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Contract

QUB/2678/24 Concession for Personal Trainer

Queen's University Belfast

F03: Contract award notice

Notice identifier: 2025/S 000-012048

Procurement identifier (OCID): ocds-h6vhtk-04c953

Published 31 March 2025, 3:18pm

Section I: Contracting authority

I.1) Name and addresses

Queen's University Belfast

Procurement Office, University Road

Belfast

BT7 1NN

Email

f.toh@qub.ac.uk

Country

United Kingdom

NUTS code

UKN06 - Belfast

Internet address(es)

Main address

<https://in-tendhost.co.uk/queensuniversitybelfast/asp/Home>

Buyer's address

<https://www.qub.ac.uk/directorates/FinanceDirectorate/visitors/procurement/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

QUB/2678/24 Concession for Personal Trainer

Reference number

QUB/2678/24

II.1.2) Main CPV code

- 92000000 - Recreational, cultural and sporting services

II.1.3) Type of contract

Services

II.1.4) Short description

Queen's is seeking to appoint three Economic Operators to operate Personal Trainer Concession on behalf of Queen's Sports. It is anticipated that Queen's will appoint the top three ranked Economic Operator from this tender exercise. Please note that Queen's Sport cannot guarantee hours of class cover and number of personal training clients. The appointed Economic Operators will be responsible for sourcing their own personal training clients, who will then book sessions through Queen's Sports. Additionally, Queen's Sport will promote the services of each successful economic operator on Queen's website. The

same level of promotion will be provided to all appointed Economic Operators and will not be distinguished by their rankings as a result of this tender.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,400,000

II.2) Description

II.2.2) Additional CPV code(s)

- 92000000 - Recreational, cultural and sporting services
- 92342200 - Discotheque dance-instruction services
- 92342100 - Ballroom dance-instruction services
- 92620000 - Sport-related services
- 92600000 - Sporting services
- 92342000 - Dance-instruction services

II.2.3) Place of performance

NUTS codes

- UKN06 - Belfast

II.2.4) Description of the procurement

Queen's is seeking to appoint three Economic Operators to operate Personal Trainer Concession on behalf of Queen's Sports. It is anticipated that Queen's will appoint the top three ranked Economic Operator from this tender exercise. Please note that Queen's Sport cannot guarantee hours of class cover and number of personal training clients. The appointed Economic Operators will be responsible for sourcing their own personal training clients, who will then book sessions through Queen's Sports. Additionally, Queen's Sport will promote the services of each successful economic operator on Queen's website. The same level of promotion will be provided to all appointed Economic Operators and will not be distinguished by their rankings as a result of this tender.

II.2.5) Award criteria

Cost criterion - Name: Commission / Weighting: 30%

II.2.11) Information about options

Options: Yes

Description of options

The Contract will initially be for a period of 12 months, with the option to extend the contract by up to a further 60 months, subject to satisfactory annual review.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-040853](#)

Section V. Award of contract

Contract No

QUB/2678/24

Title

Concession for Personal Trainer

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 March 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Heather Weir

Lisburn

BT27 5JQ

Country

United Kingdom

NUTS code

- UKN0E - Lisburn and Castlereagh

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,400,000

Total value of the contract/lot: £1,400,000

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Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Paul Reynolds Fitness

Belfast

Country

United Kingdom

NUTS code

- UKN06 - Belfast

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,400,000

Total value of the contract/lot: £1,400,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Queen's University Belfast

Belfast

Country

United Kingdom