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Opportunity

## **Responsive Repairs and Voids**

Longhurst Group Limited

F02: Contract notice

Notice reference: 2021/S 000-012071

Published: 28 May 2021, 4:48pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Longhurst Group Limited

Leverett House, Gilbert Drive

Boston

PE21 7TQ

#### **Contact**

Mrs Zoe Berriman

#### **Email**

[procurement@longhurst-group.org.uk](mailto:procurement@longhurst-group.org.uk)

#### **Telephone**

+44 1205592007

#### **Country**

United Kingdom

**NUTS code**

UKG - West Midlands (England)

**Internet address(es)**

Main address

<https://www.longhurst-group.org.uk/>

Buyer's address

<https://www.longhurst-group.org.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert/Index?advertId=f7dbc31f-abbc-eb11-810c-005056b64545>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Advert/Index?advertId=f7dbc31f-abbc-eb11-810c-005056b64545>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Housing and community amenities

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**Section II: Object**

## **II.1) Scope of the procurement**

### **II.1.1) Title**

Responsive Repairs and Voids

Reference number

DN539436

### **II.1.2) Main CPV code**

- 50000000 - Repair and maintenance services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

II.1.4) Short description: Longhurst Group invites tenders from suitably experienced organisations who can demonstrate knowledge, skill and innovation in delivering responsive repairs and voids services to our general needs, leasehold, care and support and office stock. The works are in relation to Longhurst Group's current and future properties. Works will be delivered under a TPC 2005 (as amended) for a maximum of 10 years: which will run for an initial period of 5 years with the option to extend by up to a further 5 years. Customer care excellence and high customer satisfaction is at the heart of our repair service. The successful implementation of ICT is one of the key drivers for the successful delivery of the Responsive Repairs and Void service with the continued development of systems through the life of the contract.

Our requirement is split into geographical Lots as detailed below;

Lot 1 – East Region

Lot 2 – South Region

Lot 3 – West Region

Longhurst Group are looking to let a long term partnership contract covering responsive repairs and voids over its 3 geographical regions and 20,000+ properties. The scope is broken into 3 areas for all Lots:

1. Core scope – Responsive Repairs and Voids - £13M per annum

a. The core scope of the contract is strictly for the delivery of repairs and voids (core scope) - customers are at the heart of everything the Group does and as such the Group are looking for partners who can deliver operational and customer service excellence. The contract will be let on this basis and these works will form the only exclusive works from day 1 of the contract.

2. Additional scope - Electrical Testing and Repairs, Asbestos Testing & Remedials, Fire Safety Works, Legionella Testing & Remedials, Kitchens and Bathrooms - £5M per annum - this scope will be tested with bidders during dialogue in order to understand the benefit of potentially including from contract year 2 onwards.

3. Further opportunities - to understand possible opportunities for widening and/or deepening the scope of the contract from contract year 3 - £5M per annum.

a. Longhurst Group have implemented ambitious strategies to address the key challenges of our time in this sector - housing crisis, decarbonisation, social inequality and the environment. As a result, we are actively looking for our key strategic partners to help the implementation of these strategies and would potentially consider widening the breadth and depth of relationships with our partners during the course of the contract based on the right conditions.

Please note that points 2 and 3 above are not guaranteed or exclusive and will not form the scope of the contract to be awarded for day 1. Longhurst Group are keen to understand the potential opportunity of widening and deepening the scope but it is incumbent on bidders to robustly demonstrate the rationale linked to the four strategy areas.

TUPE is applicable to this tender and there is likely to be employees transferring from existing service provider(s).

Organisations seeking to respond to this opportunity are required to complete and submit a Selection Questionnaire. Full details of this opportunity and the requirements are within the procurement documents. Following evaluation of submitted Selection Questionnaires, Longhurst Group anticipates short listing a maximum of 6 service providers per Lot (18 in total) to be Invited to Submit their Detailed Solution.

### **II.1.5) Estimated total value**

Value excluding VAT: £247,770,638

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 1

## **II.2) Description**

### **II.2.1) Title**

Responsive Repairs and Voids – East Region

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 09000000 - Petroleum products, fuel, electricity and other sources of energy
- 31000000 - Electrical machinery, apparatus, equipment and consumables; lighting
- 32000000 - Radio, television, communication, telecommunication and related equipment
- 35000000 - Security, fire-fighting, police and defence equipment
- 44000000 - Construction structures and materials; auxiliary products to construction (except electric apparatus)
- 45000000 - Construction work
- 50000000 - Repair and maintenance services
- 51000000 - Installation services (except software)
- 75000000 - Administration, defence and social security services
- 90000000 - Sewage, refuse, cleaning and environmental services

### **II.2.3) Place of performance**

NUTS codes

- UKF - East Midlands (England)

### **II.2.4) Description of the procurement**

Responsive repairs and voids services to our general needs, leasehold, care and support and office stock located within the Group's East Region.

The scope of this Lot is as follows (please see the short description above at section II.1.4);

1) Core Scope – Responsive Repairs and Voids – £4.8M per annum

2) Additional Scope - Electrical Testing and Repairs, Asbestos Testing & Remedials, Fire Safety Works, Legionella Testing & Remedials, Kitchens and Bathrooms – £1.8M per annum

3) Further Opportunities – £2M per annum

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Quality criterion - Name: Sustainability/Environmental Benefit / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 40

### **II.2.6) Estimated value**

Value excluding VAT: £90,937,610

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

No

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 6

Objective criteria for choosing the limited number of candidates:

As detailed in the Selection Questionnaire

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The option to extend the contract up to a further 5 years.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Responsive Repairs and Voids – South Region

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 09000000 - Petroleum products, fuel, electricity and other sources of energy
- 31000000 - Electrical machinery, apparatus, equipment and consumables; lighting
- 32000000 - Radio, television, communication, telecommunication and related equipment
- 35000000 - Security, fire-fighting, police and defence equipment
- 44000000 - Construction structures and materials; auxiliary products to construction (except electric apparatus)
- 45000000 - Construction work
- 50000000 - Repair and maintenance services
- 51000000 - Installation services (except software)
- 75000000 - Administration, defence and social security services
- 90000000 - Sewage, refuse, cleaning and environmental services

### **II.2.3) Place of performance**

NUTS codes

- UKH - East of England

## **II.2.4) Description of the procurement**

Responsive repairs and voids services to our general needs, leasehold, care and support and office stock located within the Group's South Region.

The scope of this Lot is as follows (please see the short description above at section II.1.4);

1) Core Scope – Responsive Repairs and Voids – £5M per annum

2) Additional Scope - Electrical Testing and Repairs, Asbestos Testing & Remedials, Fire Safety Works, Legionella Testing & Remedials, Kitchens and Bathrooms – £1.6M per annum

3) Further Opportunities – £2.1M per annum

## **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Quality criterion - Name: Sustainability/Environmental Benefit / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 40

## **II.2.6) Estimated value**

Value excluding VAT: £92,635,714

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

No



## **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 6

Objective criteria for choosing the limited number of candidates:

As detailed in the Selection Questionnaire

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: Yes

Description of options

The option to extend the contract up to a further 5 years.

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Responsive Repairs and Voids – West Region

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 09000000 - Petroleum products, fuel, electricity and other sources of energy
- 31000000 - Electrical machinery, apparatus, equipment and consumables; lighting

- 32000000 - Radio, television, communication, telecommunication and related equipment
- 35000000 - Security, fire-fighting, police and defence equipment
- 44000000 - Construction structures and materials; auxiliary products to construction (except electric apparatus)
- 45000000 - Construction work
- 50000000 - Repair and maintenance services
- 51000000 - Installation services (except software)
- 75000000 - Administration, defence and social security services
- 90000000 - Sewage, refuse, cleaning and environmental services

### **II.2.3) Place of performance**

NUTS codes

- UKG - West Midlands (England)

### **II.2.4) Description of the procurement**

Responsive repairs and voids services to our general needs, leasehold, care and support and office stock located within the Group's West Region.

The scope of this Lot is as follows (please see the short description above at section II.1.4);

1) Core Scope – Responsive Repairs and Voids – £3.1M per annum

2) Additional Scope - Electrical Testing and Repairs, Asbestos Testing & Remedials, Fire Safety Works, Legionella Testing & Remedials, Kitchens and Bathrooms – £1.6M per annum

3) Further Opportunities – £1.3M per annum

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 40

Quality criterion - Name: Sustainability/Environmental Benefit / Weighting: 10

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 40

### **II.2.6) Estimated value**

Value excluding VAT: £64,197,315

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

No

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 6

Objective criteria for choosing the limited number of candidates:

As detailed in the Selection Questionnaire.

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

The option to extend the contract up to a further 5 years.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive dialogue

#### **IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 234-578998](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

29 June 2021

Local time

5:00pm

**IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

15 July 2021

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

In relation to II.2 Description of Multiple Lots please find below details on the objective criteria and some further information;

Bidders can submit a Selection Questionnaire (SQ) response for (and therefore ultimately submit tender submissions for) either:

- 1) a single lot; or
- 2) multiple lots; or
- 3) all lots

However, bidders will only be awarded one (1) single lot.

At the SQ stage all Bidders must detail the lots they are submitting a response to bid for and provide their preference order/rank of lots should they be successful and be ranked highest in more than one lot at CFT stage.

If a single bidder is ranked highest for more than one Lot, they will be awarded their highest preference lot indicated at the SQ stage. The other Lot(s) will be awarded the 2nd highest ranking bidder in each Lot as applicable. Should the same apply (i.e. the 2nd highest ranking bidder then be highest ranked across the remaining two Lots) it will be awarded based on their highest preference indicated at the SQ stage, with the final Lot being awarded to the next highest ranked bidder. If the second ranking bidder's 1st preference was the lot already awarded, then it would be their second preference that they are awarded.

The Group reserves the right to award a single supplier a second lot should the outcome of the procurement process be that the Group do not have any other options but to award a second lot to a single supplier to ensure that each lot has a Supplier appointed.

Please see the procurement document for further information.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court

Royal Courts Of Justice, The Strand

London

Country

United Kingdom