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Contract

Azure Cloud SaaS

Northumbria University

F03: Contract award notice

Notice identifier: 2026/S 000-011195

Procurement identifier (OCID): ocds-h6vhtk-064ab4

Published 7 February 2026, 10:05am

Section I: Contracting authority

I.1) Name and addresses

Northumbria University

Sutherland Building, College Street, Newcastle upon Tyne

Newcastle upon Tyne

NE1 8ST

Contact

Laura Rizaeva

Email

laura.rizaeva@northumbria.ac.uk

Telephone

+44 1912326002

Country

United Kingdom

Region code

UKC - North East (England)

National registration number

PNBP-4638-XHJP

Internet address(es)

Main address

www.northumbria.ac.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Azure Cloud SaaS

Reference number

T24/0091

II.1.2) Main CPV code

- 72416000 - Application service providers

II.1.3) Type of contract

Services

II.1.4) Short description

The University of Northumbria awarded a Contract for provision of comprehensive Azure FinOps (Cloud Financial Operations) and cost optimisation services. The primary goal of this engagement is to improve resource efficiency, reduce cloud expenditure, and establish a sustainable financial management framework for our growing Azure cloud environment.

The scope of the Azure support includes several critical areas of the university's digital ecosystem.

- Azure Entra ID (formerly Azure AD)
- Corporate Website & Student Portal
- UNN Integration Platform
- Learning Analytics & MS Fabric
- Research Web Hosting

The Supplier demonstrated proven expertise in Azure FinOps and a strong track record of delivering measurable cost savings for enterprise-level clients.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,890,000

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)

Main site or place of performance

NORTH EAST (ENGLAND)

II.2.4) Description of the procurement

The University of Northumbria awarded a Contract for provision of comprehensive Azure FinOps (Cloud Financial Operations) and cost optimisation services. The primary goal of this engagement is to improve resource efficiency, reduce cloud expenditure, and establish a sustainable financial management framework for our growing Azure cloud environment.

The scope of the Azure support includes several critical areas of the university's digital ecosystem.

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- Corporate Website & Student Portal
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II.2.5) Award criteria

Quality criterion - Name: Criterion 1 / Weighting: 70

Cost criterion - Name: Criterion 1 / Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

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Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This procurement conducted under JISC OCRE 2024 Cloud Framework

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section V. Award of contract

Contract No

UNN0000001256A

Title

Azure Cloud SaaS

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

20 October 2025

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Softcat PLC

Solar House, Fieldhouse Lane

Marlow

SL7 1LW

Email

lucyco@softcat.com

Country

United Kingdom

NUTS code

- UKC - North East (England)

National registration number

02174990

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,890,000

Total value of the contract/lot: £1,890,000

Section VI. Complementary information

VI.3) Additional information

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To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=1012582678> GO

Reference: GO-202626-PRO-34567769

VI.4) Procedures for review

VI.4.1) Review body

University of Northumbria at Newcastle

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Telephone

+44 1912326002

Country

United Kingdom