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Award

Royal Borough of Greenwich Mobile telephony

Royal Borough of Greenwich

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-011060

Procurement identifier (OCID): ocds-h6vhtk-04f849

Published 25 March 2025, 10:49am

Scope

Description

Royal Borough of Greenwich Mobile telephony contract with Virgin Media Business T/A Virgin Media O2 Business

Contract 1

Supplier

- [VIRGIN MEDIA BUSINESS LIMITED T/A VIRGIN MEDIA O2 BUSINESS](#)

Contract value

- £875,000 excluding VAT
- £1,050,000 including VAT

Above the relevant threshold

Earliest date the contract will be signed

25 March 2025

Contract dates (estimated)

- 31 March 2025 to 30 October 2029
- Possible extension to 30 October 2031
- 6 years, 7 months

Description of possible extension:

If the Buyer wishes to invoke the extension above, it may do so only in multiples of 12 months, and provided that it does not exceed the total Call-Off Optional Extension Period set out above.

MINIMUM PERIOD OF NOTICE FOR WITHOUT REASON TERMINATION

During the Call Off Initial Period, the minimum period of notice for without reason termination, per Shared Data Bundle, shall be the Call-Off Initial Period minus the number of months such Shared Data Bundle has been connected under the Call-Off Contract.

Where a Buyer invokes the Call Off Extension Period, the minimum period of notice for without reason termination, per Shared Data Bundle, shall be extended to the Call-Off

Initial

Period + Call-Off Extension Period minus the number of months such Shared Data Bundle

has been connected under the Call-Off Contract.

Main procurement category

Services

Additional procurement category

Goods

CPV classifications

- 32250000 - Mobile telephones
- 64200000 - Telecommunications services

Contract locations

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London

- UKJ - South East (England)
- UKK - South West (England)

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Special regime

Utilities

Direct award justification

Additional or repeat goods, services or works - extension or partial replacement

Changing to an alternative provider would have considerable impact and disruption on service across RBG, both operationally, and financially. Arranging for every SIM card to be swapped out, practically, RBG would need to bear the expense of temporary staff to either work on the SIM swap or backfill for staff completing this work, for an estimated 8 months based on 5000+ connections. Service disruption, service areas would need to make staff available with their devices to enable this.

Supplier

VIRGIN MEDIA BUSINESS LIMITED T/A VIRGIN MEDIA O2 BUSINESS

- Companies House: 01785381

500 Brook Drive

Reading

RG2 6UU

United Kingdom

Email: George.Harrison@virginmediao2.co.uk

Region: UKJ11 - Berkshire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 1

Contracting authority

Royal Borough of Greenwich

- Public Procurement Organisation Number: PXBB-6689-HZVL

The Woolwich Centre, 35 Wellington Street

London

SE18 6HQ

United Kingdom

Email: procurement@royalgreenwich.gov.uk

Region: UKI51 - Bexley and Greenwich

Organisation type: Public authority - sub-central government