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Planning

## **Pre-notice of a tender for a Managed Service Contract (MSC) for Molecular Diagnostics and future sub-categories of Microbiology**

Wessex NHS Procurement Limited  
Hampshire Hospitals NHS Foundation Trust (HHFT)  
Portsmouth Hospitals University Trust  
Salisbury NHS Foundation Trust  
Isle of Wight NHS Trust  
University Hospitals Dorset NHS Foundation Trust  
Dorset County Hospital NHS Foundation Trust

F01: Prior information notice

Prior information only

Notice identifier: 2022/S 000-012844

Procurement identifier (OCID): ocds-h6vhtk-0338ca

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### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Wessex NHS Procurement Limited

Tremona Road

Southampton

SO16 6YD

**Contact**

Deborah Parin Steve Jerrim

**Email**

[Deborah.parin@wpl.uhs.nhs.uk](mailto:Deborah.parin@wpl.uhs.nhs.uk)

**Telephone**

+44 7799316082

**Country**

United Kingdom

**NUTS code**

UKJ - South East (England)

**National registration number**

11986173

**Internet address(es)**

Main address

<https://www.hampshirehospitals.nhs.uk/>

Buyer's address

<https://www.hampshirehospitals.nhs.uk/>

**I.1) Name and addresses**

Hampshire Hospitals NHS Foundation Trust (HHFT)

Aldermaston Road

Basingstoke

RG24 9NA

**Contact**

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**Email**

[Deborah.parin@wpl.uhs.nhs.uk](mailto:Deborah.parin@wpl.uhs.nhs.uk)

**Country**

United Kingdom

**NUTS code**

UKJ - South East (England)

**Internet address(es)**

Main address

<http://www.hampshirehospitals.nhs.uk/>

**I.1) Name and addresses**

Portsmouth Hospitals University Trust

Southwick Hill Road, Cosham

Portsmouth

PO6 3LY

**Contact**

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**Email**

[Deborah.parin@wpl.uhs.nhs.uk](mailto:Deborah.parin@wpl.uhs.nhs.uk)

**Country**

United Kingdom

**NUTS code**

UKJ - South East (England)

**Internet address(es)**

Main address

<https://www.porthosp.nhs.uk/>

**I.1) Name and addresses**

Salisbury NHS Foundation Trust

Odstock Road

Salisbury

SP2 8BJ

**Contact**

Debbie Parin

**Email**

[Deborah.parin@wpl.uhs.nhs.uk](mailto:Deborah.parin@wpl.uhs.nhs.uk)

**Country**

United Kingdom

**NUTS code**

UKJ - South East (England)

**Internet address(es)**

Main address

<http://www.salisbury.nhs.uk/>

**I.1) Name and addresses**

Isle of Wight NHS Trust

Parkhurst Road

Newport

PO30 5TG

## **Contact**

Debbie Parin

## **Email**

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## **Country**

United Kingdom

## **NUTS code**

UKJ - South East (England)

## **Internet address(es)**

Main address

<https://www.iow.nhs.uk/>

## **I.1) Name and addresses**

University Hospitals Dorset NHS Foundation Trust

Poole Hospital, Longfleet Road

Poole

BH15 2JB

## **Contact**

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**Email**

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**Country**

United Kingdom

**NUTS code**

UKJ - South East (England)

**Internet address(es)**

Main address

<https://www.uhd.nhs.uk/>

**I.1) Name and addresses**

Dorset County Hospital NHS Foundation Trust

Dorset County Hospital, Williams Avenue

Dorchester

DT1 2JY

**Contact**

Debbie Parin

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[Deborah.parin@wpl.uhs.nhs.uk](mailto:Deborah.parin@wpl.uhs.nhs.uk)

**Country**

United Kingdom

**NUTS code**

UKJ - South East (England)

## **Internet address(es)**

Main address

<https://www.dchft.nhs.uk/>

## **I.2) Information about joint procurement**

The contract involves joint procurement

The contract is awarded by a central purchasing body

## **I.3) Communication**

Additional information can be obtained from the above-mentioned address

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Pre-notice of a tender for a Managed Service Contract (MSC) for Molecular Diagnostics and future sub-categories of Microbiology

Reference number

WPL01657

#### **II.1.2) Main CPV code**

- 85111800 - Pathology services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This Notice is to inform potential bidders that Wessex NHS Procurement Limited (WPL) will be advertising a tender opportunity in June 2022 for the provision of a Managed Service Contract (MSC) for Molecular Diagnostics on behalf of the Southern Counties Pathology Network (SCP). WPL will require potential bidders to have the capability and capacity to undertake compliant procurement responsibility for both mini competitions and tenders that adhere to Public Contracts Regulations 2015 (PCR 2015) (and/or the latest Procurement legislation applicable throughout the duration of the contract). These to include future sub-categories of Microbiology as managed service contracts, to be included within the main managed service contract, on behalf of SCP.

#### **II.1.5) Estimated total value**

Value excluding VAT: £118,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**



### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

Main site or place of performance

SOUTH EAST (ENGLAND)

### **II.2.4) Description of the procurement**

Southern Counties Pathology (SCP) is a procurement consortium of NHS and Foundation Trusts that forms the NHS Improvement South 6 Pathology Network: SCP consists of:

Isle of Wight NHS Trust

Hampshire Hospitals NHS Foundation Trust

Dorset County Hospital NHS Foundation Trust and University Hospitals Dorset NHS Foundation Trust comprise One Dorset Pathology

Portsmouth Hospitals University NHS Trust

Salisbury NHS Foundation Trust

University Hospitals Southampton NHS Foundation Trust (Not participating in this tender)

SCP is a procurement collaboration which aims to deliver the procurement objectives of the South 6 Pathology Network which are:

To enable the future formation of a consolidated pathology network over the next ten years by standardising our suppliers and the equipment they supply to us, to deliver our high-volume routine pathology activity and to achieve cost savings by reducing non-pay spend on our high-volume routine pathology activity. There has been expansion of molecular techniques within the diagnostic laboratory environment at all partner trusts within the SCP network in recent years. Drivers for change include:

Continual growth in the number of different molecular assays being performed

Clinical requirements for greater molecular testing

A need for improvement in turnaround times

Better management of the increasing number of different platforms, suppliers and contracts

A dramatic shift in the requirement for rapid and largescale testing of respiratory viruses

The primary goals considered when developing the scope of this requirement are:

Distribute molecular services based on clinical need and urgency

Where possible, rationalise non urgent work at fewer sites

Repatriate currently referred work into the SCP network where cost effective

Consider the design of future services where COVID testing regimes can be flexed to respond to UKHSA/Government directives

A regional molecular service which can respond rapidly

Access to the latest technology

Integration and interfacing to support the development of Pathology network operations

Respiratory virus testing including covid and development of the future service delivery model.

SCP will utilise the award of a new regional managed service contract (MSC) as an opportunity to support the development of regional respiratory virus testing. This will provide flexibility as further guidance and policy is defined

Contract value

The estimated value of this MSC for Molecular Diagnostics is £36,000,000. The estimated value of all sub-categories of Microbiology, including Molecular Diagnostics is £118,000,000. Any future contracts awarded will complete co-terminus with the overarching Pathology contract within the SCP network on 19th July 2031.

WPL is running the procurement for a managed service contract for molecular diagnostics on behalf of SCP. WPL is a newly formed joint venture subsidiary of University Hospital Southampton NHS Foundation Trust and Hampshire Hospitals NHS Foundation Trust

This PIN is to inform the market that a contract notice will be published during June 2022 providing further information regarding this opportunity. This Tender will be run as a Competitive Procedure with Negotiation however the contracting authority reserves the right to award a contract based on initial tenders without conducting negotiations. Potential bidders will be invited to complete a Selection Questionnaire (SQ) Stage 1 that will be

evaluated and scored and only the top 3 scoring potential bidders will proceed to the Invitation to Tender (ITT) Stage 2. If a potential bidder has an equal score within the Top 3 then they also proceed to the ITT Stage 2. Potential bidders who fail to achieve a Top 3 score will not be invited to the ITT Stage 2 and will leave the procurement process at Stage 1. This PIN is for information only and we are unable to respond for further requests for information

### **II.2.14) Additional information**

Additional sub-categories may include but is not limited to: Blood culture diagnostics, Procurement of culture media (conventional & chromogenic), Urine analysis (microscopy & culture), Antimicrobial susceptibility testing, Microbial identification systems, Automation for microbial culture Mycobacterial diagnosis. Further information will be provided in the Contract Notice

### **II.3) Estimated date of publication of contract notice**

27 June 2022

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=684732166>

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