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Contract

## **Coaching (Development and Training)**

The Swaythling Housing Society Limited T/A Abri

F03: Contract award notice

Notice identifier: 2023/S 000-011042

Procurement identifier (OCID): ocds-h6vhtk-0394d6

Published 18 April 2023, 10:53am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Swaythling Housing Society Limited T/A Abri

Collins House, Bishopstoke Road

Eastleigh, Hampshire

SO50 6AD

#### **Email**

[andrew.withnall1@abri.co.uk](mailto:andrew.withnall1@abri.co.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

## **Internet address(es)**

Main address

[www.abri.co.uk](http://www.abri.co.uk)

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Housing and community amenities

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Coaching (Development and Training)

Reference number

P/ABRI 0871/2022

#### **II.1.2) Main CPV code**

- 79998000 - Coaching services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Abri are looking for a provider(s) to supply various Coaching (development and training) services across the group to support the priorities of our leaders and senior managers in driving change throughout the organisation. The provider must be capable of delivering the requirements set out and be certified (ICF PCC or MCC certified coaches and adhere to EMCC Global code of Ethics). Abri is committed to creating a coaching culture within the

organisation. We value the impact coaching can have on performance, staff development, retention, and the achievement of organisational strategic goals. Our Senior Leaders make the decisions that determine the businesses future. We embrace the space coaching offers in facilitating increased awareness, understanding challenges and conflict, helping to create clarity with decision making and maximising performance and business results.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £510,000

## **II.2) Description**

### **II.2.1) Title**

Lot 1 – Executive Coaching

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79998000 - Coaching services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

South East - England South West - England

### **II.2.4) Description of the procurement**

Abri are looking for a provider(s) to supply various Coaching (development and training) services across the group to support the priorities of our leaders and senior managers in driving change throughout the organisation. The provider must be capable of delivering the

requirements set out and be certified (ICF PCC or MCC certified coaches and adhere to EMCC Global code of Ethics). This Lot is specific to: Executive Coaching

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 – Line Manager as Coach

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79998000 - Coaching services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

South East - England South West - England

### **II.2.4) Description of the procurement**

Abri are looking for a provider(s) to supply various Coaching (development and training) services across the group to support the priorities of our leaders and senior managers in driving change throughout the organisation. The provider must be capable of delivering the requirements set out and be certified (ICF PCC or MCC certified coaches and adhere to EMCC Global code of Ethics). This Lot is specific to: Line Manager as Coach

## **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3 – Senior Coaching

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79998000 - Coaching services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

South East - EnglandSouth West - England

## **II.2.4) Description of the procurement**

Abri are looking for a provider(s) to supply various Coaching (development and training) services across the group to support the priorities of our leaders and senior managers in driving change throughout the organisation. The provider must be capable of delivering the requirements set out and be certified (ICF PCC or MCC certified coaches and adhere to EMCC Global code of Ethics). This Lot is specific to: Senior Coaching

## **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 4 – Coaching Pool

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 79998000 - Coaching services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

South East - EnglandSouth West - England

#### **II.2.4) Description of the procurement**

Abri are looking for a provider(s) to supply various Coaching (development and training) services across the group to support the priorities of our leaders and senior managers in driving change throughout the organisation. The provider must be capable of delivering the requirements set out and be certified (ICF PCC or MCC certified coaches and adhere to EMCC Global code of Ethics). This Lot is specific to: Coaching Pool

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60%

Price - Weighting: 40%

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-000068](#)



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## **Section V. Award of contract**

### **Contract No**

REF:P/ABRI 0871/2022

### **Lot No**

Lot 1

### **Title**

Executive Coaching

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 11

Number of tenders received from SMEs: 10

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

The Development & Training Co Ltd

31 Havelock Road

Southsea

PO5 1RU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

3911414

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £120,000

Total value of the contract/lot: £120,000

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## **Section V. Award of contract**

### **Contract No**

REF:P/ABRI 0871/2022

### **Lot No**

Lot 2

### **Title**

Line Manager as Coach

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

The Development & Training Co Ltd

31 Havelock Road

Southsea

PO5 1RU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

3911414

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £210,000

Total value of the contract/lot: £210,000

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## **Section V. Award of contract**

### **Contract No**

REF:P/ABRI 0871/2022

### **Lot No**

Lot 3

### **Title**

Senior Coaching

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

The Development & Training Co Ltd

31 Havelock Road

Southsea

PO5 1RU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

3911414

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £60,000

Total value of the contract/lot: £60,000

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## **Section V. Award of contract**

### **Contract No**

REF:P/ABRI 0871/2022

### **Lot No**

Lot 4

### **Title**

Coaching Pool

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 April 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

The Development & Training Co Ltd

31 Havelock Road

Southsea

PO5 1RU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

3911414

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £120,000

Total value of the contract/lot: £120,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

London

Country

United Kingdom