

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/012086-2023>

Contract

## **Forest Nets Concession Opportunity**

Forestry England for and on behalf of The Forestry Commission

F25: Concession award notice

Notice identifier: 2023/S 000-012086

Procurement identifier (OCID): ocds-h6vhtk-038af3

Published 27 April 2023, 10:05am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Forestry England for and on behalf of The Forestry Commission

620 Bristol Business Park

Bristol

BS16 1EJ

#### **Contact**

Emily Coffin

#### **Email**

[emily.coffin@forestryengland.uk](mailto:emily.coffin@forestryengland.uk)

#### **Telephone**

+44 0000000000

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.forestryengland.uk>

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

Other activity

Forestry

---

## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

Forest Nets Concession Opportunity

Reference number

FEE/1061

#### II.1.2) Main CPV code

- 92000000 - Recreational, cultural and sporting services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Forestry England will be awarding Concession Leases for the provision of a high-quality forest nets adventure product at fifteen sites across the nation's forests. We will award this opportunity through a Lease agreement which will expiry in 2033, awarding a maximum Lease period of 10 years. There will be a mutual annual break point from year 3 of the Lease agreement, subject to 12 months' notice. The annual estimated turnover of this opportunity per site is £400k - £500k

#### II.1.5) Estimated total value

Value excluding VAT: £73,000,000

#### II.1.6) Information about lots

This concession is divided into lots: Yes

#### II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £35,000,000

### II.2) Description

#### II.2.1) Title

South

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 92000000 - Recreational, cultural and sporting services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Forestry England will be awarding Concession Leases for the provision of a high-quality forest nets adventure product at a number of sites in the North of England. We will award this opportunity through a Lease agreement which will expiry in 2033, awarding a maximum Lease period of 10 years. There will be a mutual annual break point from year 3 of the Lease agreement, subject to 12 months' notice. The annual estimated turnover of this opportunity per site is £400k - £500k

### **II.2.5) Award criteria**

Concession is awarded on the basis of the criteria described below:

- Criterion: Financial Offer
- Criterion: Proposed Design/Installation and Ongoing Maintenance
- Criterion: Your Offer
- Criterion: Service and Customer Care
- Criterion: Sustainability and Social Value
- Criterion: Marketing & Branding/Innovation/Partnerships
- Criterion: Vision

- Criterion: Inclusivity and Accessibility

### **II.2.7) Duration of the concession**

Duration in months

120

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

North

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 92000000 - Recreational, cultural and sporting services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

Forestry England will be awarding Concession Leases for the provision of a high-quality forest nets adventure product at a number of sites in the South of England. We will award this opportunity through a Lease agreement which will expiry in 2033, awarding a maximum Lease period of 10 years. There will be a mutual annual break point from year 3 of the Lease agreement, subject to 12 months' notice. The annual estimated turnover of this opportunity per site is £400k - £500k

### **II.2.5) Award criteria**

Concession is awarded on the basis of the criteria described below:

- Criterion: Financial Offer
- Criterion: Proposed Design/Installation and Ongoing Maintenance
- Criterion: Service and Customer Care
- Criterion: Your Offer
- Criterion: Vision
- Criterion: Sustainability and Social Value
- Criterion: Marketing & Branding/Innovation/Partnerships
- Criterion: Inclusivity and Accessibility

#### **II.2.7) Duration of the concession**

Duration in months

120

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Award procedure with prior publication of a concession notice

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-034463](#)

---

## Section V. Award of concession

### Lot No

1

### Title

South

A concession/lot is awarded: Yes

### V.2) Award of concession

#### V.2.1) Date of concession award decision

17 March 2023

#### V.2.2) Information about tenders

Number of tenders received: 2

The concession has been awarded to a group of economic operators: No

#### V.2.3) Name and address of the concessionaire

Adventure Forest Ltd

The Drift

Fornham St Martin

IP31 1SL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04344477

The concessionaire is an SME

No

**V.2.4) Information on value of concession and main financing terms (excluding VAT)**

Initial estimated total value of the contract/lot/concession: £35,000,000

Total value of the concession/lot: £35,000,000

---

**Section V. Award of concession**

**Lot No**

2

**Title**

North

A concession/lot is awarded: Yes

**V.2) Award of concession**

**V.2.1) Date of concession award decision**

17 March 2023

**V.2.2) Information about tenders**

Number of tenders received: 2

The concession has been awarded to a group of economic operators: No

**V.2.3) Name and address of the concessionaire**

Adventure Forest Ltd

The Drift

Fornham St Martin

IP31 1SL



Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04344477

The concessionaire is an SME

No

**V.2.4) Information on value of concession and main financing terms (excluding VAT)**

Initial estimated total value of the contract/lot/concession: £35,000,000

Total value of the concession/lot: £35,000,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://forestryengland.delta-esourcing.com/delta/viewNotice.html?noticeId=772776174>

GO Reference: GO-2023427-PRO-22640896

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

<https://www.gov.uk/courts-tribunals>

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.gov.uk/courts-tribunals>