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Contract

## **YPO - 001104 - Travel Management Solutions II**

YPO

Eastern Shires Purchasing Organisation

F03: Contract award notice

Notice identifier: 2023/S 000-012000

Procurement identifier (OCID): ocds-h6vhtk-037e85

Published 26 April 2023, 2:06pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

YPO

41 Industrial Park

Wakefield

WF2 0XE

#### **Contact**

Contracts Team

#### **Email**

[Contracts@ypo.co.uk](mailto:Contracts@ypo.co.uk)

#### **Telephone**

+44 01924664685

#### **Country**

United Kingdom

**Region code**

UKE45 - Wakefield

**Internet address(es)**

Main address

<http://www.ypo.co.uk/>

Buyer's address

<https://procontract.due-north.com/register?ReadForm>

**I.1) Name and addresses**

Eastern Shires Purchasing Organisation

Enderby

**Email**

[a.karavadra@espo.org](mailto:a.karavadra@espo.org)

**Country**

United Kingdom

**Region code**

UKF21 - Leicester

**Internet address(es)**

Main address

<https://www.espo.org>

**I.2) Information about joint procurement**

The contract involves joint procurement

The contract is awarded by a central purchasing body

#### **I.4) Type of the contracting authority**

Body governed by public law

#### **I.5) Main activity**

General public services

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### **Section II: Object**

#### **II.1) Scope of the procurement**

##### **II.1.1) Title**

YPO - 001104 - Travel Management Solutions II

Reference number

001104

##### **II.1.2) Main CPV code**

- 63516000 - Travel management services

##### **II.1.3) Type of contract**

Services

##### **II.1.4) Short description**

YPO are looking for Providers to be appointed onto a Framework Agreement for the supply of

Travel Management Solutions II for all public sector organisations including but not limited to Local Authorities, Police Forces, Fire and Rescue Service, NHS, Universities and Charity

sectors. This Framework is designed to meet the needs of YPO and Other Contracting Authorities by establishing an agreement where the end Customer will place the order with

the Provider and the Provider delivers direct to the end Customer

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £200,000,000

## **II.2) Description**

### **II.2.1) Title**

Lot 1 - Business Travel

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 63515000 - Travel services
- 63516000 - Travel management services
- 79952000 - Event services
- 79997000 - Business travel services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 1 is for business travel needs and requirements. YPO is looking to work with up to three

Travel Management Company (TMC's) Providers who are expected to work with YPO, ESPO,

and the Contracting Authority to provide business travel for public sector organisations

including, but not limited to Local Authorities, Government Departments, Housing

Associations, Universities, Higher Education, Charity sectors. This will include an online booking portal and offline booking services.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80%

Quality criterion - Name: Social Value/Sustainability / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 10%

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will cover the period from 18th April 2023 to 17th April

2025 with two options to extend for an additional 12 months. The first decision to extend the

Framework period will be taken by the end of October 2024 and will be dependent on satisfactory completion of all aspects of the Framework to date, the current market conditions for this category and YPO's contracting structures. The maximum Framework period will therefore be 4 years, from 18th April 2023 to 17th April 2027 (subject to an annual review, incorporating price negotiations and KPI performance).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Travel for Emergency Services

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 63515000 - Travel services
- 63516000 - Travel management services
- 79952000 - Event services
- 79997000 - Business travel services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 2 is for emergency services travel needs and requirements. YPO is looking for a strategic

Provider who is expected to work with YPO, ESPO, and the Contracting Authority to provide

travel for Emergency Services Customers (Including but not limited to Police Forces, Fire and Rescue and NHS). This will include an online booking portal and offline booking services.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60%

Quality criterion - Name: Social Value/Sustainability / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 30%

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will cover the period from 18th April 2023 to 17th April

2025 with two options to extend for an additional 12 months. The first decision to extend the Framework period will be taken by the end of October 2024 and will be dependent on satisfactory completion of all aspects of the Framework to date, the current market conditions for this category and YPO's contracting structures. The maximum Framework period will therefore be 4 years, from 18th April 2023 to 17th April 2027 (subject to an annual review, incorporating price negotiations and KPI performance).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3 - Travel for Universities

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 63515000 - Travel services
- 63516000 - Travel management services
- 79952000 - Event services
- 79997000 - Business travel services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Lot 3 is for travel needs and requirements for universities. YPO is looking for a strategic

Provider who is expected to work with YPO, ESPO, and the Contracting Authority to provide

business and study travel for university Customers. This will include an online booking portal

and offline booking services.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80%

Quality criterion - Name: Social Value/Sustainability / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 10%

### **II.2.11) Information about options**

Options: Yes

Description of options

The Framework Agreement will cover the period from 18th April 2023 to 17th April 2025 with two options to extend for an additional 12 months. The first decision to extend the Framework period will be taken by the end of October 2024 and will be dependent on satisfactory completion of all aspects of the Framework to date, the current market conditions for this category and YPO's contracting structures. The maximum Framework period will therefore be 4 years, from 18th April 2023 to 17th April 2027 (subject to an annual review, incorporating price negotiations and KPI performance).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-031003](#)

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## **Section V. Award of contract**

### **Contract No**

001104

### **Lot No**

1

### **Title**

Lot 1 - Business Travel

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 6

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

TravelPerk UK IRL Limited

Birmingham

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Corporate Travel Management (North) Limited

Bradford

Country

United Kingdom

NUTS code

- UKE41 - Bradford

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Diversity Travel Ltd

Manchester

Country

United Kingdom

NUTS code

- UKD33 - Manchester

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £200,000,000

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## **Section V. Award of contract**

### **Contract No**

001104

### **Lot No**

2

### **Title**

Lot 2 - Travel for Emergency Services

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Contract No**

001104

### **Lot No**

3

### **Title**

Lot 3 - Travel for Universities

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 April 2023

**V.2.2) Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Diversity Travel Ltd

Manchester

Country

United Kingdom

NUTS code

- UKD33 - Manchester

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £200,000,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

YPO are purchasing on behalf of other contracting authorities. Please see the below link for details: <https://www.ypo.co.uk/about/customers/permisible-users>

YPO will incorporate a standstill period at the point of notification of the award of the contract is provided to all bidders. The standstill period will be for a minimum of 10 calendar days and provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into. The Public Contract Regulations 2015 provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland).

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England & Wales

London

Country

United Kingdom