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Contract

Truro Park and Ride Bus Service

Cornwall Council

F03: Contract award notice

Notice identifier: 2025/S 000-012472

Procurement identifier (OCID): ocids-h6vhtk-045672

Published 2 April 2025, 11:46am

Section I: Contracting authority

I.1) Name and addresses

Cornwall Council

County Hall, Treyew Road

Truro

TR1 3AY

Contact

Mr James Howarth

Email

james.howarth@cornwall.gov.uk

Telephone

+44 1872324971

Country

United Kingdom

Region code

UKK3 - Cornwall and Isles of Scilly

Internet address(es)

Main address

<http://www.cornwall.gov.uk>

Buyer's address

<http://www.cornwall.gov.uk>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Truro Park and Ride Bus Service

Reference number

DN712987

II.1.2) Main CPV code

- 60172000 - Hire of buses and coaches with driver

II.1.3) Type of contract

Services

II.1.4) Short description

The Council is inviting interested bidders to tender for our Truro Park & Ride Bus Service, which it aims to be seen as the mode of travel choice for residents, visitors and commuters when accessing Truro. We are seeking an Operator that will share our vision that the Truro Park & Ride is a flagship service, offering a reliable, regular and affordable travel option in to Truro.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £4,354,692.96

II.2) Description

II.2.2) Additional CPV code(s)

- 34120000 - Motor vehicles for the transport of 10 or more persons
- 34144910 - Electric buses
- 60112000 - Public road transport services
- 60130000 - Special-purpose road passenger-transport services
- 60140000 - Non-scheduled passenger transport
- 60172000 - Hire of buses and coaches with driver

II.2.3) Place of performance

NUTS codes

- UKK3 - Cornwall and Isles of Scilly

II.2.4) Description of the procurement

The Service route encompasses key destinations including Truro College, the Royal Cornwall Hospital, New County Hall and the City centre. This high frequency service currently operates from 6:30am to 7:30 pm, Monday to Saturday. Buses operate between 10 and 15 minute intervals during peak times to suit the needs of commuters and those visiting Truro.

The Council currently own 8 buses which are leased to the operator to provide the service

with dedicated vehicles – this is included in the contract price. Vehicles are maintained, fuelled and insured by the operator. The service completes circa 60,000 passenger journeys per month.

With a successful bid for Zebra 2 funding, the Council will be introducing 7 electric vehicles to the service to update the fleet and installing charging infrastructure on the park and ride terminals located at Langarth, with 1,209 car parking spaces on the western approach to Truro and Tregurra with 1,379 car parking spaces on the eastern approach. This is an opportunity for the winning Operator to be part of the journey to electrification with us.

There is also an opportunity for bidders to outline their plans for better utilisation of the terminal buildings and to demonstrate how, via this contract, they can bring social value to Cornwall.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 40

Quality criterion - Name: Social Value / Weighting: 15

Price - Weighting: 45

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-014023](#)

Section V. Award of contract

Contract No

DN712987

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 March 2025

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

First South West Limited

Camborne

Country

United Kingdom

NUTS code

- UKK3 - Cornwall and Isles of Scilly

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £4,354,692.96

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Cornwall Council

Truro

Country

United Kingdom