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Tender

External Executive Coaching Framework

Northumbria Healthcare NHS Foundation Trust

F02: Contract notice

Notice identifier: 2022/S 000-011145

Procurement identifier (OCID): ocds-h6vhtk-033226

Published 29 April 2022, 1:55pm

Section I: Contracting authority

I.1) Name and addresses

Northumbria Healthcare NHS Foundation Trust

Northumbria House, Units 7/8 Silver Fox Way

Newcastle Upon Tyne

NE27 0QJ

Contact

Mrs Emma Losh

Email

emma.losh@northumbria-healthcare.nhs.uk

Country

United Kingdom

NUTS code

UKC - North East (England)

Internet address(es)

Main address

<https://www.northumbria.nhs.uk>

Buyer's address

<https://www.northumbria.nhs.uk>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

External Executive Coaching Framework

Reference number

DN610127

II.1.2) Main CPV code

- 79998000 - Coaching services

II.1.3) Type of contract

Services

II.1.4) Short description

Tenders are invited from suitably qualified and experienced freelance executive coaches to provide coaching to very senior or executive leaders across Northumbria Healthcare NHS Foundation Trust and its subsidiaries including Northumbria Healthcare Facilities Management and Northumbria Primary Care.

We are looking to engage with a number of external executive coaches who can be available to offer coaching to senior executive healthcare leaders across the organisation for the limited occasions where internal coaching would be unsuitable. Tender responses are invited from suitably qualified and experienced freelance executive coaches who can be contacted to provide high quality executive coaching in line with the standards set out in the Global Code of Ethics for Coaching.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 79411000 - General management consultancy services
- 79998000 - Coaching services

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)

II.2.4) Description of the procurement

Tenders are invited from suitably qualified and experienced freelance executive coaches to provide coaching to very senior or executive leaders across Northumbria Healthcare

NHS Foundation Trust and its subsidiaries.

Background

Coaching is a proven and recognised developmental tool to support leaders to:

- improve resilience and confidence
- develop skills to drive performance and productivity
- be a confident and innovative leader
- improve relationships.

The Trust has an established internal community of experienced and trained coaches from across the organisation - the Northumbria Coaching Network . A number of coaches are qualified ILM Level 5 coaches and Level 7 Executive coaches, and the network ensures regular CPD as well as coaching supervision, to ensure coaches practice ethically and in line with the Global Code of Ethics.

A 5 year internal Coaching Strategy was approved in November 2021, and this recognised that on occasions, for some very senior or executive leaders, it may be appropriate to access external executive coaches.

This framework will be a multi supplier framework, which include a number of qualified coaches for our Executive and Very Senior leads to select.

II.2.5) Award criteria

Quality criterion - Name: Experience of working with very senior or executive leaders / Weighting: 30

Quality criterion - Name: Specialist Areas / Weighting: 10

Quality criterion - Name: Coaching Supervision Arrangements / Weighting: 10

Quality criterion - Name: CPD Arrangements / Weighting: 10

Quality criterion - Name: Sustainability / Weighting: 10

Cost criterion - Name: Price / Weighting: 30

II.2.6) Estimated value

Value excluding VAT: £200,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The Framework will be awarded for a 48 month period with the option to extend.

Initial period of 24 months, with x 2, 12 month extension options.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Tenders are invited from suitably qualified and experienced freelance executive coaches to provide coaching to very senior or executive leaders across Northumbria Healthcare NHS Foundation Trust and its subsidiaries including Northumbria Healthcare Facilities Management and Northumbria Primary Care.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.3) Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

In the case of framework agreements, provide justification for any duration exceeding 4 years:

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

30 May 2022

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.7) Conditions for opening of tenders

Date

30 May 2022

Local time

12:30pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.4) Procedures for review

VI.4.1) Review body

Northumbria Healthcare NHS Foundation Trust

Unit 7/8 Silver Fox Way, Cobalt Business Park

Newcastle Upon Tyne

NE27 0QJ

Country

United Kingdom