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Contract

## **Supply of Rock Salt and Associated Products**

National Procurement Service (Welsh Government)

F03: Contract award notice

Notice identifier: 2021/S 000-012902

Procurement identifier (OCID): ocds-h6vhtk-02b9d7

Published 9 June 2021, 11:24am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

National Procurement Service (Welsh Government)

T'yr Afon, Bedwas Road

Caerphilly

CF83 8WT

#### **Email**

[CommercialProcurement.Buildings@gov.wales](mailto:CommercialProcurement.Buildings@gov.wales)

#### **Country**

United Kingdom

#### **NUTS code**

UKL - Wales

#### **Internet address(es)**

Main address

<https://gov.wales/national-procurement-service>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA27760](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA27760)

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Other activity

National Contracting Body

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Supply of Rock Salt and Associated Products

Reference number

NPS-CFM-106-20

#### **II.1.2) Main CPV code**

- 14410000 - Rock salt

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Supply of Rock Salt and De-icing Products

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £9,580,000

### **II.2) Description**

#### **II.2.1) Title**

10mm Rock Salt and Treated Rock Salt

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 14410000 - Rock salt

- 34927100 - Road salt
- 15872400 - Salt
- 24951310 - De-icing agents

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Wales

### **II.2.4) Description of the procurement**

Supply of 10mm Rock Salt and Treated Rock Salt

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 30

Price - Weighting: 70

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

6.3mm Marine Salt and Treated Marine Salt

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 14420000 - Sea salt
- 15872400 - Salt
- 34927100 - Road salt
- 24951310 - De-icing agents

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Wales

### **II.2.4) Description of the procurement**

Supply of 6.3mm Marine Salt and Treated Marine Salt

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 30

Price - Weighting: 70

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Pure Dried Vacuum Salt

Lot No

4

## **II.2.2) Additional CPV code(s)**

- 15872400 - Salt
- 34927100 - Road salt
- 24951310 - De-icing agents

## **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Wales

## **II.2.4) Description of the procurement**

Supply of Pure Dried Vacuum Salt and Treated Vacuum Salt

## **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 30

Price - Weighting: 70

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Specialist Requirements - Calcium Chloride

Lot No

5

## **II.2.2) Additional CPV code(s)**

- 14774000 - Calcium
- 14311000 - Natural calcium, aluminium calcium phosphate and crude natural potassium salts
- 14770000 - Caesium, strontium, rubidium and calcium
- 24951310 - De-icing agents

## **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Wales

## **II.2.4) Description of the procurement**

Supply of Calcium Chloride - pellets and liquid

## **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 30

Price - Weighting: 70

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Specialist Requirements - Potassium Acetate

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 24951310 - De-icing agents
- 14781000 - Potassium
- 14311300 - Crude natural potassium salts
- 14311000 - Natural calcium, aluminium calcium phosphate and crude natural potassium salts

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Wales

### **II.2.4) Description of the procurement**

Supply of Potassium Acetate

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 30

Price - Weighting: 70

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Specialist Requirements - Liquid Agricultural By Product

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 24951310 - De-icing agents
- 03100000 - Agricultural and horticultural products

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Wales

### **II.2.4) Description of the procurement**

Supply of Liquid Agricultural By Product

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 30

Price - Weighting: 70

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

6.3mm Rock Salt and Treated Rock Salt

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 14410000 - Rock salt
- 34927100 - Road salt
- 15872400 - Salt
- 24951310 - De-icing agents

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Wales

### **II.2.4) Description of the procurement**

Supply of 6.3mm Rock Salt and Treated Rock Salt

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 30

Price - Weighting: 70

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 242-600194](#)

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Specialist Requirements - Calcium Chloride

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 June 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

NGS GRITTING SERVICES LTD

RUSHINGTON BUSINESS APRK, CHAPEL LANE

SOUTHAMPTON

SO409AH

Telephone

+44 8456045459

Country

United Kingdom

NUTS code

- UKJ32 - Southampton

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £383,200

Total value of the contract/lot: £383,200

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## **Section V. Award of contract**

### **Lot No**

6

### **Title**

Specialist Requirements - Potassium Acetate

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 June 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Safecote Limited

Houldsworth Mill Business Centre, Houldsworth Street

Reddish, Stockport

SK56DA

Telephone

+44 7717212313

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £383,200

Total value of the contract/lot: £383,200

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## **Section V. Award of contract**

### **Lot No**

7

### **Title**

Speacilist Requirements - Liquid Agricultural By Product

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 June 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Safecote Limited

Houldsworth Mill Business Centre, Houldsworth Street

Reddish, Stockport

SK56DA

Telephone

+44 7717212313

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £383,200

Total value of the contract/lot: £383,200

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

6.3mm Rock Salt and Treated Rock Salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 June 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

LBS Builders Merchants

Station Road

Llandeilo

SA196NL

Telephone

+44 1558822122

Country

United Kingdom

NUTS code

- UKL - Wales

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Salt Union (Compass Minerals UK)

Bradford Road, Winsford Cheshire

Winsford

CW72PE

Telephone

+44 1606305150

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Irish Salt Mining Co. Ltd.

10, Fort Rd Carrickfergus

Co. Antrim

BT389BT

Telephone

+44 2893351151

Country

United Kingdom

NUTS code

- UKN0 - Northern Ireland

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £3,832,000

Total value of the contract/lot: £3,832,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

10mm Rock Salt and Treated Rock Salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 June 2021

### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Salt Union (Compass Minerals UK)

Bradford Road, Winsford Cheshire

Winsford

CW72PE

Telephone

+44 1606305150

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £3,832,000

Total value of the contract/lot: £3,832,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

6.3mm Marine Salt and Treated Marine Salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 June 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

NGS GRITTING SERVICES LTD

RUSHINGTON BUSINESS APRK, CHAPEL LANE

SOUTHAMPTON

SO409AH

Telephone

+44 8456045459

Country

United Kingdom

NUTS code

- UKJ32 - Southampton

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £383,200

Total value of the contract/lot: £383,200

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Pure Dried Vacuum Salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 June 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

NGS GRITTING SERVICES LTD

RUSHINGTON BUSINESS APRK, CHAPEL LANE

SOUTHAMPTON

SO409AH

Telephone

+44 8456045459

Country

United Kingdom

NUTS code

- UKJ32 - Southampton

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £383,200

Total value of the contract/lot: £383,200

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Over 73 public sector organisations in Wales have committed to the NPS in principle, including all Local Authorities, NHS bodies, Welsh

Government, Welsh Government Sponsored Bodies, the Police, Fire and Rescue Services, Higher and Further Education.

In accordance with The Public Procurement (Amendment etc.) (EU Exit) Regulations 2020; these procedures for awarding call-off contracts under the framework may be applied only between the contracting authorities clearly identified in the tender documentation.

A copy of this list has been uploaded in the Supplier Attachment area of the ITT at the time the notice was published to ensure compliance

with the requirements of the Public Contracts Regulations.

The Welsh Ministers (NPS) will not be liable for any bidder costs arising from the non award of the framework.

NOTE: The authority is using eTenderwales to carry out this procurement process. Please access the portal at <https://etenderwales.bravosolution.co.uk/web/login.shtml>

This Framework Agreement will be for a period of four years with Break Clauses allowing the Client to terminate the Agreement at its absolute discretion at the end of years two and three.

(WA Ref:111093)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

Royal Courts of Justice, the strand

London

WC2A 2LL

Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

National Procurement Service (Welsh Government)

T'yr Afon, Bedwas Road

Caerphilly

CF83 8WT

Email

[NPSConstructionandFM@gov.wales](mailto:NPSConstructionandFM@gov.wales)

Country

United Kingdom