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Tender

## Future Infrastructure Programme

Norfolk County Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-012807

Procurement identifier (OCID): ocds-h6vhtk-064b8f

Published 12 February 2026, 11:54am

### Changes to notice

This notice has been edited. The [previous version](#) is still available.

Information has been added to the notice. Updated to include estimated values and reflect the award criteria in the RTP document.

### Scope

### Reference

NCCT43328

## **Description**

Norfolk County Council is looking to purchase network equipment and services and a replacement virtual server infrastructure and hyperconverged virtual server infrastructure.

This procurement is being split into two lots: Lot 1 (Network) and Lot 2 (Server).

Lot 1 - The requirement of the Provider will be to deliver network equipment and services to replace its existing legacy Huawei based network solution, Wifi, Firewalls, switch gear, access points and optionally the content filtering solution. This will also support and enhance the existing zero trust network strategy. These services are used by all staff across Norfolk County Council and some partners.

Lot 2 - The requirement of the Provider will be to deliver a replacement virtual server infrastructure and hyperconverged virtual server infrastructure.

Full details of the requirement can be found in the Statement of Requirements documents which are supported by an additional document outlining the strategic objectives and overview of the existing service (there are separate documents for Network and Server), all of which will form a schedule to the terms and conditions of the contract.

The values in this notice are estimated and we expect they could change during the procurement.

## **Total value (estimated)**

- £7,000,000 excluding VAT
- £8,400,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 31 July 2026 to 30 July 2029
- Possible extension to 29 July 2033

- 6 years, 11 months, 30 days

Description of possible extension:

The Council will explore extension opportunities in dialogue and reserves the right to amend the extension options. The maximum extension period for this contract is 4 years.

## **Main procurement category**

Goods

## **CPV classifications**

- 48000000 - Software package and information systems
- 72000000 - IT services: consulting, software development, Internet and support

## **Contract locations**

- UKH15 - Norwich and East Norfolk
- UKH16 - North and West Norfolk
- UKH17 - Breckland and South Norfolk

## **Lot constraints**

Description of how multiple lots may be awarded:

Suppliers can apply for one or two lots and there is no limit to the number of lots that can be awarded to a specific supplier.

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## **Lot 1. Network**

### **Description**

The requirement of the Provider will be to deliver network equipment and services to replace its existing legacy Huawei based network solution, Wifi, Firewalls, switch gear, access points and optionally the content filtering solution. This will also support and enhance the existing zero trust network strategy. These services are used by all staff across Norfolk County Council and some partners.

Full details of the requirement can be found in the Statement of Requirements documents which are supported by an additional document outlining the strategic objectives and overview of the existing service (there are separate documents for Network and Server), all of which will form a schedule to the terms and conditions of the contract.

### **Lot value (estimated)**

- £6,358,800 including VAT

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Server**

### **Description**

The requirement of the Provider will be to deliver a replacement virtual server infrastructure and hyperconverged virtual server infrastructure.

Full details of the requirement can be found in the Statement of Requirements documents which are supported by an additional document outlining the strategic objectives and overview of the existing service (there are separate documents for Network and Server), all of which will form a schedule to the terms and conditions of the contract.

### **Lot value (estimated)**

- £2,041,200 including VAT

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Participation**

### **Legal and financial capacity conditions of participation**

#### **Lot 1. Network**

#### **Lot 2. Server**

Conditions of participation are in the request to participate document and include: Technical or professional ability, minimum technical requirements, general IT and cloud security requirements, past performance, references, economic and financial standing, Modern Slavery Act requirements, health and safety, compliance with equality legislation, and willingness and ability to comply with contractual requirements

### **Technical ability conditions of participation**

#### **Lot 1. Network**

#### **Lot 2. Server**

Conditions of participation are in the request to participate document and include:  
Technical or professional ability, minimum technical requirements, general IT and cloud security requirements, past performance, references, economic and financial standing, Modern Slavery Act requirements, health and safety, compliance with equality legislation, and willingness and ability to comply with contractual requirements

## **Particular suitability**

**Lot 1. Network**

**Lot 2. Server**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

2 March 2026, 11:00am

### **Submission type**

Requests to participate

### **Deadline for requests to participate**

11 March 2026, 9:00am

### **Submission address and any special instructions**

This procurement will be managed electronically via the Councils e-procurement system.

To participate in this procurement, applicants must first be registered on the system at <https://in-tendhost.co.uk/norfolkcc>. Full instructions for registration and use of the system can be found at <https://in-tendhost.co.uk/norfolkcc/aspx/BuyerProfiles>. Once registered you will be able to see the procurement project under the tenders section and express an interest to view the documentation and access any clarifications. If you encounter any difficulties whilst using the system you can contact the In-tend support team by phoning +44 8442728810 or e-mailing [support@in-tend.co.uk](mailto:support@in-tend.co.uk).

## **Tenders may be submitted electronically**

Yes

## **Languages that may be used for submission**

English

## **Suppliers to be invited to tender**

### **Lot 1. Network**

1 to 3 suppliers

Selection criteria:

Shortlisting questions as per the RTP documentation:

1.1 - Sustainability - 5%

1.2 - Security and configuration of data / management of sub-contractors - 5%

1.3 - Supply chain management and logistics - 15%

2.1 - Service Capability - Core LAN, Access, Wireless - 13%

2.2 - Management and Security Tools 12%

2.3 - Capacity and vendor partnerships 10%

## 2.4 - Case Study - 40%

### **Lot 2. Server**

1 to 3 suppliers

Selection criteria:

Shortlisting Questions:

1.1 - Sustainability - 5%

1.2 - Security and configuration of data / management of sub-contractors - 5%

1.3 - Supply chain management and logistics - 15%

3.1 - Service Capability - 13%

3.2 - Management and Security Tools - 12%

3.3 - Capacity and vendor partnerships - 10%

3.4 - Case Study - 40%

### **Award decision date (estimated)**

20 July 2026

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## **Award criteria**

### **Lot 1. Network**

<b>Name</b>	<b>Type</b>	<b>Weighting</b>
Price	Price	30%
Design and Implementation	Quality	15%

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Name	Type	Weighting
Core LAN	Quality	15%
Access Network	Quality	15%
Zero Trust	Quality	15%
Sustainability	Quality	5%
Service and Support	Quality	5%

## Lot 2. Server

Name	Type	Weighting
Price	Price	30%
Design and Implementation	Quality	15%
Compute	Quality	15%
Storage, Backup and DR	Quality	15%
Zero Trust	Quality	15%
Sustainability	Quality	5%
Service and support	Quality	5%

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## Other information

### Description of risks to contract performance

Please note that both Norfolk County Council and Suffolk County Council have approved a devolution deal which is expected to lead to the establishment of a Mayoral Combined County Authority with strategic powers, headed by an elected mayor. Subject to the government laying a Statutory Instrument and to its approval by Parliament to formally establish the new combined authority, the first Mayoral election is expected to be in 2028.

Government has also invited participation by Norfolk in Local Government Review. This process has the potential to lead to unitary local government in Norfolk. One of these changes could happen without the other. The contract may be assigned or novated to any successor authority(ies) to Norfolk County Council or to any joint body incorporating or formed by any such successor. The County Council or a successor authority or joint body may order services on behalf of other local authorities serving any area within Norfolk's current geographical boundaries.

## **Applicable trade agreements**

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

## **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Competitive flexible procedure

### **Competitive flexible procedure description**

#### 1. Request to Participate and Evaluation:

- a. Providers are invited to submit a response to this RTP which will be assessed on the basis of:
  - i. Shortlisting Questions - as set out in Form E of this document (100% weighting during this stage)
  - ii. Pass/Fail criteria - as set out in Form B, C and D of this RTP.
- b. Following the evaluation of the RTP the 3 highest scoring providers for each lot will be shortlisted to the dialogue stage.
- c. Unsuccessful Bidders will receive their scores for each of the Form E questions along with the rationale for receiving those scores. Unsuccessful Bidders will also be informed of the scoring range for the highest scoring 3 bidders and where their Bid was ranked. There will be no standstill period at this stage.

d. The scores issued at the Request to Participate stage will have no bearing on the scores for the final tender assessment. They will solely be used to down select the bidders who will advance to dialogue. The final tender will have a different set of questions, potentially an updated specification or pricing schedule, and may have a different evaluation panel.

## 2. Dialogue Period:

- a. Shortlisted bidders will be issued an Invitation to Participate in Dialogue document where they will be invited to provide an outline solution and pricing ahead of the dialogue sessions.
- b. Dialogue will likely take the form of multiple half day meetings on Teams during the dates outlined section 5.1. This stage is designed to:
  - i. Clarify and refine proposals.
  - ii. Explore solutions and pricing model in more detail.
  - iii. Address any ambiguities or areas of development identified during the initial evaluation.
  - iv. Discuss terms and conditions

c. The Council reserves the right to remove or add additional stages of dialogue to ensure both parties have a clear understanding of requirements and expectations before final the final tender submission where bidders can amend their bids. This may take the form of structured meetings or written communications. The Council also reserves the right to amend the specification, pricing model, and terms and conditions throughout this process.

## 3. Final Tender Submission:

- a. Following the conclusion of the dialogue period, tenderers will be invited to submit a final tender. These final tenders will be evaluated on both quality (70% weighting) and price (30% weighting) to determine the successful tender. Tenders will be evaluated in accordance with the process and descriptors as set out in this Request to Participate. .
- b. When the Council has obtained all required internal approvals for the proposed award, Standstill letters and Assessment Summaries will be issued to all bidders that were invited to participate in dialogue. A Contract Award Notice will also be published. This will commence the 8 working day mandatory standstill period.

## Documents

### Associated tender documents

[NCCT43328 - Request to Participate Final.docx](#)

[Lot 1 - Appendix 2-NCC Future Infrastructure Programme\\_Network\\_Statement of Requirements\\_v0.5.xlsx](#)

[Lot 1 - Network Strategic Objectives\\_v2.1 \(forms part of Appendix 2 SOR\).docx](#)

[Lot 2 - Appendix 2-NCC Future Infrastructure Programme\\_Server\\_Statement of Requirements\\_v0.5.xlsx](#)

[Lot 2 - Server Strategic Objectives\\_v2.0 \(forms part of Appendix 2 SOR\).docx](#)

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## Contracting authority

### Norfolk County Council

- Public Procurement Organisation Number: PDYH-3246-XWTR

County Hall, Martineau Lane

Norwich

NR1 2DH

United Kingdom

Email: [sourcingteam@norfolk.gov.uk](mailto:sourcingteam@norfolk.gov.uk)

Region: UKH15 - Norwich and East Norfolk

Organisation type: Public authority - sub-central government