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Contract

## **Truro Park and Ride Bus Service**

Cornwall Council

F03: Contract award notice

Notice identifier: 2025/S 000-012472

Procurement identifier (OCID): ocids-h6vhtk-045672

Published 2 April 2025, 11:46am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Cornwall Council

County Hall, Treyew Road

Truro

TR1 3AY

#### **Contact**

Mr James Howarth

#### **Email**

[james.howarth@cornwall.gov.uk](mailto:james.howarth@cornwall.gov.uk)

#### **Telephone**

+44 1872324971

#### **Country**

United Kingdom

**Region code**

UKK3 - Cornwall and Isles of Scilly

**Internet address(es)**

Main address

<http://www.cornwall.gov.uk>

Buyer's address

<http://www.cornwall.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Truro Park and Ride Bus Service

Reference number

DN712987

**II.1.2) Main CPV code**

- 60172000 - Hire of buses and coaches with driver

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

The Council is inviting interested bidders to tender for our Truro Park & Ride Bus Service, which it aims to be seen as the mode of travel choice for residents, visitors and commuters when accessing Truro. We are seeking an Operator that will share our vision that the Truro Park & Ride is a flagship service, offering a reliable, regular and affordable travel option in to Truro.

**II.1.6) Information about lots**

This contract is divided into lots: No

**II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £4,354,692.96

**II.2) Description****II.2.2) Additional CPV code(s)**

- 34120000 - Motor vehicles for the transport of 10 or more persons
- 34144910 - Electric buses
- 60112000 - Public road transport services
- 60130000 - Special-purpose road passenger-transport services
- 60140000 - Non-scheduled passenger transport
- 60172000 - Hire of buses and coaches with driver

**II.2.3) Place of performance**

NUTS codes

- UKK3 - Cornwall and Isles of Scilly

**II.2.4) Description of the procurement**

The Service route encompasses key destinations including Truro College, the Royal Cornwall Hospital, New County Hall and the City centre. This high frequency service currently operates from 6:30am to 7:30 pm, Monday to Saturday. Buses operate between 10 and 15 minute intervals during peak times to suit the needs of commuters and those visiting Truro.

The Council currently own 8 buses which are leased to the operator to provide the service

with dedicated vehicles – this is included in the contract price. Vehicles are maintained, fuelled and insured by the operator. The service completes circa 60,000 passenger journeys per month.

With a successful bid for Zebra 2 funding, the Council will be introducing 7 electric vehicles to the service to update the fleet and installing charging infrastructure on the park and ride terminals located at Langarth, with 1,209 car parking spaces on the western approach to Truro and Tregurra with 1,379 car parking spaces on the eastern approach. This is an opportunity for the winning Operator to be part of the journey to electrification with us.

There is also an opportunity for bidders to outline their plans for better utilisation of the terminal buildings and to demonstrate how, via this contract, they can bring social value to Cornwall.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Quality criterion - Name: Social Value / Weighting: 15

Price - Weighting: 45

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-014023](#)

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## **Section V. Award of contract**

### **Contract No**

DN712987

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 March 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

First South West Limited

Camborne

Country

United Kingdom

NUTS code

- UKK3 - Cornwall and Isles of Scilly

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £4,354,692.96

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Cornwall Council

Truro

Country

United Kingdom