

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/011625-2024>

Tender

## **HealthTrust Europe Framework Agreement for Enterprise Solutions for End-to-End ICT OEM Hardware and Software**

HealthTrust Europe LLP (HTE) acting on behalf of the Mid and South Essex NHS Foundation Trust (“Authority/MSE”)

F02: Contract notice

Notice identifier: 2024/S 000-011625

Procurement identifier (OCID): ocds-h6vhtk-045108

Published 10 April 2024, 12:25pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

HealthTrust Europe LLP (HTE) acting on behalf of the Mid and South Essex NHS Foundation Trust (“Authority/MSE”)

19 George Road

Edgbaston, Birmingham

B15 1NU

#### **Email**

[Amelia.Whatley@htepg.com](mailto:Amelia.Whatley@htepg.com)

#### **Telephone**

+44 08458875000

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://healthtrusteurope.bravosolution.co.uk>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

Access to the procurement documents is restricted. Further information can be obtained at

<https://healthtrusteurope.bravosolution.co.uk>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://healthtrusteurope.bravosolution.co.uk>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

---

## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

HealthTrust Europe Framework Agreement for Enterprise Solutions for End-to-End ICT OEM Hardware and Software

#### II.1.2) Main CPV code

- 30000000 - Office and computing machinery, equipment and supplies except furniture and software packages

#### II.1.3) Type of contract

Supplies

#### II.1.4) Short description

This Framework is targeted at hardware Original Equipment Manufacturer's (OEM's), with the capability to provide a wide range of Client Devices, associated OEM hardware products and associated software products and services across their own brand(s) and or technology group branding. The Framework Agreement scope across 1 (One) Lot which includes;

1. Hardware (OEM Hardware) - Own brand Hardware which includes the following categories; Audio Visual Equipment excluding Smart Screens, Smart Screens/ Information Screens, Data Storage, Digital Technology Devices, Enterprise Servers, Housing and Power, Networking, Peripherals, Hardware as a Service (HaaS), Wireless Access Points and Controllers and any other items which may be reasonably described as hardware.. This category ranges from single hardware purchases and modifications of hardware equipment; to full Specification design, build, installation, support, and maintenance of enterprise level infrastructure for complete ICT Solutions.
2. Software - The provision, implementation and facilitation of OEM software solutions, to enhance the performance of accompanying and/or existing OEM hardware within a Participating Authority. This includes commoditised off the shelf programs, applications and software packages. This incorporates all aspects of software licensing including cloud, mobile software licensing and Software-as-a-Service (SaaS).
3. ICT Security and Cybersecurity - The provision, implementation and facilitation of all necessary ICT elements, to provide robust defences against security threats whether internal, external, digital or physical. The security category consists of technologies, solutions, processes, and controls designed to protect systems, networks and data from

risk.

4. ICT Technology Assisted Services including Digitisation and Digitalisation - The provision of services to enhance OEM hardware and/or Software solutions including (non-exhaustive list) pre and post sales engagement; consultancy and advisory services; installation and on-site expertise; deployment of people for ICT related solution specific services; education and training; managed services; financial services; maintenance; technical support; logistics; hosting; security services; hardware/ software deployments, configuration disposals, data destruction, refurbishment, and recycling.

5. Social Value - The Social Value categorisation will aid Participating Authorities in ensuring that what they buy creates additional benefits for society. It will enable public sector bodies to meet their social value outcomes and deliverables (where applicable) by assessing, recording, measuring and reporting social value objectives, outcomes and processes where applicable.

The Framework will enable a range of purchase options and value add benefits including but not limited to; storage and logistics, configuration, finance, Device as a Service (DaaS) and leasing; enabling Participating Authorities to update their ICT estate in a way that best meets their individual needs, the needs of a group of Contracting Authorities, or the needs of their Integrated Care Systems (ICS).

The duration of the Agreement will be 4 years maximum; 2 years (24 months) initial period with the option of extending for up to 24 months.

#### **II.1.5) Estimated total value**

Value excluding VAT: £2,000,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 30100000 - Office machinery, equipment and supplies except computers, printers and furniture
- 30200000 - Computer equipment and supplies
- 30210000 - Data-processing machines (hardware)
- 30211400 - Computer configurations

- 44316400 - Hardware
- 48000000 - Software package and information systems
- 50312600 - Maintenance and repair of information technology equipment
- 50322000 - Maintenance services of personal computers
- 72222300 - Information technology services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Under this Framework Agreement the supplier will provide: Original Equipment Manufacturer's Client Devices, associated OEM hardware products and associated software products and services.

The current annual spend through the Agreement is estimated to be £50 million per annum (based on spend data January - December 2023).

**TERMS AND CONDITIONS / ACTIVITY BASED INCOME (ABI)** The terms and conditions of this Agreement and any resulting call-off contract is appended to the ITT. These terms include provisions requiring the payment by the supplier of an ABI management charge in consideration of the award of this Agreement, the management and administration by HTE of the overall contract structure and associated documentation, as well as the requirement to submit regular management information to HTE. **SUBMISSION OF EXPRESSIONS OF INTEREST AND PROCUREMENT**

**INFORMATION** This exercise will be conducted on the HTE Bravo portal. Candidates wishing to be considered must register expressions of interest as follows: Register on the HTE portal at <https://healthtrusteurope.bravosolution.co.uk>. Login to the portal with username/password. Click the SQs/ITTs Open to All Suppliers link. These are the SQs/ITTs open to any registered supplier. Click on the relevant SQ/ ITT to access the content. Click the Express Interest button at the top of the page. This will move the SQ/ITT into your My SQs/My ITTs page. You can access any attachments by clicking Buyer Attachments in the SQ/ITT Details box. Follow the onscreen instructions to complete the SQ/ITT. Submit your reply using the Submit Response button at the top of the page. If you require any further advice, contact the Bravo e- Tendering Help Desk at [help@bravosolution.co.uk](mailto:help@bravosolution.co.uk).

HealthTrust Europe utilises the Supplier Registration Service information database,

formally known as sid4gov. Candidates are requested to register on the Supplier Registration service at Supplier Registration Service ([cabinetoffice.gov.uk](http://cabinetoffice.gov.uk)) and submit their sid4gov company profile for publication on the database. Candidates already registered on Supplier Registration Service must ensure that information is up to date. Where access to sid4gov is unavailable, please contact the helpdesk at [sid4gov@gps.gsi.gov.uk](mailto:sid4gov@gps.gsi.gov.uk).

Please note that, at present, sid4gov does not prepopulate any fields of the SQ on the Portal, and therefore Potential Providers must complete the Qualification and Selection Envelopes of the SQ in Bravo in full.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £2,000,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

Extension of up to 24 months

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

Extension of up to 24 months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

You may access further information on the HealthTrust Europe GPO Model at this link; [www.healthtrusteurope.com/group-purchasing](http://www.healthtrusteurope.com/group-purchasing)

---

## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the Selection Questionnaire/Pre-Qualification Questionnaire.

#### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the Selection Questionnaire/Pre-Qualification Questionnaire.

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.6) Information about electronic auction**

An electronic auction will be used

Additional information about electronic auction

The Participating Authority may want to use electronic auction in accordance with Reg 35. Further details to be in the ITT.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

14 May 2024

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

15 May 2024

Local time

8:00am

---

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: 4 years

### **VI.3) Additional information**

HTE is undertaking central purchasing body activities in carrying out this tender exercise by virtue of its partnership with MSE. Notwithstanding HTE's relationship with [MSE], it is HTE conducting this tender exercise and all enquiries should be directed to HTE as confirmed in Section 1 above.

MSE and not HTE will execute the resultant framework agreement with successful bidders.

The bodies to whom the use of this Agreement will be open include all contracting authorities in the UK as defined in Regulation 2 of the Public Contracts Regulations 2015 as may be updated from time to time. In particular, the following entities in the UK (particularly those of a health and/or social care nature) are envisaged as Agreement users: Public sector classification guide and forward work plan - Office for National Statistics ([ons.gov.uk](https://www.ons.gov.uk))  
<https://www.ons.gov.uk/methodology/classificationsandstandards/economicstatisticsclassifications/introductiontoeconomicstatisticsclassifications>

To view the list use the downloadable spreadsheet. This list includes each organisation's successors and assigns, any equivalent organisations and associated organisation created due to any organisational changes.

This Agreement will be open to any bodies or organisations operating in the UK of a health, and/or social care nature or which have a similar procurement need, and/or any UK based central government authority listed at Annex I of Directive 2014/24/EU, in respect of any goods or services to any of the above listed organization.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Legal Department, HealthTrust Europe

19 George Road

Edgbaston, Birmingham

B15 1NU

Telephone

+44 1216871350

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

HTE will incorporate a standstill period at the point information on the award of the contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into.