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Contract

YPO - 001104 - Travel Management Solutions II

YPO

Eastern Shires Purchasing Organisation

F03: Contract award notice

Notice identifier: 2023/S 000-012000

Procurement identifier (OCID): ocids-h6vhtk-037e85

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Section I: Contracting authority

I.1) Name and addresses

YPO

41 Industrial Park

Wakefield

WF2 0XE

Contact

Contracts Team

Email

Contracts@ypo.co.uk

Telephone

+44 01924664685

Country

United Kingdom

Region code

UKE45 - Wakefield

Internet address(es)

Main address

<http://www.ypo.co.uk/>

Buyer's address

<https://procontract.due-north.com/register?ReadForm>

I.1) Name and addresses

Eastern Shires Purchasing Organisation

Enderby

Email

a.karavadra@espo.org

Country

United Kingdom

Region code

UKF21 - Leicester

Internet address(es)

Main address

<https://www.espo.org>

I.2) Information about joint procurement

The contract involves joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

YPO - 001104 - Travel Management Solutions II

Reference number

001104

II.1.2) Main CPV code

- 63516000 - Travel management services

II.1.3) Type of contract

Services

II.1.4) Short description

YPO are looking for Providers to be appointed onto a Framework Agreement for the supply of Travel Management Solutions II for all public sector organisations including but not limited to Local Authorities, Police Forces, Fire and Rescue Service, NHS, Universities and Charity sectors. This Framework is designed to meet the needs of YPO and Other Contracting

Authorities by establishing an agreement where the end Customer will place the order with the Provider and the Provider delivers direct to the end Customer

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £200,000,000

II.2) Description

II.2.1) Title

Lot 1 - Business Travel

Lot No

1

II.2.2) Additional CPV code(s)

- 63515000 - Travel services
- 63516000 - Travel management services
- 79952000 - Event services
- 79997000 - Business travel services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Lot 1 is for business travel needs and requirements. YPO is looking to work with up to three Travel Management Company (TMC's) Providers who are expected to work with YPO, ESPO,

and the Contracting Authority to provide business travel for public sector organisations including, but not limited to Local Authorities, Government Departments, Housing Associations, Universities, Higher Education, Charity sectors. This will include an online booking portal and offline booking services.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Quality criterion - Name: Social Value/Sustainability / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 10%

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will cover the period from 18th April 2023 to 17th April 2025 with two options to extend for an additional 12 months. The first decision to extend the Framework period will be taken by the end of October 2024 and will be dependent on satisfactory completion of all aspects of the Framework to date, the current market conditions for this category and YPO's contracting structures. The maximum Framework period will therefore be 4 years, from 18th April 2023 to 17th April 2027 (subject to an annual review, incorporating price negotiations and KPI performance).

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 - Travel for Emergency Services

Lot No

2

II.2.2) Additional CPV code(s)

- 63515000 - Travel services
- 63516000 - Travel management services
- 79952000 - Event services
- 79997000 - Business travel services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Lot 2 is for emergency services travel needs and requirements. YPO is looking for a strategic Provider who is expected to work with YPO, ESPO, and the Contracting Authority to provide travel for Emergency Services Customers (Including but not limited to Police Forces, Fire and Rescue and NHS). This will include an online booking portal and offline booking services.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Quality criterion - Name: Social Value/Sustainability / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 30%

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will cover the period from 18th April 2023 to 17th April

2025 with two options to extend for an additional 12 months. The first decision to extend the Framework period will be taken by the end of October 2024 and will be dependent on satisfactory completion of all aspects of the Framework to date, the current market conditions for this category and YPO's contracting structures. The maximum Framework period will therefore be 4 years, from 18th April 2023 to 17th April 2027 (subject to an annual review, incorporating price negotiations and KPI performance).

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 3 - Travel for Universities

Lot No

3

II.2.2) Additional CPV code(s)

- 63515000 - Travel services
- 63516000 - Travel management services
- 79952000 - Event services
- 79997000 - Business travel services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Lot 3 is for travel needs and requirements for universities. YPO is looking for a strategic Provider who is expected to work with YPO, ESPO, and the Contracting Authority to provide business and study travel for university Customers. This will include an online booking portal and offline booking services.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Quality criterion - Name: Social Value/Sustainability / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 10%

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will cover the period from 18th April 2023 to 17th April 2025 with two options to extend for an additional 12 months. The first decision to extend the Framework period will be taken by the end of October 2024 and will be dependent on satisfactory completion of all aspects of the Framework to date, the current market conditions for this category and YPO's contracting structures. The maximum Framework period will therefore be 4 years, from 18th April 2023 to 17th April 2027 (subject to an annual review, incorporating price negotiations and KPI performance).

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-031003](#)

Section V. Award of contract

Contract No

001104

Lot No

1

Title

Lot 1 - Business Travel

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 April 2023

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

TravelPerk UK IRL Limited

Birmingham

Country

United Kingdom

NUTS code

- UKG31 - Birmingham

The contractor is an SME

No

V.2.3) Name and address of the contractor

Corporate Travel Management (North) Limited

Bradford

Country

United Kingdom

NUTS code

- UKE41 - Bradford

The contractor is an SME

No

V.2.3) Name and address of the contractor

Diversity Travel Ltd

Manchester

Country

United Kingdom

NUTS code

- UKD33 - Manchester

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £200,000,000

Section V. Award of contract

Contract No

001104

Lot No

2

Title

Lot 2 - Travel for Emergency Services

A contract/lot is awarded: No

V.1) Information on non-award

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

Section V. Award of contract

Contract No

001104

Lot No

3

Title

Lot 3 - Travel for Universities

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 April 2023

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Diversity Travel Ltd

Manchester

Country

United Kingdom

NUTS code

- UKD33 - Manchester

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £200,000,000

Section VI. Complementary information

VI.3) Additional information

YPO are purchasing on behalf of other contracting authorities. Please see the below link for details: <https://www.ypo.co.uk/about/customers/permissible-users>

YPO will incorporate a standstill period at the point of notification of the award of the contract is provided to all bidders. The standstill period will be for a minimum of 10 calendar days and provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into. The Public Contract Regulations 2015 provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland).

VI.4) Procedures for review

VI.4.1) Review body

High Court of England & Wales

London

Country

United Kingdom