

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/011511-2023>

Tender

## **AUDIO VISUAL SOLUTIONS & INTEGRATED OPERATING THEATRES 2 (SBS 10245)**

NHS Shared Business Services Limited

F02: Contract notice

Notice identifier: 2023/S 000-011511

Procurement identifier (OCID): ocds-h6vhtk-03804c

Published 21 April 2023, 1:44pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Shared Business Services Limited

Three Cherry Tree Lane, Hemel Hempstead

Hertfordshire

HP2 7AH

#### **Contact**

Kelly Bevington

#### **Email**

[nsbs.categorymanagementsourcing@nhs.net](mailto:nsbs.categorymanagementsourcing@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

**Companies House**

05280446

**Internet address(es)**

Main address

<https://www.sbs.nhs.uk/>

Buyer's address

<https://www.sbs.nhs.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<http://discovery.ariba.com/rfx/16066420>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<http://discovery.ariba.com/rfx/16066420>

**I.4) Type of the contracting authority**

Other type

Public Sector Framework Provider <https://www.sbs.nhs.uk/nhs-sbs-about-us>

**I.5) Main activity**

Health

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

AUDIO VISUAL SOLUTIONS & INTEGRATED OPERATING THEATRES 2 (SBS 10245)

Reference number

SBS 10245

#### **II.1.2) Main CPV code**

- 51310000 - Installation services of radio, television, sound and video equipment

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Shared Business Services act in an Agency capacity for and on behalf of its customers (Approved Organisations) - existing and new. These comprise of NHS and Social Care organisations (whether acting individually, or on behalf of, or together as members of any consortia) along with any other public or private sector bodies which NHS SBS authorises to use the resulting Framework.

NHS Shared Business Services Limited (NHS SBS) intends to put in place a Framework Agreement for the provision of Audio-Visual Solutions & Integrated Operating Theatres and related Goods and Services for Healthcare to be used by NHS SBS Approved Organisations.

Our Approved Organisation list can be found at:

<https://sbs.nhs.uk/proc-framework-agreements-support>

The Framework will be structured using the following Lots/Categories;

Lot 1 - Integrated Operating Theatres

Lot 2 - Multi-Disciplinary Team Room and Conferencing Facility Room

Lot 3 - Audio Visual (AV) Hardware & Software

Lot 4 - Digital Signage

Lot 5 - Bedside Entertainment Solutions

Lot 6 - Patient Check-In Devices

We are committed to working with suppliers who are dedicated to Sustainability and Social Value and there will be a significant weighting on these elements in the tender.

#### **II.1.5) Estimated total value**

Value excluding VAT: £200,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

### **II.2) Description**

#### **II.2.1) Title**

Integrated Operating Theatres

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 32321000 - Television projection equipment
- 32324000 - Televisions
- 33162000 - Operating theatre devices and instruments
- 45215141 - Operating theatre construction work
- 51310000 - Installation services of radio, television, sound and video equipment

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom - Main site or location of works, place of delivery or of performance:  
Various Approved Organisations as set out in the contract documents.

#### **II.2.4) Description of the procurement**

Lot 1

Provision, delivery, and installation of Audio-visual products bringing 4K, 8K and HD technology into operating theatres for diagnostic and training purposes.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

Duration in months 24 months with option to extend to 48 months.

## **II.2) Description**

### **II.2.1) Title**

Multi-Disciplinary Team Room and Conferencing Facility Room

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 31224400 - Connection cables
- 31320000 - Power distribution cables
- 32232000 - Video-conferencing equipment
- 32321000 - Television projection equipment
- 48515000 - Video conferencing software package
- 51300000 - Installation services of communications equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom - Main site or location of works, place of delivery or of performance:  
Various Approved Organisations as set out in the contract documents.

### **II.2.4) Description of the procurement**

Lot 2

Provision, delivery, and installation of Audio-visual products enabling teams to meet remotely or on site for diagnostic and discharge purposes

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

Duration in months 24 months with option to extend to 48 months.

### **II.2) Description**

#### **II.2.1) Title**

Audio Visual (AV) Hardware & Software

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 31224400 - Connection cables
- 31320000 - Power distribution cables
- 32321000 - Television projection equipment
- 32324000 - Televisions
- 33162100 - Operating-theatre devices
- 48932000 - Entertainment software package
- 51310000 - Installation services of radio, television, sound and video equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom - Main site or location of works, place of delivery or of performance:  
Various Approved Organisations as set out in the contract documents.

### **II.2.4) Description of the procurement**

Lot 3

Provision, delivery and installation of TV and AV products

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.



For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

Duration in months 24 months with option to extend to 48 months.

### **II.2) Description**

#### **II.2.1) Title**

Digital Signage

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 32321000 - Television projection equipment

- 32324000 - Televisions
- 48814200 - Patient-administration system
- 51310000 - Installation services of radio, television, sound and video equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom - Main site or location of works, place of delivery or of performance:  
Various Approved Organisations as set out in the contract documents.

### **II.2.4) Description of the procurement**

Lot 4

Provision of Digital Signage: Supply, delivery and installation of internal and external information screens and associated software solutions.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement.

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

Duration in months 24 months with option to extend to 48 months.

## **II.2) Description**

### **II.2.1) Title**

Bedside Entertainment Solutions

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 32321000 - Television projection equipment
- 32324000 - Televisions
- 48932000 - Entertainment software package
- 51310000 - Installation services of radio, television, sound and video equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom - Main site or location of works, place of delivery or of performance:  
Various Approved Organisations as set out in the contract documents.

#### **II.2.4) Description of the procurement**

Lot 5

Provision, delivery, and installation of interactive bedside entertainment equipment providing interactive TV and Wi-Fi services to patients.

Bidders will deliver all the mandatory requirements as detailed in the Specification section of the Framework Agreement

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

Description of options

Duration in months 24 months with option to extend to 48 months.

## **II.2) Description**

### **II.2.1) Title**

Patient Check-In Devices

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 32321000 - Television projection equipment
- 48814200 - Patient-administration system
- 51310000 - Installation services of radio, television, sound and video equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom - Main site or location of works, place of delivery or of performance:  
Various Approved Organisations as set out in the contract documents.

### **II.2.4) Description of the procurement**

Lot 6

Provision, delivery, and installation of patient check-in kiosks, enabling patients to check-in for GP and hospital appointments upon arrival

There are additional Selection Qualification (SQ), Award Questionnaire (AQ) requirements, and Bidder Declarations applicable, and Bidders are asked to respond to these also.

For all Lots, the maximum number of Bidders may increase where 2 or more Bidders have tied scores in last awardable position for the Lot. Additionally, NHS SBS reserves the right to award to any Bidder whose final score is within 1% of the last awardable position of the Lot.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

No

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: Yes

Description of options

Duration in months 24 months with option to extend to 48 months.

---

**Section III. Legal, economic, financial and technical information**

**III.1) Conditions for participation**

**III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Please refer to procurement documents

**III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

**III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-031642](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

26 May 2023

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

26 May 2023

Local time

1:00pm

---

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

The value provided in 2.6 is only an estimate based on current market estimations of demand. NHS SBS cannot guarantee to successful Suppliers any business through this Framework Agreement. Spend and volumes may vary throughout the life of the Framework Agreement from the anticipated levels given in this notice.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS Shared Business Services Limited

Three Cherry Tree Lane, Hemel Hempstead

Hertfordshire

HP2 7AH

Email

[nsbs.categorymanagementsourcing@nhs.net](mailto:nsbs.categorymanagementsourcing@nhs.net)

Country

United Kingdom

Internet address

<https://www.sbs.nhs.uk/>