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Tender

## **TEN-2425-043 - Recruitment Services**

Nest Corporation

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-012567

Procurement identifier (OCID): ocds-h6vhtk-04eded

Published 2 April 2025, 3:06pm

### **Changes to notice**

This notice has been edited. The [previous version](#) is still available.

Total value of the contract has been increased from £700,000 to £2,800,000 and each Lot value has been increased as a result. Lot values are not guaranteed and the total value of the contract can be shared between the Lots.

### **Scope**

### **Description**

Nest is a low-cost, occupational pension scheme. It's run as a trust-based scheme in the interests of its members. Established in 2010, Nest is a critical pillar of the Government's automatic enrolment programme, with a public service obligation (PSO) to accept any employer wishing to use the scheme to discharge their automatic enrolment duties.

Nest hires roles across a broad range of fields, including but not limited to pensions, risk and compliance, legal, secretariat, product design and experience, project management, technology and cyber, HR, finance, data analysis.

This ITT covers Nest's requirement for the provision of recruitment services for permanent, fixed term and interim roles. Nest is seeking to contract with suppliers to provide general and specialist permanent recruitment services.

As a result, Nest is looking for a solution where suppliers can provide either good coverage across a broad range of our requirements, or are specialist providers within one or more sectors and have access to candidates with a broad skill set.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £2,800,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 2 June 2025 to 1 June 2027
- Possible extension to 1 June 2029
- 4 years

Description of possible extension:

2 x 12 months

## **Main procurement category**

Services

## **CPV classifications**

- 79600000 - Recruitment services

## **Contract locations**

- UK - United Kingdom
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## **Lot 1. Interim**

### **Description**

For interim roles across a broad range of fields, including but not limited to investment and pensions, risk and compliance, legal, secretariat, product design and experience, project management, technology and cyber, HR, finance, data analysis

### **Lot value (estimated)**

- £700,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Permanent/fixed term**

### **Description**

For permanent/fixed term roles across a broad range of fields, including but not limited to investment and pensions, risk and compliance, legal, secretariat, product design and experience, project management, technology and cyber, HR, finance, data analysis

### **Lot value (estimated)**

- £700,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Pay Role Services**

### **Description**

A payroll services for "client-found" interims that have been identified to complete project

assignments at Nest

### **Lot value (estimated)**

- £700,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. Executive Search**

### **Description**

Executive Search firms for senior and/or niche roles in all parts of the Corporation.

### **Lot value (estimated)**

- £700,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Framework**

### **Maximum number of suppliers**

Unlimited

### **Maximum percentage fee charged to suppliers**

0%

### **Framework operation description**

Arrangement Fees

### **Award method when using the framework**

Either with or without competition

### **Contracting authorities that may use the framework**

Establishing party only

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## **Participation**

### **Particular suitability**

Lot 1. Interim

Lot 2. Permanent/fixed term

**Lot 3. Pay Role Services**

**Lot 4. Executive Search**

Small and medium-sized enterprises (SME)

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**Submission**

**Enquiry deadline**

26 March 2025, 12:00pm

**Tender submission deadline**

14 April 2025, 12:00pm

**Submission address and any special instructions**

<https://nesttenders.bravosolution.co.uk>

Please submit Tender pack & Supplier Information from Central Digital Platform (FTS) as a data download alongside your tender

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

5 May 2025

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**Award criteria**

<b>Name</b>	<b>Type</b>	<b>Weighting</b>
Fees/Rates	Cost	27%
Experience	Quality	21%
Diversity - Sourcing Approach	Quality	21%
Diversity within Workforce	Quality	14%
Areas of Recruitment	Quality	7%
SLA's	Quality	7%
Rebate Policy	Cost	3%

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**Other information****Description of risks to contract performance**

Nest is continuing to grow and current staff requirements are unknown, there is a possibility that staff requirements could exceed current levels estimated.

**Applicable trade agreements**

- Government Procurement Agreement (GPA)

**Conflicts assessment prepared/revised**

Yes



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## Procedure

### Procedure type

Open procedure

### Justification for not publishing a preliminary market engagement notice

Not required as Nest is aware of the market, and there is no need to develop its requirements.

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## Contracting authority

### Nest Corporation

- Public Procurement Organisation Number: PQGC-5667-VDDT

10 South Colonnade

London

E14 4PU

United Kingdom

Email: [procurement@nestcorporation.org.uk](mailto:procurement@nestcorporation.org.uk)

Region: UKI42 - Tower Hamlets

Organisation type: Public authority - sub-central government