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Contract

## **Education Inclusion Speech and Language Therapy (SALT)**

Bath and North East Somerset Council

F03: Contract award notice

Notice identifier: 2025/S 000-013121

Procurement identifier (OCID): ocids-h6vhtk-04fd68

Published 4 April 2025, 2:22pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Bath and North East Somerset Council

Keynsham Civic Centre, Market Walk

Keynsham

BA31 1FS

#### **Contact**

Ms Cheryl Hansford

#### **Email**

[cheryl\\_hansford@bathnes.gov.uk](mailto:cheryl_hansford@bathnes.gov.uk)

#### **Telephone**

+44 1225470000

#### **Country**

United Kingdom

**Region code**

UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

**Internet address(es)**

Main address

<http://www.bathnes.gov.uk>

Buyer's address

<http://www.bathnes.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Education Inclusion Speech and Language Therapy (SALT)

Reference number

DN770189

**II.1.2) Main CPV code**

- 85000000 - Health and social work services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The primary aim of the Education Inclusion Speech and Language Therapy Service is to upskill education professionals to provide early intervention and preventative support so that all settings are able to deliver the inclusion agenda.

In order to achieve this aim, the service will need to raise the levels of awareness and skills of our education colleagues in recognising and supporting speech, language and communication needs and families/carers will need to be confident that their children will have their needs met in their local setting.

The service will provide information, training, advice and support to educational settings, families and other professionals.

It will also provide some face to face, intervention at the targeted and specialist levels with individual children/young people and their families and will be committed to joint working with other agencies, such as Health and the SEND & AP Advice Service, to deliver the right support at the right time.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £780,292

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

#### **II.2.3) Place of performance**

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

#### **II.2.4) Description of the procurement**

Contract Title: Education Inclusion Speech and Language Therapy Service (SALT)

The primary aim of the Education Inclusion Speech and Language Therapy Service is to upskill education professionals to provide early intervention and preventative support so that all settings are able to deliver the inclusion agenda.

In order to achieve this aim, the service will need to raise the levels of awareness and skills of our education colleagues in recognising and supporting speech, language and communication needs and families/carers will need to be confident that their children will have their needs met in their local setting.

The service will provide information, training, advice and support to educational settings, families and other professionals.

It will also provide some face to face, intervention at the targeted and specialist levels with individual children/young people and their families and will be committed to joint working with other agencies, such as Health and the SEND & AP Advice Service, to deliver the right support at the right time.

The Council is intending to award a contract to an existing provider following direct award process C.

Contract term: 1 May 2025 - 31 August 2029

Contract Value: £780,292

#### **II.2.5) Award criteria**

Quality criterion - Name: "the existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 100

Cost criterion - Name: 1 / Weighting: 0

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is Provider Selection Regime Direct Award C

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section V. Award of contract**

### **Contract No**

1

### **Lot No**

1

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 April 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

HCRG Care Services Ltd

Cheshire

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £780,292

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers by 16 April 2025 . This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

Written representations should be sent to: [Olwyn\\_Donnelly@BATHNES.GOV.UK](mailto:Olwyn_Donnelly@BATHNES.GOV.UK)

The award was made by: Olwyn Donnelly Head of Education Commissioning, Kate Potter Placements, Budgets and Commissioning Officer and Claire Galloway Operational Lead, SEND and AP Advice Service.

The decision was made based on the 5 Key criteria:

Social Value - The response addresses training and working through education staff and BPCF and the impact of early identification making CYP more visible. The key elements necessary to ensure CYP with SLCN are included.

Improving access, reducing health inequalities, and facilitating choice - The answer addressed the key points and the ability to access the voice of CYP was particularly strong.

Value - Staffing structure was robust and having 6 therapists covering EY provision is sensible as less impacted by events such as maternity leaves.

Integration, collaboration, and service sustainability - There were elements of the answer that were strong (e.g. national statistics). Covered key elements in the SEND Collaboration. Provided good training plan with awareness of the need to schedule in advance to meet school need.

Quality and innovation - The answer highlighted that the provider is strong on systems and processes (e.g. QCES, inter-reliability, close working with other agencies). It also uses a nationally recognised outcome measurement system and could give plenty of assurance re their training offer.

Conflict of interest has not been declared.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NHSE Panel

London

Country

United Kingdom