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Planning

## **Expression of Interest [EOI] in deploying Small Cells in the London Borough of Haringey**

London Borough of Haringey

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

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## **Scope**

## **Reference**

25-386

## **Description**

Background

Haringey Council invites Mobile Network Operators (MNOs), Neutral Host Providers, and Code Operators to express interest in deploying 4G and 5G small cells on Council-owned Street assets under open access agreements. This initiative supports our digital infrastructure strategy to enhance mobile connectivity and enable next-generation connectivity services across the borough.

The London Borough of Haringey owns and maintains some 15,500 Street lighting columns which are potentially available to enhance mobile connectivity within the borough. To date use has been limited to a single small cell operator but the Council is keen to work with a wider range of Code Operators in the development of open access

deployment plans.

## 1. Scope of Opportunity

- Assets Available: Street lighting columns,
- Deployment Model: Open access agreements ensuring fair, transparent, and non-discriminatory terms.
- Coverage Area: London Borough of Haringey
- Objective: Improve mobile coverage and capacity, accelerate 4G/5G rollout and thereby deliver tangible improvements in connectivity for residents, businesses and public services.

## 2. Who Should Respond

- open to licensed telecoms Code Operators only

## 3. Compliance & Standards

All deployments must comply with:

- Electronic Communications Code
- Health & Safety and planning regulations
- Council asset management policies

## 4. Why Participate?

- Access to Council-owned street assets for rapid deployment.
- Support for shared infrastructure and cost efficiency.
- Partnership in delivering enhanced connectivity for residents and businesses.

## 5 Next Steps

- Full EOI document and submission instructions are available via the Council's e-procurement portal: <https://s2c.waxdigital.co.uk/ProcurementLBHaringey>
- Date open: 9 February 2016

- Deadline for submissions of Interest: 9 March 2026 (Please see Further Guidance for details of the full Expression of Interest process)
- Contact for queries: [HPCS@haringey.gov.uk](mailto:HPCS@haringey.gov.uk)

### **Total value (estimated)**

- £300,000 excluding VAT
- £360,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 6 April 2026 to 5 April 2036
- 10 years

### **Main procurement category**

Goods

### **CPV classifications**

- 32412100 - Telecommunications network
- 32412110 - Internet network
- 32510000 - Wireless telecommunications system
- 45231600 - Construction work for communication lines
- 51300000 - Installation services of communications equipment
- 64227000 - Integrated telecommunications services

- 71316000 - Telecommunication consultancy services

## Contract locations

- UKI43 - Haringey and Islington

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## Engagement

### Engagement deadline

30 March 2026

### Engagement process description

The Council is now well placed to consider proposals from Code Operators for the installation of small cell equipment in the London Borough of Haringey.

We are particularly keen to work with Code Operators whose Expressions of Interest demonstrate a commitment to open access and how they will use this opportunity to work to develop deployment plans that will boast connectivity in the London Borough of Haringey delivering tangible improvements for residents, businesses, and public services.

An initial Expression of Interest process will run until the 9th of March, 2026. Responses will be reviewed as soon as possible after they are submitted. Operators should submit an Expression of Interest response via the Council's e-procurement portal:

<https://s2c.waxdigital.co.uk/ProcurementLBHaringey>

Interested operators will be required to download and sign a Non-Disclosure Agreement (NDA) from the council's portal and return by the 23rd of February 2026. In response, the Council will send them a copy of the small cell agreement. Interested operators should then complete the Expressions of Interest Response Questionnaire (included at Annex 1 to the Further Guidance) and return to the council by the 9th of March 2026.

The responses will be evaluated, and the results will be available by the 16th of March 2026. The successful operators will receive a formal offer of agreement on the 17th of

March 2026 which should be signed by the 30th of March, with operation starting tentatively by the 6th of April 2026.

Please note that the council is not seeking concession arrangements. Exclusive rights to the use of an asset will not be granted to one Operator and the Operator will need to clearly demonstrate that their proposed solution is not preventing another Operator from hosting infrastructure in the same asset. This includes deploying solutions that exclude other providers by using up the available space or power (i.e. "sterilising" the asset).

Similarly, an Operator deploying a solution on a deployed asset must clearly demonstrate that the solution will not interfere with the previously deployed solution or propose an alternative approach to cater for multiple Operator usage.

The timetable for the expression of interest is as follows:-

1. 09.02.2026 Publishing of the Invitation for the Expression of Interest on the Find a Tender Service (FTS) / Central Digital Platform (CDP)
2. 09.02.2026 Invitation for the Expression of Interest and other documents made available on the Council's portal

<https://s2c.waxdigital.co.uk/ProcurementLBHaringey>

3. 23.02.2023 Deadline for the Return of Non-Disclosure Agreement by interested Operators

<https://s2c.waxdigital.co.uk/ProcurementLBHaringey>

4. 24.02.2026 Small Cells Agreement Document made available to Interested Suppliers
5. 09.03.2026 Deadline for the return the Expressions of Interest Response Questionnaire
6. 16.03.2026 Deadline for the evaluation of the responses from Operators
7. 17.03.2023 Issue of Formal offer of an Agreement to Successful Operator
8. 30.03.2026 Completion of processing and signing of Agreement
9. 06.04.2026 Agreement Commencement Date (Tentative)

## Contracting authority

### London Borough of Haringey

- Public Procurement Organisation Number: PBHY-1866-HTLD

7th Floor Alexandra House, 10 Station Road, Wood Green

London

N22 7TR

United Kingdom

Email: [HPCS@haringey.gov.uk](mailto:HPCS@haringey.gov.uk)

Region: UKI43 - Haringey and Islington

Organisation type: Public authority - sub-central government