This is a published notice on the Find a Tender service: <u>https://www.find-tender.service.gov.uk/Notice/012427-2025</u>

Contract

Business Support and Expert Help Services 2025–2029

North Lanarkshire Council South Lanarkshire Council

F03: Contract award notice Notice identifier: 2025/S 000-012427 Procurement identifier (OCID): ocds-h6vhtk-0491dd Published 2 April 2025, 10:25am

Section I: Contracting authority

I.1) Name and addresses

North Lanarkshire Council

Civic Centre, Windmillhill Street

Motherwell

ML11AB

Email

corporateprocurement@northlan.gov.uk

Country

United Kingdom

NUTS code

UKM84 - North Lanarkshire

Internet address(es)

Main address

https://www.northlanarkshire.gov.uk/

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA0001 0

I.1) Name and addresses

South Lanarkshire Council

Council Headquarters, Almada Street

Hamilton

ML3 0AA

Email

procurement_service@southlanarkshire.gov.uk

Telephone

+44 1698454184

Country

United Kingdom

NUTS code

UKM95 - South Lanarkshire

Internet address(es)

Main address

http://www.southlanarkshire.gov.uk

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA0041 0

I.2) Information about joint procurement

The contract involves joint procurement

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Business Support and Expert Help Services 2025–2029

Reference number

NLC-CPT-24-057

II.1.2) Main CPV code

• 79400000 - Business and management consultancy and related services

II.1.3) Type of contract

Services

II.1.4) Short description

North Lanarkshire Council (the "Council") in partnership with South Lanarkshire Council (SLC) (and collectively known as the "Councils") are seeking to appoint a range of skilled business Contractors across a variety of disciplines to deliver business support and expert help services for Lanarkshire based SME's.

The Framework Agreement for Business Support and Expert Help Services 2025 – 2029 shall allow Lanarkshire based SMEs to receive:

- between one (1) and five (5) days "Expert Help Support";

- access to various "Training and Support Workshops"; and / or

- access to "Specialist Support Surgeries".

The main aim of the Framework Agreement is to ensure that suitably qualified consultants are available to provide Lanarkshire based SMEs with bespoke advice and support, focusing on sustainability and growth areas such as:

- reviewing existing processes, strategies, policies or plans;

- supporting businesses to improve these accordingly or to introduce new processes, strategies, policies or plans as required;

- Introduce new products or services; and
- Reach new markets

The overall objective of the Framework Agreement is to ensure Contractors deliver business support and expert help services which augment the core Business Gateway service and wider business support offerings, and which support businesses throughout Lanarkshire. The overarching aim of what the services are being asked to achieve are:

- To support the growth of an entrepreneurial culture within Lanarkshire;

- To ensure all businesses are able to access appropriate business support;

- To support employment opportunities and inclusive growth;

- To support the growth and development of key priority sectors and areas of economic importance;

- Deliver an agile service, responsive to business needs that joins seamlessly with Business Gateway services, and other local authority and partner services; and

- To support the economic recovery and growth of Lanarkshire

The main detailed objectives and outcome targets for the delivery of services via this Framework Agreement which all activities are tailored to deliver are:

- Growth in employment, safeguarding existing jobs, and reduction in unemployment, economic inactivity and under-employment;

- Increase in equitable opportunities to those from areas of deprivation, women, BAME, disabled persons and young people;

- Increase in the skills of the Lanarkshire working population with skills meeting the demands of the jobs market;

- Increase growth, businesses and employment in locally important sectors;

- Increase in internationalisation of businesses;

- Increase in digital capabilities of businesses;

- Demonstrable increase in new business support initiatives and partnership working; and

-Support and develop supply chains

Full details of required services are contained within the procurement documents located on the PCS-Tender System.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,400,000

II.2) Description

II.2.1) Title

Financial Management

Lot No

1

II.2.2) Additional CPV code(s)

- 66170000 Financial consultancy, financial transaction processing and clearing-house services
- 79412000 Financial management consultancy services
- 66171000 Financial consultancy services
- 79400000 Business and management consultancy and related services
- 79410000 Business and management consultancy services
- 79411000 General management consultancy services

II.2.3) Place of performance

NUTS codes

• UKM84 - North Lanarkshire

II.2.4) Description of the procurement

The Financial Management Lot will provide support across a range of areas focussed on the efficient and effective management of business funds. It is anticipated that support will help to equip businesses with the financial skills and knowledge to meet their objectives.

Examples of some topics that could be offered under Financial Management are:

-Support on how to plan, organise direct and control financial activities;

-Helping businesses to prepare and source funding;

-Support and Advice on how to improve the financial health of a business including debt Management and mitigating rising costs;

-Company Valuation;

-Taxation including R&D Tax Credits; and

-Preparation of business forecasts e.g. cashflows, P&Ls and balance sheets

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Business Growth and Development

Lot No

2

II.2.2) Additional CPV code(s)

- 79410000 Business and management consultancy services
- 79400000 Business and management consultancy and related services
- 79411000 General management consultancy services
- 79420000 Management-related services
- 79900000 Miscellaneous business and business-related services
- 79990000 Miscellaneous business-related services
- 79996000 Business organisation services

II.2.3) Place of performance

NUTS codes

• UKM84 - North Lanarkshire

II.2.4) Description of the procurement

The Business Growth and Development Lot will provide support to help Service Users assess their business, identify areas of improvement, and support the formulation of a plan to help the business reach their strategic goals and objectives. It is anticipated that it will offer support to help the development of new processes, products and/or services to affect positive change, increase sales, enter new markets and/or improve productivity.

Examples of some topics that could be offered under Business Growth and Development are:

-Strategic review and forward planning;

-Change management support;

-Support to develop new and/or improved processes, services and/or products and integrate these into the business;

-Support to increase productivity;

-Business viability and resilience planning; and

-Preparation of business plans

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Human Resources, Leadership and Skills

Lot No

3

II.2.2) Additional CPV code(s)

- 79414000 Human resources management consultancy services
- 79400000 Business and management consultancy and related services
- 79410000 Business and management consultancy services
- 79411000 General management consultancy services

II.2.3) Place of performance

NUTS codes

• UKM84 - North Lanarkshire

II.2.4) Description of the procurement

The Human Resources, Leadership and Skills Lot will provide a range of support on human resource matters, leadership, and management. It is anticipated that it will help to provide advice on existing human resource policies and requirements, identification of skills and training needs, support leadership development processes and equip businesses with the tools to promote a positive and productive working environment.

Examples of some topics that could be offered under Human Resources, Leadership and Skills are:

-Support and advice on employment policies and benefits, fair work practices and other HR related queries;

-Support and advice for staff recruitment;

-Leadership, management and organisational development support;

-Training needs analysis, skills plans and training procedures; and

-Workplace Innovation including but not limited to culture, communications, productivity and fair work practices.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Procurement

Lot No

4

II.2.2) Additional CPV code(s)

- 79418000 Procurement consultancy services
- 79400000 Business and management consultancy and related services
- 79410000 Business and management consultancy services

II.2.3) Place of performance

NUTS codes

• UKM84 - North Lanarkshire

II.2.4) Description of the procurement

The Procurement Lot will provide a range of support to help businesses navigate the procurement procedure.

Examples of some topics that could be offered under Procurement are:

-Bid / Tender support;

-Specification writing;

-Public procurement regulations;

-Private sector procurement approaches;

-Social value, sustainability, and Fair Work First;

-Contract Supplier Management (CSM) support¹.

-Market analysis and understanding

¹CSM could include reinforcing the purpose of CSM, what to expect within CSM (performance meetings, scorecards, mitigation / improvement processes etc.), and the potential risks and outcomes of poor performance through CSM i.e. contract termination.; and

This Lot seeks to complement and not duplicate the services delivered via the Supplier Development Programme

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Marketing

Lot No

5

II.2.2) Additional CPV code(s)

- 79413000 Marketing management consultancy services
- 79400000 Business and management consultancy and related services
- 79410000 Business and management consultancy services
- 79300000 Market and economic research; polling and statistics
- 79340000 Advertising and marketing services
- 79341000 Advertising services
- 79341100 Advertising consultancy services
- 79341200 Advertising management services
- 79342000 Marketing services
- 79342100 Direct marketing services

II.2.3) Place of performance

NUTS codes

• UKM84 - North Lanarkshire

II.2.4) Description of the procurement

The Marketing Lot will provide support to help businesses to undertake market research and formulate a plan to support the business in promoting and selling their products and/or services with a view to increasing sales.

Examples of some topics that could be covered under Marketing are:

-Market analysis and identification of key customers;

-Support to develop a sales and marketing strategy;

-Support with digital marketing including advice on how to market and retail online. This may cover topics such as social media platforms, website content and design, data analytics and search engine optimisation;

-Branding, advertising and promotion;

-Content support and copy writing; and

-Creating video content.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Information and Digital Technology

Lot No

6

II.2.2) Additional CPV code(s)

- 72222300 Information technology services
- 79400000 Business and management consultancy and related services
- 79410000 Business and management consultancy services
- 72413000 World wide web (www) site design services
- 72420000 Internet development services
- 72500000 Computer-related services
- 72600000 Computer support and consultancy services

II.2.3) Place of performance

NUTS codes

• UKM84 - North Lanarkshire

II.2.4) Description of the procurement

The Information and Digital Technology Lot will provide support for digital projects, building skills and capabilities that increase digital knowledge and help businesses to reach their business goals and objectives.

Examples of topics that could be offered under Information and Digital Technology are:

-Analysis of the Digital Capabilities of a business and identification of improvements in efficiency and productivity;

-IT systems and process advice;

-Support to increase productivity and efficiencies through automation and artificial

intelligence;

-Website and app development; and

-Cyber security.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Energy Efficiencies and Net Zero

Lot No

7

II.2.2) Additional CPV code(s)

- 71314300 Energy-efficiency consultancy services
- 79410000 Business and management consultancy services
- 79400000 Business and management consultancy and related services
- 79411100 Business development consultancy services

- 90713000 Environmental issues consultancy services
- 90711300 Environmental indicators analysis other than for construction
- 90711200 Environmental standards other than for construction
- 90711000 Environmental impact assessment other than for construction
- 79723000 Waste analysis services
- 71800000 Consulting services for water-supply and waste consultancy

II.2.3) Place of performance

NUTS codes

• UKM84 - North Lanarkshire

II.2.4) Description of the procurement

The Energy Efficiency and Net Zero Lot will support businesses to reduce their greenhouse gas emissions.

Examples of topics that could be covered under this Lot are:

-Energy Audits and action plans, including recommendations on Control and Efficiencies;

-Low Energy / Sustainable Production Processes;

-Waste Management;

-Reviews and Planning; and

-Net Zero Carbon Targets

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

New Market Opportunities and Internationalisation

Lot No

8

II.2.2) Additional CPV code(s)

- 79400000 Business and management consultancy and related services
- 79410000 Business and management consultancy services
- 79411000 General management consultancy services
- 79411100 Business development consultancy services

II.2.3) Place of performance

NUTS codes

• UKM84 - North Lanarkshire

II.2.4) Description of the procurement

The New Market Opportunities and Internationalisation Lot will support businesses to access new geographic markets, including overseas markets, supporting the opportunity to reach a wider customer base and increase sales.

Examples of topics that could be covered under this Lot are:

-Support for Exporting (outwith the UK);

-Market Analysis and Development;

-Structuring for Internationalisation; and

-Documentation advice for exporting

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

II.2.11) Information about options

Options: No

•

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: <u>2024/S 000-031914</u>

Section V. Award of contract

Lot No

1

Title

Financial Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 March 2025

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 0

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

KL BUSINESS CONSULTING LTD

75 PEEL ROAD, THORNTONHALL

GLASGOW

G74 5AA

United Kingdom

NUTS code

• UKM95 - South Lanarkshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

CJM Project Financial Management Ltd

AFM House, 6 Crofthead Road

Prestwick

KA9 1HW

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Accountants Plus. Chartered Certified Accountants.

Unit 1 Cadzow Park, , 82 Muir Street,

Hamilton, Lanarkshire.

ML3 6BJ

United Kingdom

NUTS code

• UKM95 - South Lanarkshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

FP Business Services Ltd

Atrium Business Centre, North Caldeen Road

Coatbridge

ML5 4EF

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UKM84 - North Lanarkshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £160,000

Section V. Award of contract

Lot No

2

Title

Business Growth and Development

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 March 2025

V.2.2) Information about tenders

Number of tenders received: 18

Number of tenders received from SMEs: 18

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 18

Number of tenders received by electronic means: 18

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

GAP Communications

55 Loudoun Road

Newmilns

KA16 9HJ

United Kingdom

NUTS code

• UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Inspirent Ltd

Atrium Business Centre, North Caldeen Road

Coatbridge

ML5 4EF

Country

United Kingdom

NUTS code

• UKM84 - North Lanarkshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Secure Business Advisors

58 Melville Gardens

Glasgow

G64 3DD

United Kingdom

NUTS code

• UKM81 - East Dunbartonshire, West Dunbartonshire and Helensburgh & Lomond

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Coull Coaching LTD

76 rokeby crescent

strathaven

ML10 6EG

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UKM95 - South Lanarkshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000

Section V. Award of contract

Lot No

3

Title

Human Resources, Leadership and Skills

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 March 2025

V.2.2) Information about tenders

Number of tenders received: 10

Number of tenders received from SMEs: 10

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Coull Coaching LTD

76 rokeby crescent

strathaven

ML10 6EG

United Kingdom

NUTS code

• UKM95 - South Lanarkshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Concept HR Solutions

25 Lochbrowan Crescent

New Cumnock

KA18 4HE

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Connect Three Solutions

Second Floor, Rogart Street Campus, 4 Rogart Street

Glasgow

G40 2AA

United Kingdom

NUTS code

• UKM82 - Glasgow City

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Stirling Enterprise

John Player Building

Stirling

FK7 7RP

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UKM - Scotland

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £80,000

Section V. Award of contract

Lot No

4

Title

Procurement

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 March 2025

V.2.2) Information about tenders

Number of tenders received: 7

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 7

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Intend Business Development Ltd

Office 16

3 Whitehouse Road

FK77SP

United Kingdom

NUTS code

• UKM - Scotland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Morrow Associates Ltd

Caldwell Law House, Uplawmoor

Glasgow

G78 4BS

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Callann Bid Services

17 Crieff Avenue, Chapelhall

Airdrie

ml6 8hd

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Tinto Procurement

Tinto View, 78 Allison Drive

Carnwath

ML118HF

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UKM95 - South Lanarkshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £250,000

Section V. Award of contract

Lot No

5

Title

Marketing

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 March 2025

V.2.2) Information about tenders

Number of tenders received: 19

Number of tenders received from SMEs: 18

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 19

Number of tenders received by electronic means: 19

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

GAP Communications

55 Loudoun Road

Newmilns

KA16 9HJ

United Kingdom

NUTS code

• UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Inspirent Ltd

Atrium Business Centre, North Caldeen Road

Coatbridge

ML5 4EF

Country

United Kingdom

NUTS code

• UKM84 - North Lanarkshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Taylor Communications

2, Gilmourton Crescent

Newton Mearns

G775AE

United Kingdom

NUTS code

• UKM - Scotland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

J&G3 Ltd

30 East Kilbride Rd

Rutherglen

G73 5EB

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UKM95 - South Lanarkshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £280,000

Section V. Award of contract

Lot No

6

Title

Information and Digital Technology

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 March 2025

V.2.2) Information about tenders

Number of tenders received: 7

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 7

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Stirling Enterprise

John Player Building

Stirling

FK7 7RP

United Kingdom

NUTS code

• UKM - Scotland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Managed IT Experts Ltd.

Unit 22 Dunfermline Business Centre, Izatt Avenue

Dunfermline

KY11 3BZ

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

NSDesign Ltd

22 Montrose Street, Merchant City

Glasgow

G11RE

United Kingdom

NUTS code

• UKM82 - Glasgow City

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Intelligens Consulting Ltd

272 Bath St

Glasgow

G2 4JR

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UKM81 - East Dunbartonshire, West Dunbartonshire and Helensburgh & Lomond

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £280,000

Section V. Award of contract

Lot No

7

Title

Energy Efficiencies and Net Zero

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 March 2025

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Arthian Ltd

13 Henderson Road

Inverness

IV11SN

United Kingdom

NUTS code

• UKM6 - Highlands and Islands

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Keep Scotland Beautiful

Glendevon House, The Castle Business Park

Stirling

FK9 4TZ

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Synergie Environ Ltd

1/1 Queens House, 19 St Vincent Place

Glasgow

G12DT

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Stirton Consulting Ltd

45 Nungate Gardens

Haddington

EH41 4EE

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £50,000

Section V. Award of contract

Lot No

8

Title

New Market Opportunities and Internationalisation

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 March 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

MJM Associates (Scotland) Ltd.

10 Campbell Street

Dollar

FK14 7EX

United Kingdom

NUTS code

• UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

TheMacDogFactory Limited trading as BrexEasy

31 Braemar Avenue

Dunblane

FK15 9ED

Country

United Kingdom

 $\mathsf{NUTS}\,\mathsf{code}$

• UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £50,000

Section VI. Complementary information

VI.3) Additional information

(SC Ref:794318)

VI.4) Procedures for review

VI.4.1) Review body

Scottish Courts

Edinburgh

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

An economic operator that suffers, or is at risk of suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 and / or the Procurement Reform (Scotland) Act 2014 may bring proceedings in the Sheriff Court or the Court of Session.