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Contract

## **Digital Histopathology Outsourced Reporting**

Norfolk and Norwich University Hospitals NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2025/S 000-011010

Procurement identifier (OCID): ocds-h6vhtk-042dcd

Published 24 March 2025, 8:20pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Norfolk and Norwich University Hospitals NHS Foundation Trust

Colney Lane

Norwich

NR4 7UY

#### **Contact**

Nathan Griffen

#### **Email**

[nathan.griffen@nnuh.nhs.uk](mailto:nathan.griffen@nnuh.nhs.uk)

#### **Telephone**

+44 1603288274

#### **Country**

United Kingdom

**Region code**

UKH15 - Norwich and East Norfolk

**Internet address(es)**

Main address

<https://www.nnuh.nhs.uk>

Buyer's address

<https://www.nnuh.nhs.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Digital Histopathology Outsourced Reporting

Reference number

C348881

**II.1.2) Main CPV code**

- 85111800 - Pathology services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

There is a nationally identified shortage of consultant histopathologists, many NHS trusts have difficulty recruiting staff and the existing workforce is ageing. Currently at the Trust there is approximately 30 vacant consultant PAs, with 43% of our consultants over 55. This level of staffing puts a strain on all diagnostic specialities with the department struggling to meet agreed 2ww reporting targets.

In addition, the Authority will expand its case load by approximately 20% in 2024. Given the situation described above, the Trust intends to outsource approximately 20k cases for digital reporting from November 2024 utilising the digital technology currently in deployment in the Lab, namely the existing LIMS (TCL), a range of whole slide digitisers and a shared instance of a cloud hosted Sectra PACS IDS7 system.

The supplier will provide Services as follows:

- a) The provision of circa 30k digital histopathology diagnostic case reports per annum
- b) The provision of digitally enabled MDT support for approximately 20 % of these cases, plus holiday cover. The provision of a fully digital service that requires minimal manual intervention over and above the processes routinely used by the Dept to direct and allocate cases, produce digital images, and produce digital clinical information.

The service must be fully integrated, IG compliant digital outsourced reporting service, making use of, through HL7 integration, the Trusts Sectra Histology PACS IDS7 and LIMS (Intersystems TCL), tracking solution and slide scanners, sufficiently to enable seamless viewing of images and clinical information, and reporting and return of reports to the PACS.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £500,000

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKH15 - Norwich and East Norfolk

#### **II.2.4) Description of the procurement**

The Norfolk and Norwich University Hospitals NHS Foundation Trust (the "Authority") is issuing an invitation to tender ("ITT") in connection with the competitive procurement of Digital Histopathology Outsourced Reporting.

The Authority intends to enter into a contract with the successful Bidder on the NHS Terms and Conditions for the Provision of Services (Contract Version). The initial contract term will be for a period of 3 years with the option to extend by up-to 24 months.

This procurement is under the Provider Selection Regime 2024 Competitive Process and is a replacement to an existing service to a new provider.

#### **II.2.5) Award criteria**

Quality criterion - Name: General Requirements / Weighting: 35

Quality criterion - Name: Disaster Recovery / Business Continuity & Audit / Weighting: 10

Quality criterion - Name: Continuous Improvement / Weighting: 5

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Price / Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-018977](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 March 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Diagnexia UK Ltd

45 Gresham Street

London

EC2V 7BG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

13236796

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,500,000

Total value of the contract/lot: £500,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contract Regulations 2015 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to the relevant authority by 3rd April 2025. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS England

7-8 Wellington Place

Leeds

LS1 4AP

Country

United Kingdom

Internet address

<https://www.england.nhs.uk/>