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Tender

NHG Furniture Framework

Notting Hill Genesis

F02: Contract notice

Notice identifier: 2021/S 000-012942

Procurement identifier (OCID): ocds-h6vhtk-02b9ff

Published 9 June 2021, 2:15pm

Section I: Contracting authority

I.1) Name and addresses

Notting Hill Genesis

Bruce Kenrick House, 2 Killick Street

London

N1 9FL

Contact

Lorraine Taylor

Email

lorraine.taylor@nhg.org.uk

Telephone

+44 07540122911

Country

United Kingdom

NUTS code

UKI - London

Internet address(es)

Main address

www.nhgggroup.org.uk

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Furniture-%28incl.-office-furniture%29%2C-furnishings%2C-domestic-appliances-%28excl.-lighting%29-and-cleaning-products./87EHCMM322>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Furniture-%28incl.-office-furniture%29%2C-furnishings%2C-domestic-appliances-%28excl.-lighting%2>

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Other activity

Housing Association

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

NHG Furniture Framework

II.1.2) Main CPV code

- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products

II.1.3) Type of contract

Supplies

II.1.4) Short description

NHG are looking to establish a multi supplier framework for the purpose of providing NHG with furniture and some specialised services indicated in the LOTS description . The Furniture Framework will primarily be for the purpose of delivering NHG's Furniture requirements and for various areas of the business: The Furniture Framework will be split into FOUR lots

Lot 1 – Folio Market Rent Furniture

Lot 2 – Sales and Marketing Suite Provider

Lot 3 – Sales and Marketing Show Home Provision

Lot 4 - Key Place and Student Lets

Tenderers may tender for one, more than one or all lots

II.1.5) Estimated total value

Value excluding VAT: £15,298,600

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 4

II.2) Description

II.2.1) Title

Folio Market Rent Furniture

Lot No

Lot 1

II.2.2) Additional CPV code(s)

- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products

II.2.3) Place of performance

NUTS codes

- UKI - London

Main site or place of performance

LONDON

II.2.4) Description of the procurement

NHG are looking to establish a multi supplier framework for the purpose of providing NHG with furniture and other specialised services as indicated in the LOTS description. The Furniture Framework will primarily be for the purpose of delivering NHG's Furniture requirements and for various areas of the business including Folio Market Rent , Folio London is one of the largest private rent providers in London as well as an emerging Build to Rent developer and operational management specialist. We are completely committed to playing a key role in addressing London's housing crisis by increasing the overall supply, providing greater choice for Londoners and the wider rental market. Our aim is to deliver a high standard rental product that is professionally managed and allows us the opportunity to generate long-term income streams to invest in local priorities.

Folio London offers its rental properties to customers either furnished or unfurnished dependent on the customer's choice but at Folio London's discretion. The portfolio consists of a range of different types and ages of properties (older and brand-new developments) and

is made up of studios, one, two, three bedrooms single or split-level apartments and three- and four-bedroom houses. It is estimated that 80% of the Folio London portfolio is currently fully or part furnished. Folio London buys furniture and soft furnishings for properties in two common circumstances:

1. Buying and replenishing furniture for individual properties on a day to day basis. This is to include fully furnishing a unit during the void period between tenancies or purchasing furniture for residents during tenancies.

2. Buying furniture in bulk for new developments (10 to 400-unit developments) to include the strategic planning of show flat interior design, furnishing and delivery.

Folio London buys a full range of furniture from low end budget goods to middle to high-level prime packages for a contemporary high-end style

II.2.5) Award criteria

Quality criterion - Name: Criterion 1 / Weighting: 60

Cost criterion - Name: Criterion 1 / Weighting: 40

II.2.6) Estimated value

Value excluding VAT: £8,583,600

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The Call off contracts has the provisions of an additional 2 years extension

II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/87EHCMM322>

II.2) Description

II.2.1) Title

Sales & Marketing Suite Provider

Lot No

2

II.2.2) Additional CPV code(s)

- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products

II.2.3) Place of performance

NUTS codes

- UKI - London

Main site or place of performance

LONDON

II.2.4) Description of the procurement

NHG are looking to establish a multi supplier framework for the purpose of providing NHG with furniture. The Furniture Framework will primarily be for the purpose of delivering NHG's Furniture requirements and for various areas of the business: Including Sales and Marketing Suite Provider LOT2 , our definition of sales and marketing suite provider is services which relate specifically to the presentation and delivery of our development brands, corporate brands, and marketing campaigns on site or at events. Analogous to retail shop fitting, this service area includes, but is not limited to, all stages of sales office production (from consultation and costing, design and installation to refreshment and removal), marketing suite production (from concept to removal), maintenance of our on site presentation and the design, creation, installation and deconstruction of our event and exhibition stands and all aspects of related compliance from health and safety to advertising standards. Analogous to retail shop fitting, this service area includes, but is not limited to, all stages of sales office production (from consultation and costing, design and installation to refreshment and removal), marketing suite production (from concept to removal), maintenance of our on site presentation and the design, creation, installation and deconstruction of our event and exhibition stands and all aspects of related compliance from health and safety to advertising standards. 2.1.1

II.2.5) Award criteria

Quality criterion - Name: Criterion 1 / Weighting: 90

Cost criterion - Name: Criterion 1 / Weighting: 10

II.2.6) Estimated value

Value excluding VAT: £3,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The call off contract has the provision to extend an additional 2 years

II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/87EHCMM322>

II.2) Description

II.2.1) Title

Show Home Provision

Lot No

3

II.2.2) Additional CPV code(s)

- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products

II.2.3) Place of performance

NUTS codes

- UKI - London

Main site or place of performance

LONDON

II.2.4) Description of the procurement

NHG are looking to establish a multi supplier framework for the purpose of providing NHG with furniture. The Furniture Framework will primarily be for the purpose of delivering NHG's Furniture requirements and for various areas of the business .Including Show Home Provisions LOT 3. Our definition of show home provision is services which relate specifically to the creation, presentation, and delivery of show homes at our particular developments.

This service area includes, but is not limited to, all stages of show home production and small scale sales offices within existing plots (from consultation, design, procurement and installation to refreshment, plot transfer and removal) and all aspects of related compliance such as health and safety and British standards of contract furniture.

Each site we deliver is different and, so whilst we delivered tailored campaigns to specific audiences for each location, we also seek to balance this localised approach with a signature look where this is practical and deliverable so that the Notting Hill Genesis brand experience on site is of a consistently high standard, inspires confidence in our buyers (and our sales team) and stands apart from our competitors as the best experience.

II.2.5) Award criteria

Quality criterion - Name: Criterion 1 / Weighting: 90

Cost criterion - Name: Price / Weighting: 10

II.2.6) Estimated value

Value excluding VAT: £2,800,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The Contract allows for the provision of extending by another 2 years

II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

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II.2) Description

II.2.1) Title

Key places and Student Lets

Lot No

4

II.2.2) Additional CPV code(s)

- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl.

lighting) and cleaning products

II.2.3) Place of performance

NUTS codes

- UKI - London

Main site or place of performance

LONDON

II.2.4) Description of the procurement

NHG are looking to establish a multi supplier framework for the purpose of providing NHG with furniture. The Furniture Framework will primarily be for the purpose of delivering NHG's Furniture requirements and for various areas of the business: Including Key workers and student Lets , our Key workers department are accommodation for key workers such as nurses and doctors, we also have a number of police officer tenants. The total number of tenant room is approx. 1300 rooms. Key workers are split over several sites, located in London.

II.2.5) Award criteria

Quality criterion - Name: Criterion 1 / Weighting: 60

Cost criterion - Name: Criterion 1 / Weighting: 40

II.2.6) Estimated value

Value excluding VAT: £915,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The call off contract has provisions to extend for an additional 2 years

II.2.12) Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

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Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

13 July 2021

Local time

5:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.7) Conditions for opening of tenders

Date

14 July 2021

Local time

12:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Furniture-%28incl.-office-furniture%29%2C-furnishings%2C-domestic-appliances-%28excl.-lighting%29-and-cleaning-products./87EHCMM322>

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GO Reference: GO-202169-PRO-18372593

VI.4) Procedures for review

VI.4.1) Review body

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