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Contract

## **653F\_23 Managed Services for Temporary Agency Resources (MSTAR4)**

ESPO

F03: Contract award notice

Notice identifier: 2023/S 000-012351

Procurement identifier (OCID): ocds-h6vhtk-038a51

Published 28 April 2023, 3:58pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

ESPO

Barnsdale Way

LEICESTER

LE191ES

#### **Contact**

Corporate Solutions Procurement Team

#### **Email**

[tenders@espo.org](mailto:tenders@espo.org)

#### **Country**

United Kingdom

**Region code**

UKF22 - Leicestershire CC and Rutland

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.espo.org/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Other activity

Local Authority Services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

653F\_23 Managed Services for Temporary Agency Resources (MSTAR4)

Reference number

653F\_23

#### **II.1.2) Main CPV code**

- 79600000 - Recruitment services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

A service provision where one Managed Service Provider takes responsibility for delivering recruitment services on behalf of the Customer, as an alternative to the Customer managing a framework of individual Agencies.

This framework also includes alternative technology platforms/delivery models for managing the customers' recruitment processes.

- Lot 1 Managed Service Provision
  - o Lot 1a Neutral Vendor
  - o Lot 1b Master Vendor
- Lot 2 Vendor Management System
- Lot 3 Talent Pool Technology
- Lot 4 Statement of Works Project Delivery

The framework requires service providers to supply throughout all regions of the United Kingdom.

## **II.1.6) Information about lots**

This contract is divided into lots: Yes

## **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £4,000,000,000

## **II.2) Description**

### **II.2.1) Title**

Lot 1 - Managed Service Provision

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

A service provision where one Managed Service Provider takes responsibility for delivering recruitment services on behalf of the Customer, as an alternative to the Customer managing a framework of individual Agencies. Managed Services can often involve the Managed Service Provider operating a 'tiered' structure of Agencies to deliver the Services, dependent on the service model provided.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40%

Quality criterion - Name: Social Value / Weighting: 20%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.

### **II.2.14) Additional information**

This lot will also contain two sub-lots, based on delivery model:

o Lot 1a Neutral Vendor

o Lot 1b Master Vendor

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Vendor Management System

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This Lot is for Customers who are looking for a technology solution that helps them manage recruitment Agencies, either on a self-service basis where recruitment is devolved to Hiring Managers, or via their own internal recruitment team.

The system used will help Customers to manage their supply chain, and interact with Agencies and Temporary Agency Workers through the system in regards to ordering, timesheet reconciliation, compliance and management information.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40%

Quality criterion - Name: Social Value / Weighting: 20%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.

## **II.2) Description**

### **II.2.1) Title**

Lot 3 - Talent Pool Technology

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This Lot is for Customers who are looking for a Talent Pool Technology Platform that they can contract with directly and either include within their existing MSP delivery model or develop internally as a stand-alone solution.

A Talent Pool Technology Platform is an on-line database which allows a Worker to register, create, maintain and delete their own profile and be matched automatically to jobs put forward through the platform by Hiring Managers.

The Talent Pool Technology Platform will be available via desktop and/or app. As such, Tenders will only be accepted for Lot 3 from Tenderers who fulfil the Talent Pool Technology Core Specification.

Tenderers for Lot 3 Talent Pool Technology will own the intellectual property rights (IPR) and development of the platform.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40%

Quality criterion - Name: Social Value / Weighting: 20%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.75 includes the option period.

## **II.2) Description**

### **II.2.1) Title**

Lot 4 - Statement of Works Project Delivery

Lot No

**II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services

**II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

**II.2.4) Description of the procurement**

This lot is for customers seeking a range of advice, support, and provision of services in relation to the management and delivery of various projects. The managed service provider will be able to advise, support, manage and deliver, and assume responsibility for the outcome of, any projects required by the customer. The customer can access services through various sourcing routes to obtain the required Specialist Resources.

**II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40%

Quality criterion - Name: Social Value / Weighting: 20%

Price - Weighting: 40%

**II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated value stated in Section II.1.7 includes the option period.



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-034230](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1 - Managed Service Provision

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 March 2023

### **V.2.2) Information about tenders**

Number of tenders received: 28

Number of tenders received from SMEs: 20

Number of tenders received by electronic means: 28

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Adecco (UK) Ltd t/a The Adecco Group

10 Bishops Square

London

E1 6EG

Country

United Kingdom

NUTS code

- UKI - London

Companies House

00593232

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Comensura Ltd

800 The Boulevard, Capability Green

Luton

LU1 3BA

Country

United Kingdom

NUTS code

- UKH2 - Bedfordshire and Hertfordshire

Companies House

4085767

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Data Careers Ltd

Langton & Moat House, Bird St

Lichfield

WS13 6PY

Country

United Kingdom

NUTS code

- UKG2 - Shropshire and Staffordshire

Companies House

04622603

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Gi Recruitment Limited t/a Gi Group

Draefern House, Dunston Court, Dunston Road

Chesterfield

S41 8NL

Country

United Kingdom

NUTS code

- UKF1 - Derbyshire and Nottinghamshire

Companies House

02836088

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Carlisle Staffing Plc t/a Guidant Global

800 The Boulevard, Capability Green

Luton

LU1 3BA

Country

United Kingdom

NUTS code

- UKH2 - Bedfordshire and Hertfordshire

Companies House

02873036

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Hays Specialist Recruitment Limited

4th Floor, 20 Triton Street

London

NW1 3BF

Country

United Kingdom

NUTS code

- UKI - London

Companies House

00975677

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

HCRG Workforce Solutions Ltd

33 Soho Square

London

W1D 3QU

Country

United Kingdom

NUTS code

- UKI - London

Companies House

13184278

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Manpower UK Ltd t/a ManpowerGroup

Capital Court, Windsor Street

Uxbridge

UB8 1AB

Country

United Kingdom

NUTS code

- UKI - London

Companies House

3841918

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Matrix SCM Limited

Partis House, Davy Avenue, Knowlhill

Milton Keynes

MK5 8HJ

Country

United Kingdom

NUTS code

- UKJ12 - Milton Keynes

Companies House

02227962

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Michael Page International Recruitment Limited t/a Page Outsourcing UK Ltd

Page House, Bourne Business Park, 200 Dashwood Lang Road

Weybridge

KT15 2NX

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

Companies House

4130921

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Neuven Solutions Limited

Manchester International Office Centre, Styal Rd

Manchester

M22 5WB

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

Companies House

06304127

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Omni Resource Management Solutions Ltd

2nd Floor, Charter House, Woodlands Road

Altrincham

WA14 1HF

Country



United Kingdom

NUTS code

- UKD6 - Cheshire

Companies House

03278470

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Opus People Solutions Group Limited

Floor 4, 2 Friars Bridge Road

Ipswich

IP1 1RR

Country

United Kingdom

NUTS code

- UKH14 - Suffolk

Companies House

09041980

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Pertemps Recruitment Partnership Ltd

Meriden Hall, Main Road

Meriden

CV7 7PT

Country

United Kingdom

NUTS code

- UKG13 - Warwickshire

Companies House

01644241

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Randstad Solutions Limited

450 Capability Green

Luton

LU1 3LU

Country

United Kingdom

NUTS code

- UKH21 - Luton

Companies House

02389033

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Red Snapper Recruitment Limited

10-12 Alie Street, Tower Hamlets

London

E1 8DE

Country

United Kingdom

NUTS code

- UKI - London

Companies House

05129360

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Reed Specialist Recruitment Ltd

Academy Court, 94 Chancery Lane

London

WC2A 1DT

Country

United Kingdom

NUTS code

- UKI - London

Companies House

06903140

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Retinue Solutions Ltd

5th Floor 4 Coleman Street

London

EC2R 5AR

Country

United Kingdom

NUTS code

- UKI - London

Companies House

07664187

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Service Care Solutions Limited

Arthur House, 12-13 Starkie Street

Preston

PR1 3LU

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

Companies House

05381795

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £3,600,000,000

Total value of the contract/lot: £3,600,000,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Lot 2 - Vendor Management System

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 March 2023

### **V.2.2) Information about tenders**

Number of tenders received: 31

Number of tenders received from SMEs: 20

Number of tenders received by electronic means: 31

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Comensura Ltd

800 The Boulevard, Capability Green

Luton

LU1 3BA

Country

United Kingdom

NUTS code

- UKH2 - Bedfordshire and Hertfordshire

Companies House

4085767

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Hays Specialist Recruitment Limited

4th Floor, 20 Triton Street

London

NW1 3BF

Country

United Kingdom

NUTS code

- UKI - London

Companies House

00975677

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Matrix SCM Limited

Partis House, Davy Avenue, Knowlhill

Milton Keynes

MK5 8HJ

Country

United Kingdom

NUTS code

- UKJ12 - Milton Keynes

Companies House

02227962

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Morson Human Resources Limited t/a Morson Talent

Adamson House, Centenary Way

Salford

M50 1RD

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

Companies House

2714555

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Neuven Solutions Limited

Manchester International Office Centre, Styal Rd

Manchester

M22 5WB

Country

United Kingdom

NUTS code



- UKD3 - Greater Manchester

Companies House

06304127

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Retinue Solutions Ltd

5th Floor 4 Coleman Street

London

EC2R 5AR

Country

United Kingdom

NUTS code

- UKI - London

Companies House

07664187

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £500,000

Total value of the contract/lot: £500,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Lot 3 - Talent Pool Technology

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 March 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 31

Number of tenders received from SMEs: 20

Number of tenders received by electronic means: 31

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Alvius Ltd

8 Clapham Park Terrace, Lyham Road

London

SW2 5EA

Country

United Kingdom

NUTS code

- UKI - London

Companies House

08721054

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Matrix SCM Limited

Partis House, Davy Avenue, Knowlhill

Milton Keynes

MK5 8HJ

Country

United Kingdom

NUTS code

- UKJ12 - Milton Keynes

Companies House

02227962

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Nuwe Consulting Ltd

Sutton Vale Country Park

Dover

CT15 5DH

Country

United Kingdom

NUTS code

- UKJ4 - Kent

Companies House

13020864

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Retinue Solutions Ltd

5th Floor 4 Coleman Street

London

EC2R 5AR

Country

United Kingdom

NUTS code

- UKI - London

Companies House

07664187

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Teacher Booker Ltd

64 Southwark Bridge Road

London

SE1 0AS

Country

United Kingdom

NUTS code

- UKI - London

Companies House

10565524

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £500,000

Total value of the contract/lot: £500,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Lot 4 - Statement of Works Project Delivery

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 March 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 31

Number of tenders received from SMEs: 20

Number of tenders received by electronic means: 31

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Adecco (UK) Ltd t/a The Adecco Group

10 Bishops Square

London

E1 6EG

Country

United Kingdom

NUTS code

- UKI - London

Companies House

00593232

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Comensura Ltd

800 The Boulevard, Capability Green

Luton

LU1 3BA

Country

United Kingdom

NUTS code

- UKH2 - Bedfordshire and Hertfordshire

Companies House

4085767

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Constellia Public Ltd

43 Berkeley Square

London

W1J 5FJ

Country

United Kingdom

NUTS code

- UKI - London

Companies House

08664789

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Carlisle Staffing Plc t/a Guidant Global

800 The Boulevard, Capability Green

Luton

LU1 3BA

Country

United Kingdom

NUTS code

- UKH2 - Bedfordshire and Hertfordshire

Companies House

02873036

The contractor is an SME



No

**V.2.3) Name and address of the contractor**

Hays Specialist Recruitment Limited

4th Floor, 20 Triton Street

London

NW1 3BF

Country

United Kingdom

NUTS code

- UKI - London

Companies House

00975677

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Matrix SCM Limited

Partis House, Davy Avenue, Knowlhill

Milton Keynes

MK5 8HJ

Country

United Kingdom

NUTS code

- UKJ12 - Milton Keynes

Companies House

02227962

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Nuwe Consulting Ltd

Sutton Vale Country Park

Dover

CT15 5DH

Country

United Kingdom

NUTS code

- UKJ4 - Kent

Companies House

13020864

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Reed Specialist Recruitment Ltd

Academy Court, 94 Chancery Lane

London

WC2A 1DT

Country

United Kingdom

NUTS code

- UKI - London

Companies House

06903140

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £400,000,000

Total value of the contract/lot: £400,000,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

As a Central Purchasing Body as defined in the Public Contracts Regulations 2015, the Framework Agreement is open for use by Public Bodies (defined at <https://www.espo.org/amfile/file/download/file/9608/>) that also fall into one of the following classifications of user throughout all administrative regions of the UK: Local Authorities; Educational Establishments (including Academies); Central Government Departments and Agencies; Police, Fire & Rescue and Coastguard Emergency Services; NHS and HSC Bodies, including Ambulance Services; Registered Charities; Registered Social Landlords; The Corporate Office of the House of Lords, The Corporate Officer of the House of Commons; or any public body established by or under the Scotland Act 1998 or any Act of the Scottish Parliament. Details of the classification of end user establishments and geographical areas are available at: <https://www.espo.org/legal>

ESPO has established a commercial trading company, ESPO Trading Limited, whose target clients are third sector organisations such as national and local charities, public sector

mutual organisations and other organisations involved in the delivery of services to or for the public sector. The successful Supplier may be asked to enter into an additional separate framework agreement (the Second Framework) with ESPO Trading Limited on materially similar terms to that found in the tender pack to be entered into by ESPO itself.

Any Second Framework agreement will be a purely commercial agreement and will, for the avoidance of doubt, not be governed by the Public Contract Regulations 2015 or other public procurement legislation. ESPO Trading Limited may enter into the second framework agreement with the successful supplier and make it available to third sector clients who themselves are not required to follow the Public Contracts Regulations 2015 or other public procurement legislation. Accordingly, this is provided for bidders' information only.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

The Royal Court of Justice

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.justice.gov.uk/>

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Information on deadlines(s) for review procedures can be found in Part 3, Chapter 6 of the Public Contracts Regulations 2015.