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Contract

## Azure Cloud SaaS

Northumbria University

F03: Contract award notice

Notice identifier: 2026/S 000-011195

Procurement identifier (OCID): ocds-h6vhtk-064ab4

Published 7 February 2026, 10:05am

## Section I: Contracting authority

### I.1) Name and addresses

Northumbria University

Sutherland Building, College Street, Newcastle upon Tyne

Newcastle upon Tyne

NE1 8ST

### Contact

Laura Rizaeva

### Email

[laura.rizaeva@northumbria.ac.uk](mailto:laura.rizaeva@northumbria.ac.uk)

### Telephone

+44 1912326002

### Country

United Kingdom

**Region code**

UKC - North East (England)

**National registration number**

PNBP-4638-XHJP

**Internet address(es)**

Main address

[www.northumbria.ac.uk](http://www.northumbria.ac.uk)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Azure Cloud SaaS

Reference number

T24/0091

**II.1.2) Main CPV code**

- 72416000 - Application service providers

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The University of Northumbria awarded a Contract for provision of comprehensive Azure FinOps (Cloud Financial Operations) and cost optimisation services. The primary goal of this engagement is to improve resource efficiency, reduce cloud expenditure, and establish a sustainable financial management framework for our growing Azure cloud environment.

The scope of the Azure support includes several critical areas of the university's digital ecosystem.

- Azure Entra ID (formerly Azure AD)
- Corporate Website & Student Portal
- UNN Integration Platform
- Learning Analytics & MS Fabric
- Research Web Hosting

The Supplier demonstrated proven expertise in Azure FinOps and a strong track record of delivering measurable cost savings for enterprise-level clients.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,890,000

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

Main site or place of performance

NORTH EAST (ENGLAND)

#### **II.2.4) Description of the procurement**

The University of Northumbria awarded a Contract for provision of comprehensive Azure FinOps (Cloud Financial Operations) and cost optimisation services. The primary goal of this engagement is to improve resource efficiency, reduce cloud expenditure, and establish a sustainable financial management framework for our growing Azure cloud environment.

The scope of the Azure support includes several critical areas of the university's digital ecosystem.

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- Corporate Website & Student Portal
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The Supplier demonstrated proven expertise in Azure FinOps and a strong track record of delivering measurable cost savings for enterprise-level clients.

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#### **II.2.5) Award criteria**

Quality criterion - Name: Criterion 1 / Weighting: 70

Cost criterion - Name: Criterion 1 / Weighting: 30

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

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#### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

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## Section V. Award of contract

### Contract No

UNN0000001256A

### Title

Azure Cloud SaaS

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

20 October 2025

#### V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Softcat PLC

Solar House, Fieldhouse Lane

Marlow

SL7 1LW

Email

[lucyco@softcat.com](mailto:lucyco@softcat.com)

Country

United Kingdom

NUTS code

- UKC - North East (England)

National registration number

02174990

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,890,000

Total value of the contract/lot: £1,890,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

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To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=1012582678> GO

Reference: GO-202626-PRO-34567769

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

University of Northumbria at Newcastle

College street

Newcastle Upon Tyne

NE1 8ST

Email

[laura.rizaeva@northumbria.ac.uk](mailto:laura.rizaeva@northumbria.ac.uk)

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