

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/011492-2022>

Contract

## **Northern Innovation Hub Food and Drink TechHUB Strand 1: Business Support Services**

Highlands and Islands Enterprise

F03: Contract award notice

Notice identifier: 2022/S 000-011492

Procurement identifier (OCID): ocds-h6vhtk-0307e0

Published 4 May 2022, 1:40pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Highlands and Islands Enterprise

An Lòchran, 10 Inverness Campus

Inverness

IV2 5NA

#### **Email**

[hieprocurement@hient.co.uk](mailto:hieprocurement@hient.co.uk)

#### **Telephone**

+44 1463245245

#### **Country**

United Kingdom

**NUTS code**

UKM6 - Highlands and Islands

**National registration number**

313

**Internet address(es)**

Main address

<http://www.hie.co.uk>

Buyer's address

[http://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00313](http://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00313)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local Agency/Office

**I.5) Main activity**

Economic and financial affairs

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Northern Innovation Hub Food and Drink TechHUB Strand 1: Business Support Services

Reference number

FTS 014

#### **II.1.2) Main CPV code**

- 79411100 - Business development consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

A contract has been awarded to provide the following services: The Food and Drink TechHUB project (TechHUB) is to be delivered across the Highland Council area as a project under HIE's Northern Innovation Hub (NIH) programme. The NIH TechHUB Strand 1: Business Support Services contract which will be required to align with, and complement, existing HIE provision and that of our partners, to provide business support, technical advice and events to develop an existing and growing network of Food and Drink producers and supply chain businesses (SMEs).

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £521,895

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 79410000 - Business and management consultancy services
- 72221000 - Business analysis consultancy services
- 73000000 - Research and development services and related consultancy services
- 73220000 - Development consultancy services
- 79400000 - Business and management consultancy and related services
- 80500000 - Training services

### **II.2.3) Place of performance**

NUTS codes

- UKM6 - Highlands and Islands

Main site or place of performance

Highland Council area

### **II.2.4) Description of the procurement**

The key tasks are:

- bringing F&D businesses together;
- supporting businesses incl. brokering specialist/technical support;
- raising awareness and increase implementation of new technologies and opportunities;
- developing transformational local, national and international triple-helix collaborations between public sector, businesses and academia;
- engaging with partners and stakeholders;
- nurturing young entrepreneurs - provide complementary support to the relevant cohort(s) of IMPACT30 participants;
- reporting, monitoring and evaluation.

These services will be required from 3 May 2022 for an initial period of 3 years, with HIE having the option to extend for a period or periods together not exceeding 12 months

following the Initial Term.

The initial 3-year budget currently available to deliver this service was between GBP 325,000 and GBP 374,000 (excluding VAT).

### **II.2.5) Award criteria**

Quality criterion - Name: Delivery Methodology / Weighting: 30%

Quality criterion - Name: Management Methodology / Weighting: 10%

Quality criterion - Name: Management & Delivery Team / Weighting: 15%

Quality criterion - Name: Risks & Challenges / Weighting: 5%

Quality criterion - Name: Economic Growth & Community Wealth Building Priorities / Weighting: 5%

Price - Weighting: 35%

### **II.2.11) Information about options**

Options: Yes

Description of options

HIE may require the supplier to provide additional services. Any such modification shall be in terms of Regulation 72 of the Public Contracts (Scotland) Regulations 2015.

See the Scope of Requirements and Tender Guidance Notes document for further information.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-000331](#)

---

## **Section V. Award of contract**

### **Contract No**

FTS 014

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 May 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

SAC Commercial Limited

Peter Wilson Building, King's Building, West Mains Road

Edinburgh

EH9 3JG

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £521,895

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

It is estimated that the maximum total value of the services over the maximum duration of 4 years will be GBP 521,895 (excluding VAT). This is the figure which has been used in II.1.5 & V.2.4.

(SC Ref:691137)

### **VI.4) Procedures for review**

### **VI.4.1) Review body**

Inverness Sheriff Court and Justice of the Peace Court

The Inverness Justice Centre, Longman Road

Inverness

IV1 1AH

Email

[inverness@scotcourts.gov.uk](mailto:inverness@scotcourts.gov.uk)

Telephone

+44 1463230782

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/inverness-sheriff-court-and-justice-of-the-peace-court>

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

An economic operator that suffers, or is at risk of suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 or the Procurement Reform (Scotland) Act 2014 , may bring proceedings in the Sheriff Court or the Court of Session.