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Contract

Forest Nets Concession Opportunity

Forestry England for and on behalf of The Forestry Commission

F25: Concession award notice

Notice identifier: 2023/S 000-012086

Procurement identifier (OCID): ocds-h6vhtk-038af3

Published 27 April 2023, 10:05am

Section I: Contracting authority/entity

I.1) Name and addresses

Forestry England for and on behalf of The Forestry Commission

620 Bristol Business Park

Bristol

BS16 1EJ

Contact

Emily Coffin

Email

emily.coffin@forestryengland.uk

Telephone

+44 000000000

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.forestryengland.uk>

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Other activity

Forestry

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Forest Nets Concession Opportunity

Reference number

FEE/1061

II.1.2) Main CPV code

- 92000000 - Recreational, cultural and sporting services

II.1.3) Type of contract

Services

II.1.4) Short description

Forestry England will be awarding Concession Leases for the provision of a high-quality forest nets adventure product at fifteen sites across the nation's forests. We will award this opportunity through a Lease agreement which will expiry in 2033, awarding a maximum Lease period of 10 years. There will be a mutual annual break point from year 3 of the Lease agreement, subject to 12 months' notice. The annual estimated turnover of this opportunity per site is £400k - £500k

II.1.5) Estimated total value

Value excluding VAT: £73,000,000

II.1.6) Information about lots

This concession is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £35,000,000

II.2) Description

II.2.1) Title

South

Lot No

1

II.2.2) Additional CPV code(s)

- 92000000 - Recreational, cultural and sporting services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Forestry England will be awarding Concession Leases for the provision of a high-quality forest nets adventure product at a number of sites in the North of England. We will award this opportunity through a Lease agreement which will expiry in 2033, awarding a maximum Lease period of 10 years. There will be a mutual annual break point from year 3 of the Lease agreement, subject to 12 months' notice. The annual estimated turnover of this opportunity per site is £400k - £500k

II.2.5) Award criteria

Concession is awarded on the basis of the criteria described below:

- Criterion: Financial Offer
- Criterion: Proposed Design/Installation and Ongoing Maintenance
- Criterion: Your Offer
- Criterion: Service and Customer Care
- Criterion: Sustainability and Social Value
- Criterion: Marketing & Branding/Innovation/Partnerships
- Criterion: Vision

- Criterion: Inclusivity and Accessibility

II.2.7) Duration of the concession

Duration in months

120

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

North

Lot No

2

II.2.2) Additional CPV code(s)

- 92000000 - Recreational, cultural and sporting services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Forestry England will be awarding Concession Leases for the provision of a high-quality forest nets adventure product at a number of sites in the South of England. We will award this opportunity through a Lease agreement which will expiry in 2033, awarding a maximum Lease period of 10 years. There will be a mutual annual break point from year 3 of the Lease agreement, subject to 12 months' notice. The annual estimated turnover of this opportunity per site is £400k - £500k

II.2.5) Award criteria

Concession is awarded on the basis of the criteria described below:

- Criterion: Financial Offer
- Criterion: Proposed Design/Installation and Ongoing Maintenance
- Criterion: Service and Customer Care
- Criterion: Your Offer
- Criterion: Vision
- Criterion: Sustainability and Social Value
- Criterion: Marketing & Branding/Innovation/Partnerships
- Criterion: Inclusivity and Accessibility

II.2.7) Duration of the concession

Duration in months

120

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Form of procedure

Award procedure with prior publication of a concession notice

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-034463](#)

Section V. Award of concession

Lot No

1

Title

South

A concession/lot is awarded: Yes

V.2) Award of concession

V.2.1) Date of concession award decision

17 March 2023

V.2.2) Information about tenders

Number of tenders received: 2

The concession has been awarded to a group of economic operators: No

V.2.3) Name and address of the concessionaire

Adventure Forest Ltd

The Drift

Fornham St Martin

IP31 1SL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04344477

The concessionaire is an SME

No

V.2.4) Information on value of concession and main financing terms (excluding VAT)

Initial estimated total value of the contract/lot/concession: £35,000,000

Total value of the concession/lot: £35,000,000

Section V. Award of concession

Lot No

2

Title

North

A concession/lot is awarded: Yes

V.2) Award of concession

V.2.1) Date of concession award decision

17 March 2023

V.2.2) Information about tenders

Number of tenders received: 2

The concession has been awarded to a group of economic operators: No

V.2.3) Name and address of the concessionaire

Adventure Forest Ltd

The Drift

Fornham St Martin

IP31 1SL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04344477

The concessionaire is an SME

No

V.2.4) Information on value of concession and main financing terms (excluding VAT)

Initial estimated total value of the contract/lot/concession: £35,000,000

Total value of the concession/lot: £35,000,000

Section VI. Complementary information

VI.3) Additional information

To view this notice, please click here:

<https://forestryengland.delta-esourcing.com/delta/viewNotice.html?noticeId=772776174>

GO Reference: GO-2023427-PRO-22640896

VI.4) Procedures for review

VI.4.1) Review body

High Court

<https://www.gov.uk/courts-tribunals>

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.gov.uk/courts-tribunals>