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Tender

## **External Executive Coaching Framework**

Northumbria Healthcare NHS Foundation Trust

F02: Contract notice

Notice identifier: 2022/S 000-011145

Procurement identifier (OCID): ocds-h6vhtk-033226

Published 29 April 2022, 1:55pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Northumbria Healthcare NHS Foundation Trust

Northumbria House, Units 7/8 Silver Fox Way

Newcastle Upon Tyne

NE27 0QJ

#### **Contact**

Mrs Emma Losh

#### **Email**

[emma.losh@northumbria-healthcare.nhs.uk](mailto:emma.losh@northumbria-healthcare.nhs.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://www.northumbria.nhs.uk>

Buyer's address

<https://www.northumbria.nhs.uk>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

External Executive Coaching Framework

Reference number

DN610127

### **II.1.2) Main CPV code**

- 79998000 - Coaching services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

Tenders are invited from suitably qualified and experienced freelance executive coaches to provide coaching to very senior or executive leaders across Northumbria Healthcare NHS Foundation Trust and its subsidiaries including Northumbria Healthcare Facilities Management and Northumbria Primary Care.

We are looking to engage with a number of external executive coaches who can be available to offer coaching to senior executive healthcare leaders across the organisation for the limited occasions where internal coaching would be unsuitable. Tender responses are invited from suitably qualified and experienced freelance executive coaches who can be contacted to provide high quality executive coaching in line with the standards set out in the Global Code of Ethics for Coaching.

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 79411000 - General management consultancy services
- 79998000 - Coaching services

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

### **II.2.4) Description of the procurement**

Tenders are invited from suitably qualified and experienced freelance executive coaches to provide coaching to very senior or executive leaders across Northumbria Healthcare

NHS Foundation Trust and its subsidiaries.

## Background

Coaching is a proven and recognised developmental tool to support leaders to:

- improve resilience and confidence
- develop skills to drive performance and productivity
- be a confident and innovative leader
- improve relationships.

The Trust has an established internal community of experienced and trained coaches from across the organisation - the Northumbria Coaching Network . A number of coaches are qualified ILM Level 5 coaches and Level 7 Executive coaches, and the network ensures regular CPD as well as coaching supervision, to ensure coaches practice ethically and in line with the Global Code of Ethics.

A 5 year internal Coaching Strategy was approved in November 2021, and this recognised that on occasions, for some very senior or executive leaders, it may be appropriate to access external executive coaches.

This framework will be a multi supplier framework, which include a number of qualified coaches for our Executive and Very Senior leads to select.

### **II.2.5) Award criteria**

Quality criterion - Name: Experience of working with very senior or executive leaders / Weighting: 30

Quality criterion - Name: Specialist Areas / Weighting: 10

Quality criterion - Name: Coaching Supervision Arrangements / Weighting: 10

Quality criterion - Name: CPD Arrangements / Weighting: 10

Quality criterion - Name: Sustainability / Weighting: 10

Cost criterion - Name: Price / Weighting: 30

### **II.2.6) Estimated value**

Value excluding VAT: £200,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: Yes

Description of options

The Framework will be awarded for a 48 month period with the option to extend.

Initial period of 24 months, with x 2, 12 month extension options.

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2.14) Additional information**

Tenders are invited from suitably qualified and experienced freelance executive coaches to provide coaching to very senior or executive leaders across Northumbria Healthcare NHS Foundation Trust and its subsidiaries including Northumbria Healthcare Facilities Management and Northumbria Primary Care.

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.2) Conditions related to the contract**

#### **III.2.3) Information about staff responsible for the performance of the contract**

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

In the case of framework agreements, provide justification for any duration exceeding 4 years:

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

30 May 2022

Local time

12:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.7) Conditions for opening of tenders**

Date

30 May 2022

Local time

12:30pm

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**Section VI. Complementary information**

**VI.1) Information about recurrence**

This is a recurrent procurement: No

**VI.4) Procedures for review**

**VI.4.1) Review body**

Northumbria Healthcare NHS Foundation Trust

Unit 7/8 Silver Fox Way, Cobalt Business Park

Newcastle Upon Tyne

NE27 0QJ

Country

United Kingdom