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Tender

RBGE - Edinburgh Garden Catering Concession

Royal Botanic Garden Edinburgh

F24: Concession notice

Notice identifier: 2023/S 000-011647

Procurement identifier (OCID): ocds-h6vhtk-03c389

Published 24 April 2023, 12:23pm

Section I: Contracting authority/entity

I.1) Name and addresses

Royal Botanic Garden Edinburgh

20a Inverleith Row

Edinburgh

EH3 5LR

Contact

supplychain@rbge.org.uk

Email

supplychain@rbge.org.uk

Telephone

+44 1312482909

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.rbge.org.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA11182

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

www.publiccontractsscotland.gov.uk

Additional information can be obtained from the above-mentioned address

Applications or, where applicable, tenders must be submitted electronically via

www.publiccontractsscotland.gov.uk

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

www.publiccontractsscotland.gov.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

RBGE - Edinburgh Garden Catering Concession

Reference number

RBGE 2023 301

II.1.2) Main CPV code

- 55520000 - Catering services

II.1.3) Type of contract

Services

II.1.4) Short description

Royal Botanic Garden Edinburgh (RBGE) is seeking a single supplier to operate the visitor and events catering service at the Botanic in Edinburgh within existing visitor catering facilities at the John Hope Gateway, Terrace Café and external/takeaway operation at East Gate; in addition to event venues at Caledonian Hall, John Hope Gateway and locations elsewhere in the Garden. The Caterer will be encouraged to maximise catering opportunities, using existing space to its potential and extending opportunities where possible, considering other areas by agreement with RBGE. RBGE wishes to develop a sustainable, creative and innovative partnership for catering, to best meet the needs of the existing customer base, attract new markets and maximise the overall commercial opportunity.

II.1.5) Estimated total value

Value excluding VAT: £12,500,000

II.1.6) Information about lots

This concession is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 55500000 - Canteen and catering services
- 55300000 - Restaurant and food-serving services

II.2.3) Place of performance

NUTS codes

- UKM75 - Edinburgh, City of

Main site or place of performance

RBGE Garden Edinburgh (The Botanics)

II.2.4) Description of the procurement

RBGE is seeking a single supplier to operate the visitor and events catering service at the Edinburgh Garden within existing visitor catering facilities at the John Hope Gateway, Terrace Café and external/takeaway operation at East Gate; in addition to event venues at Caledonian Hall, John Hope Gateway and locations elsewhere in the Garden catering contract is managed RBGE behalf by trading subsidiary The Botanics Trading Company (BTC) (SC136616). The Caterer will be encouraged to maximise catering opportunities, using existing space to its potential and extending opportunities where possible, considering other areas by agreement with RBGE. RBGE wishes to develop a sustainable, creative and innovative partnership for catering, to best meet the needs of the existing customer base, attract new markets and maximise the overall commercial opportunity sales team within the BTC manages sales.

This tender is being conducted as a two-stage concession tender, with those successful in passing the SPD at 60% or more invited to take part in a later Invitation to Tender stage.

The SPD focus is on the Tenderer's characteristics and suitability in principle to provide the requirements, rather than how they will provide the specific requirements of this contract, which will be covered in the later ITT stage.

The contract is expected to commence on 1 April 2024 and is anticipated to run for a period of five years (5), with provision to extend for a further two (2) years. Up to a total of seven years (7) duration.

This procurement excludes the staff restaurant and soft FM provision for the Garden.

II.2.5) Award criteria

Concession is awarded on the basis of the criteria stated in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £12,500,000

II.2.7) Duration of the concession

Duration in months

60

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.2) Administrative information

IV.2.2) Time limit for submission of applications or receipt of tenders

Date

31 May 2023

Local time

3:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 7 Years after award. Winter 2030

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=728404.

The buyer has indicated that it will accept electronic responses to this notice via the Postbox facility. A user guide is available at

https://www.publiccontractsscotland.gov.uk/sitehelp/help_guides.aspx.

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

Details will provided in the Second Stage of the Procurement process.

(SC Ref:728404)

Download the ESPD document here:

https://www.publiccontractsscotland.gov.uk/ESPD/ESPD_Download.aspx?id=728404

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom