

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/012942-2021>

Tender

## **NHG Furniture Framework**

Notting Hill Genesis

F02: Contract notice

Notice identifier: 2021/S 000-012942

Procurement identifier (OCID): ocds-h6vhtk-02b9ff

Published 9 June 2021, 2:15pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Notting Hill Genesis

Bruce Kenrick House, 2 Killick Street

London

N1 9FL

#### **Contact**

Lorraine Taylor

#### **Email**

[lorraine.taylor@nhg.org.uk](mailto:lorraine.taylor@nhg.org.uk)

#### **Telephone**

+44 07540122911

#### **Country**

United Kingdom

**NUTS code**

UKI - London

**Internet address(es)**

Main address

[www.nhgggroup.org.uk](http://www.nhgggroup.org.uk)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Furniture-%28incl.-office-furniture%29%2C-furnishings%2C-domestic-appliances-%28excl.-lighting%29-and-cleaning-products./87EHCMM322>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Furniture-%28incl.-office-furniture%29%2C-furnishings%2C-domestic-appliances-%28excl.-lighting%2>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Other activity

Housing Association

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

NHG Furniture Framework

#### **II.1.2) Main CPV code**

- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

NHG are looking to establish a multi supplier framework for the purpose of providing NHG with furniture and some specialised services indicated in the LOTS description . The Furniture Framework will primarily be for the purpose of delivering NHG's Furniture requirements and for various areas of the business: The Furniture Framework will be split into FOUR lots

Lot 1 – Folio Market Rent Furniture

Lot 2 – Sales and Marketing Suite Provider

Lot 3 – Sales and Marketing Show Home Provision

Lot 4 - Key Place and Student Lets

Tenderers may tender for one, more than one or all lots

#### **II.1.5) Estimated total value**

Value excluding VAT: £15,298,600

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 4

## **II.2) Description**

### **II.2.1) Title**

Folio Market Rent Furniture

Lot No

Lot 1

### **II.2.2) Additional CPV code(s)**

- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

LONDON

### **II.2.4) Description of the procurement**

NHG are looking to establish a multi supplier framework for the purpose of providing NHG with furniture and other specialised services as indicated in the LOTS description. The Furniture Framework will primarily be for the purpose of delivering NHG's Furniture requirements and for various areas of the business including Folio Market Rent , Folio London is one of the largest private rent providers in London as well as an emerging Build to Rent developer and operational management specialist. We are completely committed to playing a key role in addressing London's housing crisis by increasing the overall supply, providing greater choice for Londoners and the wider rental market. Our aim is to deliver a high standard rental product that is professionally managed and allows us the opportunity to generate long-term income streams to invest in local priorities.

Folio London offers its rental properties to customers either furnished or unfurnished dependent on the customer's choice but at Folio London's discretion. The portfolio consists of a range of different types and ages of properties (older and brand-new developments) and is made up of studios, one, two, three bedrooms single or split-level apartments and three- and four-bedroom houses. It is estimated that 80% of the Folio London portfolio is currently fully or part furnished. Folio London buys furniture and soft

furnishings for properties in two common circumstances:

1. Buying and replenishing furniture for individual properties on a day to day basis. This is to include fully furnishing a unit during the void period between tenancies or purchasing furniture for residents during tenancies.

2. Buying furniture in bulk for new developments (10 to 400-unit developments) to include the strategic planning of show flat interior design, furnishing and delivery.

Folio London buys a full range of furniture from low end budget goods to middle to high-level prime packages for a contemporary high-end style

#### **II.2.5) Award criteria**

Quality criterion - Name: Criterion 1 / Weighting: 60

Cost criterion - Name: Criterion 1 / Weighting: 40

#### **II.2.6) Estimated value**

Value excluding VAT: £8,583,600

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

The Call off contracts has the provisions of an additional 2 years extension

#### **II.2.12) Information about electronic catalogues**

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/87EHCMM322>

## **II.2) Description**

### **II.2.1) Title**

Sales & Marketing Suite Provider

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

LONDON

### **II.2.4) Description of the procurement**

NHG are looking to establish a multi supplier framework for the purpose of providing NHG with furniture. The Furniture Framework will primarily be for the purpose of delivering NHG's Furniture requirements and for various areas of the business: Including Sales and Marketing Suite Provider LOT2 , our definition of sales and marketing suite provider is services which relate specifically to the presentation and delivery of our development brands, corporate brands, and marketing campaigns on site or at events. Analogous to

retail shop fitting, this service area includes, but is not limited to, all stages of sales office production (from consultation and costing, design and installation to refreshment and removal), marketing suite production (from concept to removal), maintenance of our on site presentation and the design, creation, installation and deconstruction of our event and exhibition stands and all aspects of related compliance from health and safety to advertising standards. Analogous to retail shop fitting, this service area includes, but is not limited to, all stages of sales office production (from consultation and costing, design and installation to refreshment and removal), marketing suite production (from concept to removal), maintenance of our on site presentation and the design, creation, installation and deconstruction of our event and exhibition stands and all aspects of related compliance from health and safety to advertising standards. 2.1.1

### **II.2.5) Award criteria**

Quality criterion - Name: Criterion 1 / Weighting: 90

Cost criterion - Name: Criterion 1 / Weighting: 10

### **II.2.6) Estimated value**

Value excluding VAT: £3,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The call off contract has the provision to extend an additional 2 years

### **II.2.12) Information about electronic catalogues**

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/87EHCMM322>

## **II.2) Description**

### **II.2.1) Title**

Show Home Provision

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

LONDON

### **II.2.4) Description of the procurement**

NHG are looking to establish a multi supplier framework for the purpose of providing NHG with furniture. The Furniture Framework will primarily be for the purpose of delivering NHG's Furniture requirements and for various areas of the business .Including Show Home Provisions LOT 3. Our definition of show home provision is services which relate specifically to the creation, presentation, and delivery of show homes at our particular developments.

This service area includes, but is not limited to, all stages of show home production and small scale sales offices within existing plots (from consultation, design, procurement and installation to refreshment, plot transfer and removal) and all aspects of related compliance such as health and safety and British standards of contract furniture.

Each site we deliver is different and, so whilst we delivered tailored campaigns to specific audiences for each location, we also seek to balance this localised approach with a signature look where this is practical and deliverable so that the Notting Hill Genesis brand experience on site is of a consistently high standard, inspires confidence in our buyers (and our sales team) and stands apart from our competitors as the best experience.

### **II.2.5) Award criteria**

Quality criterion - Name: Criterion 1 / Weighting: 90

Cost criterion - Name: Price / Weighting: 10

### **II.2.6) Estimated value**

Value excluding VAT: £2,800,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The Contract allows for the provision of extending by another 2 years

### **II.2.12) Information about electronic catalogues**

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/87EHCMM322>

## **II.2) Description**

### **II.2.1) Title**

Key places and Student Lets

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 39000000 - Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

LONDON

### **II.2.4) Description of the procurement**

NHG are looking to establish a multi supplier framework for the purpose of providing NHG with furniture. The Furniture Framework will primarily be for the purpose of delivering NHG's Furniture requirements and for various areas of the business: Including Key workers and student Lets , our Key workers department are accommodation for key workers such as nurses and doctors, we also have a number of police officer tenants. The total number of tenant room is approx. 1300 rooms. Key workers are split over several

sites, located in London.

### **II.2.5) Award criteria**

Quality criterion - Name: Criterion 1 / Weighting: 60

Cost criterion - Name: Criterion 1 / Weighting: 40

### **II.2.6) Estimated value**

Value excluding VAT: £915,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The call off contract has provisions to extend for an additional 2 years

### **II.2.12) Information about electronic catalogues**

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/87EHCMM322>

---

## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

13 July 2021

Local time

5:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

14 July 2021

Local time

12:00pm

---

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Furniture-%28incl.-office-furniture%29%2C-furnishings%2C-domestic-appliances-%28excl.-lighting%29-and-cleaning-products./87EHCMM322>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/87EHCMM322>

GO Reference: GO-202169-PRO-18372593

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Notting Hill Genesis

Bruce Kenrick House, 2 Killick Street

London

N1 9FL

Email

[lorraine.taylor@nhg.org.uk](mailto:lorraine.taylor@nhg.org.uk)

Telephone

+44 07540122911

Country

United Kingdom

Internet address

[www.nhgggroup.org.uk](http://www.nhgggroup.org.uk)