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Contract

## **CivTech 5 Challenge 5 - How can we use technology to help those with on-the-job expertise, share their skills with other workers and employers in rural and remote locations?**

Lantra

F03: Contract award notice

Notice identifier: 2021/S 000-011560

Procurement identifier (OCID): ocds-h6vhtk-02b49a

Published 25 May 2021, 9:15am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Lantra

Inveralmond Business Centre, Auld Bond Rd

Perth

PH1 3FX

#### **Contact**

suzanne reid

#### **Email**

[suzanne.reid@gov.scot](mailto:suzanne.reid@gov.scot)

#### **Telephone**

+44 11412420454

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

[www.scotland.lantra.co.uk](http://www.scotland.lantra.co.uk)

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA30464](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30464)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

CivTech 5 Challenge 5 - How can we use technology to help those with on-the-job expertise, share their skills with other workers and employers in rural and remote locations?

#### **II.1.2) Main CPV code**

- 73000000 - Research and development services and related consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The rural and remote areas of Scotland face significant challenges in retaining and developing the skills required for robust and resilient economies.

Challenges arising from geography and connectivity can make it hard enough to find appropriate mainstream learning opportunities. It is even harder to uncover training that whilst perhaps not certificated by an academic institution nevertheless offers exactly the right content. This is particularly true when what's needed to observe and learn from the experience of others [for example, lambing, digital marketing, dry staning, or fence repair].

Accessibility and social factors can also present a barrier: individuals might lack confidence, feel isolated, or worry about being in a group of 'all young people' or 'all men'. Or conventional 'through the week' courses do not fit with family and work responsibilities.

Accreditation is essential for some training, particularly where there is a legislative requirement, [for example chainsaw training]. Other training may be an over-complicated way to get a quality mark. However, there is a need for some way to verify or endorse course content and deliverer.

So how can technology help develop a skills sharing system that encourages people to engage, and those with expertise to share their skills, in rural and remote locations?

Please visit our website for information on CivTech and how to get involved

<https://www.civtechalliance.org/civtech-innovation-flow>

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £194,000

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 72600000 - Computer support and consultancy services
- 72200000 - Software programming and consultancy services
- 79400000 - Business and management consultancy and related services
- 72000000 - IT services: consulting, software development, Internet and support
- 80420000 - E-learning services
- 48190000 - Educational software package
- 72212190 - Educational software development services
- 80000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

About CivTech

CivTech brings together public sector expertise and private sector innovation to solve real problems, develop new products, and deliver better, faster and easier services for everyone. Central to the approach is co-production with the citizen.

Part of the Scottish Government's Digital Directorate, CivTech's approach is helping transform public sector engagement with tech and innovation, delivering significant benefits to public services, producing genuine uplifts for the Scottish economy - and along the way, making lives better.

Across the country there are problems public sector organisations would like to solve and in the current environment the need for smart, efficient and effective products has never been greater. The Scottish Government is aware innovation is a good way to create them and is committed to ensuring a large part of its tech spend goes to smaller, innovative businesses. This is where CivTech comes in.

The CivTech Innovation Flow is designed to create solutions to public sector problems as quickly and effectively as possible. For you – whether you're an individual, team or company – it's an opportunity to take a Challenge, solve it, and win contracts with a blue-chip public sector organisation. You'll build a product, and a business to take it as far as possible. Because here's the kicker: the Challenges we issue aren't 'single organisation' problems – most exist worldwide.

In short: open Challenges are set. Any organisation, team or individual can respond to them. Applications are assessed, and shortlisted proposals go into an Exploration Stage where they're developed further. The best go through to the Accelerator – a period of intensive work to create the solution, and through CivTech's unique business workshop system, a business capable of taking the emerging product to the world.

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#### **II.2.5) Award criteria**

Quality criterion - Name: quality / Weighting: 100

Price - Weighting: 0

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 134-331376](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

26 February 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 9

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Ionot Ltd

Ravensneuk Farm, Peebles Road

Penicuik

EH26 8PL

Telephone

+44 7762403459

Country

United Kingdom

NUTS code

- UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £194,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:655050)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom