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Award

NMWTRA Replacement Street Lighting Communication Nodes 2026

Cyngor Gwynedd

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-012761

Procurement identifier (OCID): ocds-h6vhtk-064eba

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Scope

Description

Procurement of Replacement Street Lighting Communication Nodes for Trunk Road Network.

The contract covers the direct purchase of street lighting communication nodes that interface with the existing, Wales wide street lighting communication methodology used across the trunk road network. These nodes enable remote monitoring, control, diagnostics and energy management of street lighting assets.

The procurement is required to maintain system continuity following the end of life status of the existing communication nodes, which are no longer supported by the current manufacturer.

Contract 1. Replacement Street Lighting Communication Nodes for Trunk Road Network

Supplier

- Telensa Limited

Contract value

- £253,750 excluding VAT
- £304,500 including VAT

Above the relevant threshold

Earliest date the contract will be signed

24 February 2026

Contract dates (estimated)

- 24 February 2026 to 31 March 2026
- 1 month, 5 days

Main procurement category

Goods

CPV classifications

- 34928500 - Street-lighting equipment

Contract locations

- UKL13 - Conwy and Denbighshire

Other information

Description of risks to contract performance

The performance risk is low, because the purchased nodes are fully compatible with the existing communication methodology and supplied directly by the original manufacturer.

Residual risks include supply chain lead times and integration windows; these are mitigated through coordinated installation and pre delivery validation.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Direct award justification

Single supplier - technical reasons

- The existing system operates a manufacturer specific communication protocol, and only the original manufacturer can supply nodes that are fully compatible with the established communication methodology deployed across trunk roads in Wales.
- The current nodes in use have reached end of life, meaning replacements and support cannot be sourced from alternative suppliers.
- Introducing a different manufacturer's nodes would require complete redesign, reconfiguration and testing of the Wales wide lighting communications platform—resulting in disproportionate cost, major operational disruption, and a risk to the delivery of statutory highway lighting functions.
- Therefore, a direct award to the manufacturer is the only viable approach to ensure continuity and safety.

Supplier

Telensa Limited

- Public Procurement Organisation Number: PNYG-4287-CLBT

Iconix 3, London Road, Pampisford

Cambridge

CB22 3EG

United Kingdom

Email: uk.sales@telensa.com

Region: UKH12 - Cambridgeshire CC

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1. Replacement Street Lighting Communication Nodes for Trunk Road Network

Contracting authority

Cyngor Gwynedd

- Public Procurement Organisation Number: PTCX-9875-MZPQ

Swyddfeydd y Cyngor / Council Offices

Caernarfon

LL55 1SH

United Kingdom

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Region: UKL12 - Gwynedd

Organisation type: Public authority - central government

Devolved regulations that apply: Wales