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Tender

CFP ITP Phase - CFP for Business Design, Business Change and Training Services for the Command and Control Refinement and Deployment Phase

The Mayor's Office for Policing And Crime

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-011948

Procurement identifier (OCID): ocds-h6vhtk-04fa25

Published 31 March 2025, 11:03am

Changes to notice

This notice has been edited. The [previous version](#) is still available.

Times for submission of clarifications and return of ITP amended.

Scope

Reference

2027

Description

This Invitation to Participate has been issued by MOPAC who are seeking to award a Contract for the provision of Training Services to support a Technology Replacement Programme within the Public Sector. The aim of this programme is to replace outdated technology systems with modern, efficient solutions that enhance user experience, improve operational efficiency, and maintain compliance with regulatory standards.

The Requirement will be tendered as a lots:

Lot 1: Business Change, Business Design and Data Alignment

Lot 2 - Training Services

Bidder(s) may bid for either one or all lots. Please indicate which lot(s) you are bidding for within the Bidders Response Part 4 - Technical Assessment Response "Confirmation of Lots" section.

The Contract Term shall be for a period of 2 years with the option to extend by a further year.

The anticipated commencement date of the Contract is 1st July 2025. Any changes to this commencement date will be communicated to all bidders through the contracting authority's e-Procurement Portal

Total value (estimated)

- £27,951,268 excluding VAT
- £34,171,521.60 including VAT

Above the relevant threshold

Main procurement category

Services

Contract locations

- UKI - London

Not the same for all lots

CPV classifications and contract dates are shown in Lot sections, because they are not the same for all lots.

Lot 1. Business Change, Business Design and Data Alignment

Description

The MPS requires a Business Change, Design and Data Services provider who embraces the unique position and challenges of the MPS and works collaboratively to align People, Processes, Platforms, and Performance aspects of digital transformation to enable successful design and data implementation and successful change adoption.

The Solution Provider will build delivery confidence by leveraging its experience in similar complex tech programmes and government organisations, and seek to gain in-depth knowledge of C&C mission critical business operations. The Solution Provider will equip MPS personnel with the ability to deliver new operational C&C capability, by providing a highly tailored best-practise business design and data services for MPS personnel and all stakeholders throughout the project.

Lot value (estimated)

- £22,800,768 excluding VAT
- £27,360,921.60 including VAT

Contract dates (estimated)

- 10 July 2025 to 1 July 2027
- Possible extension to 1 July 2028
- 2 years, 11 months, 23 days

Description of possible extension:

Possible contract extension of one further year

CPV classifications

- 79400000 - Business and management consultancy and related services

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Lot 2. Training Services

Description

The MPS requires a Training Services Provider who embraces the unique position and challenges of the MPS and works collaboratively to align People, Processes, Platforms, and Performance aspects of digital transformation to enable successful delivery of training to MPS Officers and Staff.

The Solution Provider will install business confidence in our people capability of using the new system by leveraging its experience in similar complex tech programmes and government organisations, and seek to gain in-depth knowledge of C&C mission critical business operations. The Solution Provider will equip MPS personnel with the ability to use the new operational C&C capability, by providing a highly tailored best-practise training material creation and delivery for impacted end-users across multiple products.

Lot value (estimated)

- £5,150,500 excluding VAT
- £6,810,600 including VAT

Contract dates (estimated)

- 10 July 2025 to 1 July 2027
- Possible extension to 1 July 2028
- 2 years, 11 months, 23 days

Description of possible extension:

The contract may be extended for one further year

CPV classifications

- 80500000 - Training services

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Participation

This procurement was reserved for

Public service mutuals

Submission

Enquiry deadline

17 April 2025, 4:00pm

Submission type

Tenders

Tender submission deadline

25 April 2025, 4:00pm

Submission address and any special instructions

<https://metpolice.coupahost.com>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

10 July 2025

Award criteria

Lot 1. Business Change, Business Design and Data Allignment

Name	Description	Type
Price	45%	Price
Quality	Quality/Technical 45%, Social Value 10%	Quality

Weighting description

Individual percentages shown on each criterion.

Lot 2. Training Services

Name	Description	Type
Cost		Cost
Quality	Quality/Technical = 45%, Social Value = 10%	Quality

Weighting description

Individual percentages shown on each criterion.

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

It is intended that the procurement process will be run across two stages:

Stage 1 - Invitation to Participate (ITP)

Stage 2 - Invitation to Tender (ITT)

Following evaluation of Stage 1 ITP suppliers will be shortlisted to the four highest bidders per lot to take through to the second stage (ITT).

The MPS reserve the right to add additional stages to the Competitive Flexible Procedure if deemed necessary.

Justification for not publishing a preliminary market engagement notice

The Market Engagement Event for this procurement was held on the 13th February 2025, prior to changes in procurement regulations

Documents

Associated tender documents

[2. CFP ITP - Proc Specific Questionnaire.docx](#)

2._CFP_ITP_-_Proc_Specific_Questionnaire.docx -

[2b. CFP ITP - Bidder's Response- Part 4- Technical Assessment response.docx](#)

2b._CFP_ITP_-_Bidder's_Response-_Part_4-_Technical_Assessment_response.docx -

[3. Annex A - Lot 1 Business Design Data Business Change Statement of Requirement V0.4.docx](#)

3._Annex_A_-_Lot_1_Business_Design_Data_Business_Change_Statement_of_Requirement_V0.4.docx -

[4. Annex B - Lot 2 Training Statement of Requirement V0.4.docx](#)

4._Annex_B_-_Lot_2_Training_Statement_of_Requirement_V0.4.docx -

[5. Annex C - ITP Serv Credits KPIs.docx](#)

5._Annex_C_-_ITP_Serv_Credits___KPIs.docx -

[6. Annex D - ITP Draft Terms and Conds.docx](#)

6._Annex_D_-_ITP_Draft_Terms_and_Conds.docx -

[7. Annex E - ITP Cert of NC Non-Coll use of AI.docx](#)

7._Annex_E_-_ITP_Cert_of_NC_Non-Coll___use_of_AI.docx -

[8. Annex F - ITP Commercially Sensitive Info.docx](#)

8._Annex_F_-_ITP_Commercially_Sensitive_Info.docx -

[9. Annex G - ITP Documents Checklist.docx](#)

9._Annex_G_-_ITP_Documents_Checklist.docx -

[10. Annex H - Team Structure and Timeline.pptx](#)

10._Annex_H_-_Team_Structure_and_Timeline.pptx -

[11. Annex I - ITP Conflict of Interest Declaration Form 24.03.2025.docx](#)

11._Annex_I_-_ITP_Conflict_of_Interest_Declaration_Form_24.03.2025.docx -

[1. CFP ITP- Inst for Bidders Proc Overview.docx v2.docx](#)

1._CFP_ITP-_Inst_for_Bidders___Proc_Overview.docx_v2.docx -

Contracting authority

The Mayor's Office for Policing And Crime

- Public Procurement Organisation Number: PHDV-6374-MVWD

2nd The Queen's Walk

London

SE12AA

United Kingdom

Contact name: Laura Hurst

Email: Laura.Hurst2@met.police.uk

Website: <https://metpolice.coupahost.com>

Region: UKI44 - Lewisham and Southwark

Organisation type: Public authority - central government