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# Planning Provision of Strategic Advisor for Shaping Our Future Hospitals programme

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

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# Section I: Contracting authority

## I.1) Name and addresses

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

Procurement Services, Cardiff and Vale University Local Health Board, Woodlands House, 2nd Floor, Maes-Y-Coed Road

Cardiff

CF14 4HH

### Contact

Emma Lane

#### Email

emma.lane@wales.nhs.uk

#### Telephone

+44 02921508264

#### Country

United Kingdom

#### NUTS code

UK - United Kingdom

#### Internet address(es)

Main address

http://nwssp.nhs.wales/ourservices/procurement-services/

Buyer's address

https://www.sell2wales.gov.wales/search/Search\_AuthProfile.aspx?ID=AA0221

### I.2) Information about joint procurement

The contract is awarded by a central purchasing body

## I.3) Communication

Additional information can be obtained from the above-mentioned address

## I.4) Type of the contracting authority

Body governed by public law

# I.5) Main activity

Health

# **Section II: Object**

## II.1) Scope of the procurement

## II.1.1) Title

Provision of Strategic Advisor for Shaping Our Future Hospitals programme

## II.1.2) Main CPV code

• 79400000 - Business and management consultancy and related services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

C&VUHB is seeking support in the creation of a suite of business cases, starting with a Strategic Outline Case (SOC) potentially through to Full Business Case (FBC) for its Shaping Our Future Hospitals programme – the potential replacement of University Hospital Wales (UHW) and University Hospital Llandough (UHL) supporting digitally enabled SMART healthcare delivery, plus the pre-requisite digital transformation and wish to undertake pre-engagement to further inform their understanding of the market. The estimated size of such a scheme would be GBP 1BN.

C&VUHB are seeking a long-term strategic partner (or a consortium) who has the experience of creating HM Treasury Green Book business cases for very large public/Health/NHS acute infrastructure and Health based digital transformation. The arrangement would potentially be from production of SOC (the initial commitment) through to production of FBC stage and closure.

A comprehensive Programme Business Case was submitted to Welsh Government in 2021. It set out an ambitious case for investing in infrastructure, acting as an enabler for service transformation and a catalyst for economic growth in South Wales. It also laid out our partnership with Cardiff University where the scale of the health delivery, teaching, innovation and research opportunity is what will set this scheme apart. Welsh Government have provided permission to proceed to a SOC and a scope has been agreed with them. This scope called for a high level SOC to be created to build on the PBC, but being careful not to stray into the detail that would be laid out at Outline Business Case (OBC) stage. Further requirement details are stated in section II.2.4 below.

### II.1.6) Information about lots

This contract is divided into lots: No

## II.2) Description

#### II.2.2) Additional CPV code(s)

• 72222200 - Information systems or technology planning services

#### II.2.3) Place of performance

NUTS codes

• UKL22 - Cardiff and Vale of Glamorgan

#### II.2.4) Description of the procurement

At this stage, the services anticipated to be required are (at a high level and not limited to);

1) Produce a Strategic Outline Case for Hospital infrastructure:

CVUHB will jointly produce content for the Cases in the SOC (along with Cardiff University content) with the strategic partner, identifying areas for development to make maximum impact.

Gather all content and create an ambitious and compelling HM Green Book compliant Strategic Outline Case for the Shaping Our Future Hospitals programme that is true to the scope that CVUHB agreed with WG, such that it receives the support of our approvers (Programme Board, Board, Welsh Government). The Health Board's ambition is a 12-month creation timeline, plus three months for approval. The Health Board are looking for a supplier who could:

1.1) Ensure the SOC document flows and is of a high quality, advising on overall content to maximise impact, such as ensuring the document describes true transformation of clinical services that supports the need for a modern healthcare environment that is fit for purpose.

1.2) Ensure the content reflects current Welsh policy such as WBFG and Decarbonisation, reflected throughout.

1.3) Advise on work planning/scheduling with the CVUHB team

1.4) State any dependencies on the CVUHB team.

2) Develop the full compliant Economic Case chapter, running necessary workshops,

drawing in CVUHB stakeholders to go through the options appraisal, through to preferred way forward, quantifying benefits and identifying risks.

3) Validating assumptions going into the demand and capacity modelling and providing benchmarks from other schemes (NHP schemes for example).

4) Provide Health Planning

5) Advise and plan the OBC stage, plus provide strategic advice along the way i.e what should CVUHB aim to be achieved in the OBC.

6) Provide commercial advice which could inform the Commercial Case.

7) Work with any CVUHB external partners, such as other suppliers as necessary.

8) Provide advice and support for funding solutions for a scheme of a significant size.

9) Support engagement with key stakeholders (staff, patients, public sector partners, etc) during development of the SOC in order to gain appropriate input and feedback and ultimately to achieve support from all decision makers.

10) Attend check-ins with Welsh Government and other parties such as NHS Wales Shared Services Partnership, the Finance Delivery Unit, etc.

11) Produce an aligned Digital SOC for the transformation that needs to take place between now and the opening of any new facility/s.

12) Have the option to support the programme post SOC to support the SOFH programme such as writing and advising on business cases such as OBCs and FBCs across a range of services relevant to hospital/healthcare transformation and which could include:

11.1) HM Green Book business case advice

- 11.2) Writing HM Green Book business cases
- 11.3) Strategic infrastructure advice
- 11.4) Economic analysis and advice
- 11.5) Financial and funding analysis and advice
- 11.6) Commercial advice
- 11.7) Legal advice

11.8) Healthcare IT strategy transformation & implementation

- 11.9) Clinical strategy
- 11.10) Demand and capacity

11.11) Other services related to new, modern hospital developments

The Health Board have issued this PIN to understand the market specialities and skills available for the services listed above. Therefore, it should be noted that the inclusion of these services for any future Procurement of this project are at the sole discretion of the Health Board.

#### II.2.14) Additional information

Please note that the Health Board will be hosting an supplier engagement day, further details will be provided upon expression of interest via email to the contact in this notice. The Health Board may also provide further documents prior to and after the engagement day for background and information sharing to further develop its pre-market engagement work.

### II.3) Estimated date of publication of contract notice

1 July 2023

## **Section IV. Procedure**

#### **IV.1)** Description

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

## Section VI. Complementary information

#### VI.3) Additional information

Suppliers are advised to hold the 9th June as a tentative date for the supplier engagement event.

(WA Ref:129995)

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