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Contract

THE PROVISION OF UK BASED LANGUAGE TRAINING & EXAMINATIONS

Foreign Commonwealth and Development Office

F03: Contract award notice

Notice identifier: 2022/S 000-011993

Procurement identifier (OCID): ocds-h6vhtk-02a559

Published 9 May 2022, 2:21pm

Section I: Contracting authority

I.1) Name and addresses

Foreign Commonwealth and Development Office

King Charles Street

London

SW1A 2AH

Contact

Chris Lilley

Email

cpg.enquiries@fcdo.gov.uk

Telephone

+44 02070081467

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

www.gov.uk/fcdo

Buyer's address

<https://fcdo.bravosolution.co.uk/web/login.html>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

THE PROVISION OF UK BASED LANGUAGE TRAINING & EXAMINATIONS

Reference number

JAGGAER PROJECT REF: 5703 FTS Ref: 2021/S 000-007656

II.1.2) Main CPV code

- 80580000 - Provision of language courses

II.1.3) Type of contract

Services

II.1.4) Short description

Language training and examination services play a critical role in ensuring that officers from the Foreign, Commonwealth and Development Office (FCDO) and across Her Majesty's Government (HMG) have the appropriate level of foreign language skills. This is to enable them to operate confidently and effectively to help fulfil HMG's objectives and project and enhance the UK's global influence overseas.

Officers use their language skills in a variety of contexts such as engaging with politicians, dealing with local authorities and officials, speaking to businesses, talking to students, negotiation, giving speeches and media interviews, engaging on social media, reading newspapers and understanding broadcasts.

We expect this opportunity will be of interest to providers of language training, including universities, in a large number of languages, Centres of Excellence that specialise in one or several languages, and providers of online testing or examinations services including but not limited to those with existing capability in online language proficiency testing.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £23,363,704

II.2) Description

II.2.1) Title

UK BASED LANGUAGE TRAINING & EXAMINATIONS – LOT 1: PRIME PROVIDER

Lot No

Lot 1

II.2.2) Additional CPV code(s)

- 80580000 - Provision of language courses

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

3. To identify and contract a 'Main Provider' to deliver a managed, professional language school including (but not limited to) the following requirements:

- Deliver UK-based language training mapped against the Common European Framework for Languages:

<https://www.coe.int/en/web/common-european-framework-reference-languages> .

- Deliver 3 types of language assessments, including 2 mapped against the Common European Framework for Languages: <https://www.coe.int/en/web/common-european-framework-reference-languages>

- Provide central management of the Language Centre at the Authority's King Charles Street building.

- Deliver administration services.

II.2.5) Award criteria

Quality criterion - Name: technical / Weighting: 70

Cost criterion - Name: commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

UK based French Language Training - Centre of Excellence for French

Lot No

Lot 2

II.2.2) Additional CPV code(s)

- 80580000 - Provision of language courses

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

King Charles Street

II.2.4) Description of the procurement

3. To identify and contract a 'Centre of Excellence for French' to deliver a managed, professional language training service including (but not limited to) the following requirements:

- Deliver UK-based French language training mapped against the Common European Framework for Languages:

<https://www.coe.int/en/web/common-european-framework-reference-languages> .

- Deliver 2 types of French language assessments, both mapped against the Common European Framework for Languages: <https://www.coe.int/en/web/common-european-framework-reference-languages>

- Deliver administration services.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30

Cost criterion - Name: Commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

CENTRE OF EXCELLENCE FOR SPANISH

Lot No

LOT 3

II.2.2) Additional CPV code(s)

- 80580000 - Provision of language courses

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

King Charles Street

II.2.4) Description of the procurement

3. To identify and contract a 'Centre of Excellence for Spanish to deliver a managed, professional language training service including (but not limited to) the following requirements:

- Deliver UK-based Spanish language training mapped against the Common European Framework for Languages:
<https://www.coe.int/en/web/common-european-framework-reference-languages> .
- Deliver 2 types of Spanish language assessments, both mapped against the Common European Framework for Languages: <https://www.coe.int/en/web/common-european-framework-reference-languages>
- Deliver administration services.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70

Cost criterion - Name: Commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

CENTRE OF EXCELLENCE FOR ARABIC

Lot No

Lot 4

II.2.2) Additional CPV code(s)

- 80580000 - Provision of language courses

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

King Charles Street

II.2.4) Description of the procurement

3. To identify and contract a 'Centre of Excellence for Arabic' to deliver a managed, professional language training service including (but not limited to) the following requirements:

- Deliver UK-based Arabic language training mapped against the Common European Framework for Languages:

<https://www.coe.int/en/web/common-european-framework-reference-languages> .

- Deliver 2 types of Arabic language assessments, both mapped against the Common European Framework for Languages: <https://www.coe.int/en/web/common-european-framework-reference-languages>

- Deliver administration services.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70

Cost criterion - Name: Commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

EXAMINATIONS PROVIDER

Lot No

LOT 5

II.2.2) Additional CPV code(s)

- 80580000 - Provision of language courses

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

3. To identify and contract an 'Examinations Provider' to deliver a managed, professional examination provision including (but not limited to) the following requirements:

- Deliver formal online language examinations mapped against the Common European Framework for Languages (CEFR): <https://www.coe.int/en/web/common-european-framework-reference-languages> .
- Deliver application, marking, moderation, and appeals services.
- Deliver administration services, including (but not limited to): staffing; examiner selection, training, and monitoring; full service reporting and evaluation.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 70

Cost criterion - Name: Commercial / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-007656](#)

IV.2.9) Information about termination of call for competition in the form of a prior information notice

The contracting authority will not award any further contracts based on the above prior information notice

Section V. Award of contract

Contract No

Project 5703 ITT 4269

Lot No

1

Title

PROVISION OF LOT 1: PRIME PROVIDER – UK BASED LANGUAGE TRAINING SERVICES.

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 April 2022

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Language Services Direct

81 Southwalk Street, London

London

SE1 0HX

Email

info@languageservicesdirect.co.uk

Telephone

+44 2073576657

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.languageservicesdirect.co.uk

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £12,883,982.04

Section V. Award of contract

Contract No

Project 5703 ITT 4269

Lot No

2

Title

PROVISION OF CENTRE OF EXCELLENCE FOR FRENCH

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 April 2022

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Language Services Direct

81 Southwalk Street

London

SE1 0HX

Email

info@languageservicesdirect.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.languageservicesdirect.co.uk

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,434,670.94

Section V. Award of contract

Contract No

Project 5703 ITT 4269

Lot No

LOT 3

Title

PROVISION OF CENTRE OF EXCELLENCE FOR SPANISH

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 April 2022

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Language Services Direct

81 Southwalk Street

London

SE1 0HX

Email

info@languageservicesdirect.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.languageservicesdirect.co.uk

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,341,016.20

Section V. Award of contract

Contract No

Project 5703 ITT 4269

Lot No

LOT 4

Title

PROVISION OF CENTRE OF EXCELLENCE FOR ARABIC

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 April 2022

V.2.2) Information about tenders

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Language Services Direct

81 Southwalk Street

London

SE1 0HX

Email

info@languageservicesdirect.co.uk

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

www.languageservicesdirect.co.uk

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £3,779,850.80

Section V. Award of contract

Contract No

Project 5703 ITT 4269

Lot No

LOT 5

Title

EXAMINATIONS PROVIDER

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

1 April 2022

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

The Language Shop

Newham Dockside, 1000 Dockside Rd.

London

E16 2QU

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,924,184.59

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Foreign Commonwealth and Development Office

London

Country

United Kingdom