

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/011228-2023>

Tender

L23052-T-MC - Retail Concession Fashion, Gifting and Toys Units 13A and 13B

London Luton Airport Operations Limited

F05: Contract notice – utilities

Notice identifier: 2023/S 000-011228

Procurement identifier (OCID): ocds-h6vhtk-03c20c

Published 19 April 2023, 2:03pm

The closing date and time has been changed to:

24 May 2023, 12:00pm

See the [change notice](#).

Section I: Contracting entity

I.1) Name and addresses

London Luton Airport Operations Limited

Percival House, Percival Way

Luton

LU2 9NU

Contact

Michaela Caulfield

Email

Michaela.Caulfield@ltn.aero

Country

United Kingdom

NUTS code

UKH21 - Luton

Internet address(es)

Main address

<https://in-tendhost.co.uk/llaol.aspx/Home>

I.3) Communication

Access to the procurement documents is restricted. Further information can be obtained at

<https://in-tendhost.co.uk/llaol.aspx/Home>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://in-tendhost.co.uk/llaol.aspx/Home>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://in-tendhost.co.uk/llaol.aspx/Home>

I.6) Main activity

Airport-related activities

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

L23052-T-MC - Retail Concession Fashion, Gifting and Toys Units 13A and 13B

Reference number

L23052-T-MC

II.1.2) Main CPV code

- 55900000 - Retail trade services

II.1.3) Type of contract

Services

II.1.4) Short description

London Luton Airport Operations Limited is seeking tender responses for the grant of two retail Concessions
Lot 1 - Airside Retail Unit 13A - Gifting and or Toys
Lot 2 - Airside Retail Unit 13B - Fashion, Gifting and or Toys

II.1.5) Estimated total value

Value excluding VAT: £8,845,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Lot 1 - Unit 13A

Lot No

1

II.2.2) Additional CPV code(s)

- 55900000 - Retail trade services
- 55000000 - Hotel, restaurant and retail trade services

II.2.3) Place of performance

NUTS codes

- UKH21 - Luton

Main site or place of performance

London Luton Airport - Airside

II.2.4) Description of the procurement

Lot 1 - Airside Retail Unit 13A - Gifting and/or Toys Variety (range & depth) of products across various price points ranging from affordable to aspirational and also variety of the latest / most popular brands. The concessionaire will be required to fit out the units, taking into consideration the opportunity to potentially reuse existing fixtures and fittings currently within the unit and remote storage space. Further information on the requirements for each lot can be found on the "L23052-T-MC Unit 13 A and B - PT19 Tender Doc"

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £4,750,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

Three year initial term with the option to extend for an addition 2 years - (3+2)

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 - Unit 13B

Lot No

2

II.2.2) Additional CPV code(s)

- 55900000 - Retail trade services
- 55000000 - Hotel, restaurant and retail trade services

II.2.3) Place of performance

NUTS codes

- UKH21 - Luton

Main site or place of performance

London Luton Airport Terminal - Airside

II.2.4) Description of the procurement

Lot 2 - Airside Retail Unit 13B – Fashion, Gifting and/or Toys Variety (range & depth) of products across various price points ranging from affordable to aspirational and also variety of the latest / most popular brands. The concessionaire will be required to fit out the units, taking into consideration the opportunity to potentially reuse existing fixtures and fittings currently within the unit and remote storage space. Further information on the

requirements for each lot can be found on the "L23052-T-MC Unit 13 A and B - PT19 Tender Doc"

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £4,095,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

Three year initial term with the option to extend for an addition 2 years - (3+2)

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

Please see tender documents for full details

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.4) Objective rules and criteria for participation

List and brief description of rules and criteria

Please see tender documents for full details

III.1.6) Deposits and guarantees required

Please see tender documents for full details

III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

Please see tender documents for full details

III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded

Please see tender documents for full details

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

Please see tender documents for full details

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Originally published as:

Date

24 April 2023

Local time

12:00pm

Changed to:

Date

24 May 2023

Local time

12:00pm

See the [change notice](#).

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: after 5 years - 6 month's before the contract's end date

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.4) Procedures for review

VI.4.1) Review body

London Luton Airport's legal team

Percival House, Percival Way

Luton

LU2 9NU

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

London Luton Airport's Legal Team

Percival House, Percival Way

Luton

LU2 9NU

Country

United Kingdom

