-04fd7f ([view related notices](#))

Published 4 April 2025, 3:07pm

## Scope

## Reference

713818452

## Description

Provision of civilian contracted instructors to deliver directed Adventurous Training (AT) activities, mainly in the Allgäu and Harz Mountain regions of Germany, but also occasionally in other European countries. The primary User of this contract is the Joint Service Mountain Training Wing (Bavaria) (JSMTW(Bav)), which is a sub-unit of the Joint Service Mountain Training Centre (JSMTC). JSMTC is a Unit within the Army Adventurous Training Group (AATG).

Activities include:

- Paragliding Courses

- (i) Elementary and Club Pilot (CP)

- (ii) Paragliding Club Coach (PCC) and Paragliding Pilot Training (PGT)

- (iii) Paragliding Club Pilot (PCP)

- Summer Mountaineering Courses

- (i) Foundation and Leader courses

- Rock Climbing Courses

- (i) All Rock Climbing Courses as detailed in JSP 419

- Alpine Mountaineering

- (i) All Alpine Courses as detailed in JSP 419

- Winter Climbing Courses

- (i) All Winter Climbing Courses

- Kayaking Canoeing Courses

- (i) Foundation

- (ii) K3N or O3N

- Skiing Courses

- (i) Foundation 1 and 2 Courses

(ii) Foundation 3, Ski Leader 2 & 3, ALPSKI and

SMT/SMI Instructor Courses

(iii) Ski Leader 1 Courses

(iv) Adaptive Courses

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £1,800,000 excluding VAT
- £2,160,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 8 July 2025 to 8 July 2030
- 5 years, 1 day

## **Main procurement category**

Services

## **CPV classifications**

- 80510000 - Specialist training services

## **Contract locations**

- DE - Germany

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## **Framework**

### **Maximum number of suppliers**

1

### **Maximum percentage fee charged to suppliers**

0%

### **Justification for framework term over 8 years**

This contract is classified as a Defence and Security Contract under Section 7 of the Procurement Act 23, specifically 7 (e) in accordance with the description of wholly military purpose including (b) the training of military personnel.

### **Framework operation description**

The Framework will utilise a rate card and booked activities in accordance with those set out within the Schedule of Requirements. The evaluation of the price will be based on maximum number of hours allocated to the contract multiplied by the rates for each individual activity.

### **Award method when using the framework**

Without competition

## **Contracting authorities that may use the framework**

Establishing party only

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## **Participation**

### **Technical ability conditions of participation**

British Association of Snowsport Instructors (BASI) Alpine Level 2 or 3 or International equivalent.

IFMGA Mountain Guide.

British Association of Snowsport Instructors (BASI) Nordic Level 2 or international equivalent.

British Association of Snowsport Instructors (BASI) Nordic Level 2 + Level 3

Mountain Safety Module or international equivalent.

Training Director - BASI Alpine Level 3 or international equivalent.

Paragliding (Award description in App1)

Mountaineering and Climbing Instructor (MCI) or UIAA recognised equivalent.

British Canoeing (BC) Sheltered water Canoe Coach

British Canoeing (BC) Kayak Coach or internationally recognised equivalent.

British Canoeing (BC) WW Kayak Coach

British Canoeing (BC) WW Canoe Coach & British Canoeing (BC) Open Water

Canoe Coach or internationally recognised equivalent.

International Mountain Leader, MCI or UIAA recognised equivalent.

IFMGA Mountain Guide

### **Particular suitability**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## **Submission**

### **Enquiry deadline**

24 April 2025, 5:00pm

### **Tender submission deadline**

30 April 2025, 5:00pm

### **Submission address and any special instructions**

Please submit your tender on the Defence Sourcing Portal:  
<https://contracts.mod.uk/go/265070030196011D6FC1>

### **Tenders may be submitted electronically**

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

9 June 2025

## Recurring procurement

Publication date of next tender notice (estimated): 1 June 2029

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## Award criteria

Name	Description	Type
Technical criteria	Consisting of 5 separate criteria seen within the Tender which is accessible via the Defence Sourcing Portal: <a href="https://contracts.mod.uk/go/265070030196011D6FC1">https://contracts.mod.uk/go/265070030196011D6FC1</a>	Quality
Social value	Consisting of 3 separate criteria within the Tender which is accessible via the Defence Sourcing Portal: <a href="https://contracts.mod.uk/go/265070030196011D6FC1">https://contracts.mod.uk/go/265070030196011D6FC1</a>	Quality
Cost	Total value of the tender in accordance with estimated throughput across the 5 years of the contract.	Cost

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## Weighting description

The evaluation will be conducted in accordance with Value For Money Index, which is a Most Advantageous Tender methodology where the non-cost score (technical/quality 90% weighting & social value 10% weighting) is divided by the tender cost to achieve the final score.

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## **Other information**

### **Applicable trade agreements**

- Government Procurement Agreement (GPA)

### **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Open procedure

### **Special regime**

Defence and security

### **Justification for not publishing a preliminary market engagement notice**



The extant contract expires 07 July 2025. It is imperative that the re-let is awarded to provide continuity to the armed forces. Without the training in place the mandated Army Adventurous Training (AT) delivery levels will not be achieved. This directly affects the 'offer' that the Army is delivering to soldiers. A loss of AT Capability will affect soldiers morale, and indirectly affect Army recruitment and retention.

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## **Documents**

### **Associated tender documents**

[713818452-Adventurous\\_Training\\_Instructors\\_\(Europe\)\\_ITT.rtf](#)

Adventurous Training Instructors ITT

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## **Contracting authority**

### **Ministry of Defence**

- Public Procurement Organisation Number: PHVX-4316-ZVGZ

Monxton Road

Andover

SP11 8HJ

United Kingdom

Contact name: Tom Shields

Email: [Tom.Shields102@mod.gov.uk](mailto:Tom.Shields102@mod.gov.uk)

Website: <https://www.gov.uk/government/organisations/ministry-of-defence>

Region: UKJ36 - Central Hampshire

Organisation type: Public authority - central government