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Tender

## Framework for the Provision of Multifunctional Devices

HEART ACADEMIES TRUST

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-012673

Procurement identifier (OCID): ocds-h6vhtk-04fc63 ([view related notices](#))

Published 3 April 2025, 9:23am

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### Scope

### Description

HEART are looking to appoint a single Supplier who will demonstrate technical competency, best Value for Money and to provide all requirements in relation to both new and refurbished Multifunctional Devices (MFDs), including the supply, installation, maintenance, and repairs of the machines, including any spare parts required, to HEART and other Customers on a National basis. It is anticipated that these services will be promoted and accessed by the Education Sector and to other small to medium sized Public Sector organisations but for the avoidance of doubt, is open to any Public Sector Contracting Authority.

The single Supplier for this Framework must also be able to provide Digital Transformation Solutions which can work seamlessly alongside the devices, including but not limited to, Print Management Cloud Services, and Automated Invoice Processing.

The Supplier must be able to offer the option to purchase, and option to lease, both new and refurbished Multifunctional Devices.

The Supplier must be able to provide Consumables for the devices, and offer devices

from a minimum of two different manufacturers, to ensure the Customer is provided with optionality and unbiased recommendations.

The Supplier is expected to prioritise the providence of quality, sustainability, and social value in all operations.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £139,000,000 excluding VAT
- £168,800,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 23 May 2025 to 22 May 2029
- 4 years

## **Main procurement category**

Goods

## **CPV classifications**

- 30232100 - Printers and plotters

## **Contract locations**

- UK - United Kingdom

## **Justification for not using lots**

We are aiming for a single-supplier Framework, to optimise the strategic relationship between Customers, Suppliers and Value Match as the procurement service provider. The approach has been designed to enable Suppliers to create innovative solutions for the Education Sector while enabling the Supplier to effectively scale those solutions and obtaining a return on investment while delivering Value for Money for Customers.

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## **Framework**

### **Maximum number of suppliers**

Unlimited

### **Maximum percentage fee charged to suppliers**

0.90%

### **Further information about fees**

The Supplier will be required to pay a Supplier Management Fee, in addition to a 0.9% Volume Rebate Fee. Further information can be found within the ITT document.

## **Framework operation description**

The 0.9% Volume Rebate Fee has been chosen to remain commercially competitive, in addition to ensuring the minimum amount of funds are taken out of education.

## **Award method when using the framework**

Without competition

## **Contracting authorities that may use the framework**

Examples: Local Councils, Education Trusts, but for the avoidance of doubt the Framework is available for use by the entire Public Sector.

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## **Submission**

### **Enquiry deadline**

15 April 2025, 11:59pm

### **Tender submission deadline**

28 April 2025, 5:00pm

### **Submission address and any special instructions**

Please access all tender documents through the Cimple platform.

The tender link is: <https://cimple.uk/detail/468731>

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

4 May 2025

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**Award criteria**

<b>Name</b>	<b>Type</b>	<b>Weighting</b>
Quality	Quality	50%
Price	Price	30%
Social	Quality	20%

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**Other information****Conflicts assessment prepared/revised**

Yes

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**Procedure**

## Procedure type

Open procedure

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## Contracting authority

### HEART ACADEMIES TRUST

- Companies House: 06969741
- Public Procurement Organisation Number: PVCR-6312-NPXW

Bedford Academy

Bedford

MK42 9TR

United Kingdom

Email: [procurement@heartacademiestrust.co.uk](mailto:procurement@heartacademiestrust.co.uk)

Region: UKH24 - Bedford

Organisation type: Public authority - sub-central government

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

## VALUE MATCH SERVICES LTD

Summary of their role in this procurement: manage all procurement processes, financial management, marketing and communication, Customers, Suppliers, Call-Off Contracts and Dynamic Purchasing Systems activity on behalf of HEART and their Public Sector customer base.

- Companies House: 08522031
- Public Procurement Organisation Number: PXYJ-6338-PQDD

Dee House

Chester

CH3 5UU

United Kingdom

Email: [tenders@value-match.co.uk](mailto:tenders@value-match.co.uk)

Website: <https://www.value-match.co.uk/>

Region: UKD63 - Cheshire West and Chester

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## Contact organisation

Contact [VALUE MATCH SERVICES LTD](#) for any enquiries.