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Contract

## **Print & Associated Services 2023**

Scottish Government

F03: Contract award notice

Notice identifier: 2023/S 000-012260

Procurement identifier (OCID): ocds-h6vhtk-0371f2

Published 28 April 2023, 11:26am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scottish Government

150 Broomielaw

Glasgow

G2 8LU

#### **Contact**

Neil MacTavish

#### **Email**

[neil.mactavish@gov.scot](mailto:neil.mactavish@gov.scot)

#### **Country**

United Kingdom

#### **NUTS code**

UKM - Scotland

**National registration number**

Atlantic Quay

**Internet address(es)**

Main address

<http://www.scotland.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10482](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Print & Associated Services 2023

Reference number

SP-22-006

**II.1.2) Main CPV code**

- 79800000 - Printing and related services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

The Scottish Procurement and Property Directorate (SPPD) is the organisation tasked with procuring frameworks and contracts on behalf of Scottish public sector bodies.

The Print & Associated Services Framework Agreement will be Multi Supplier and Multi Lot. The Authority requirement is divided into two (2) distinct Lots:

Lot 1 - Litho / Digital / Web Printing Services

Lot 3 - Special Labels

The framework agreement will be available for use by the Scottish Ministers (including Agencies), Scottish Non-Departmental Public Bodies, offices in the Scottish Administration which are not ministerial offices, cross-border public authorities within the meaning of section 88(5) of the Scotland Act 1998, The Office for the Secretary of State for Scotland, the Scottish Parliamentary Corporate Body, councils constituted under section 2 of the Local Government etc. (Scotland) Act 1994, , bodies registered as social landlords under the Housing (Scotland) Act 2001, Scottish health boards or special health boards, Student Loans Company Limited, the Commissioner of Northern Lighthouse operating as the Northern Lighthouse Board, Scottish Futures Trust, Equality and Human Rights Commission, Business Stream Ltd, the Business Gateway National Unit at the Convention of Scottish Local Authorities, further or higher education institutions being fundable bodies within the meaning of section 6 of the further and Higher Education (Scotland) Act 2005, any public body established by or under the Scotland Act 1998 or any Act of the Scottish Parliament, any association of or formed by one or more of the foregoing, bodies financed wholly or mainly by one or more of the foregoing, bodies subject to management supervision by one or more of the foregoing and bodies more than half of the board of directors or members of which, or, in the case of a group of individuals, more than half of those individuals, being appointed by one or more of the foregoing. In addition to the contracting authorities listed, the framework agreement will be available to charities entered on the Scottish Charity Register and voluntary organisations entered on the Membership Database of the Scottish Council for Voluntary Organisations.

Information about agencies of the Scottish Ministers ,Scottish Non-Departmental Public Bodies and offices in the Scottish Administration which are not ministerial offices are listed at

<http://www.scotland.gov.uk/Topics/Government/public-bodies/about/Bodies>

Overview of the governance structure of public procurement for Scotland, including the Public Procurement Group.

<https://www.gov.scot/publications/public-procurement-governance/>

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £31,000,000

### **II.2) Description**

#### **II.2.1) Title**

Litho / Digital / Web Printing Services

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 22000000 - Printed matter and related products
- 22100000 - Printed books, brochures and leaflets
- 22310000 - Postcards
- 22800000 - Paper or paperboard registers, account books, binders, forms and other articles of printed stationery
- 22820000 - Forms
- 30192800 - Self-adhesive labels
- 30199761 - Bar-coded labels
- 30199700 - Printed stationery except forms
- 79520000 - Reprographic services
- 79810000 - Printing services
- 79821000 - Print finishing services

- 79823000 - Printing and delivery services
- 79824000 - Printing and distribution services
- 79933000 - Design support services
- 79971000 - Bookbinding and finishing services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

Lot 1 is for the provision of Litho / Digital / Web Printing Services.

It is envisaged that we will appoint 12 suppliers. Suppliers must have the capability and experience to be able to provide, either directly or indirectly, the full range of services detailed within the Statement of Requirement Schedule 1 and 1A.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Special Labels

Lot No

### **II.2.2) Additional CPV code(s)**

- 22000000 - Printed matter and related products
- 30192800 - Self-adhesive labels
- 30199761 - Bar-coded labels

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

Lot 3 is for the provision of Special Labels.

It is envisaged that we will appoint 3 suppliers. Suppliers must have the capability and experience to be able to provide, either directly or indirectly, the full range of Specimen Bags listed and associated service provision described within the Statement of Requirement Schedule 1 and 1A.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 50

Price - Weighting: 50

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-027530](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Litho / Digital / Web Printing Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 17

Number of tenders received from SMEs: 17

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 17

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Mackay & Inglis

19 Polmadie Street

Glasgow

G42 0PQ

Telephone



+44 1414238866

Fax

+44 1414334505

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Streamline Corporate

7 Queen Anne Drive

Edinburgh

EH28 8LH

Telephone

+44 1313332222

Fax

+44 1313334141

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Printwell Limited

3 Callon Street

Airdrie

ML6 6BW

Telephone

+44 7599110003

Country

United Kingdom

NUTS code

- UKM84 - North Lanarkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

The Evolve Group

14 Dunnet Way, New Mains Industrial Estate

Broxburn

EH52 5NN

Telephone

+44 1592873222

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Pandaprint

104 Park Road

Rosyth

KY12 7HY

Telephone

+44 1383417847

Country

United Kingdom

NUTS code

- UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

J Thomson Colour Printers Ltd

14 Carnoustie Place

Glasgow

G5 8PB

Telephone

+44 1414291094

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Barr Printers Limited

16 Dunsinane Avenue, Dunsinane Industrial Estate

Dundee

DD2 3QT

Telephone

+44 7543221270

Fax

+44 1592770779

Country

United Kingdom

NUTS code

- UKM71 - Angus and Dundee City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

MBM Print & SCS Ltd

1 Tennant Avenue, College Milton South

East Kilbride

G74 5NA

Telephone

+44 7471959288

Country

United Kingdom

NUTS code

- UKM95 - South Lanarkshire

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Sterling Press Limited

Suite 55, Bonnington Bond, 2 Anderson Place

Edinburgh

EH6 5NP

Telephone

+44 7976355446

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

McAllister Litho Glasgow Ltd

170 Elliot Street

Glasgow

G3 8EX

Telephone

+44 1412487240

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Harlow Printing Limited

7-21 Maxwell Street

South Shields

NE33 4PU

Telephone

+44 1914969730

Fax

+44 1914546265

Country

United Kingdom

NUTS code

- UKC2 - Northumberland and Tyne and Wear

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Winter & Simpson Print

16, Dunsinane Avenue, Dundee

Dundee

DD2 3QT

Telephone

+44 1382813813

Country

United Kingdom

NUTS code

- UKM71 - Angus and Dundee City

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £28,000,000

Total value of the contract/lot: £28,000,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Special Labels

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Streamline Corporate

7 Queen Anne Drive

Edinburgh

EH28 8LH

Telephone



+44 1313332222

Fax

+44 1313334141

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Sciamed Ltd

Mart Road

Alford

AB33 8BZ

Telephone

+44 1975564111

Fax

+44 1975564222

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £3,000,000

Total value of the contract/lot: £3,000,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Tenderers may bid for all Lots. In the event of a tie, the Authority reserves the right to appoint additional compliant Tenderers.

Award criteria questions can be found in the ITT together with weightings.

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Sco) Regs 2015.

Tenderers must confirm that they will pay staff that are involved in the delivery of services under the framework agreement, and/or any subsequent call off contract, at least the real Living Wage. Tenderers who fail to answer “Yes” to this question will not have their tender considered further.

SPD Q2A-16.1 – Bidders for Lot 3 must hold, or provide an undertaking prior to commencement of the Framework, ICCBBA accreditation. Bidders who cannot commit prior to award will be excluded from consideration for this Lot. Prior to award, SG will seek proof that this requirement has been fully complied with.

SPD Q4.C.4 - Tenderers must state whether they intend, or do not intend, to use a supply chain to deliver the requirements detailed in the ITT.

If Tenderers intend to use a supply chain to deliver the requirements, they should provide evidence in the SPD that they have the relevant supply chain management and tracking systems in place to ensure a resilient and sustainable supply chain. This will include confirmation that the Tenderer has the systems in place to pay subcontractors through the supply chain promptly and effectively, including evidence of:

- a) their standard payment terms
- b) ?95% of all supply chain invoices being paid on time (in accordance with the terms of

contract) in the last financial year.

If the bidder is unable to confirm and evidence (b) they must provide an improvement plan, signed by their Director, which commits to improvements in the payment performance.

Acceptable evidence includes but is not limited to:

- Extract of the Tenderer's terms & conditions detailing standard payment terms;
- A summarised accounts payable report showing payment on time performance;
- Payment Performance Statement Signed by External Auditor;
- Credit Score/Credit Report; or
- An improvement plan, signed by a Director, which commits to improvements in payment performance. Improvement plan template and further evidence examples are held within the Supplier Journey.

Where a Tenderer does not intend to use a supply chain to deliver the requirements detailed in the ITT, they should clearly state this in response to Q4.C.4.

Responses to Q4.C.4 will be evaluated as a "Pass" or "Fail". Tenderers who do not achieve a "Pass" for this question will not be considered further.

If you are an SME or 3rd sector organisation interested in working with the public sector, the Supplier Development Programme can help. Attached is a link to the Supplier Development

Programme:

[https://www.sdpscotland.co.uk/?utm\\_source=pcs&utm\\_medium=frontpage&utm\\_content=march16&utm\\_campaign=SDP03](https://www.sdpscotland.co.uk/?utm_source=pcs&utm_medium=frontpage&utm_content=march16&utm_campaign=SDP03)

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 22066. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

Further additional information will follow

(SC Ref:730352)

## **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court and Justice of the Peace Court

27 Chambers Street

Edinburgh

EH1 1LB

Telephone

+44 1312252525

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/edinburgh-sheriff-court-and-justice-of-the-peace-court>

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

An economic operator that suffers or risks suffering loss or damage attributable to a breach of duty under the Public Contracts(Scotland)Regulations 2015 may bring proceedings in the Sheriff Court or Court of Session