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Tender

Supply and Distribution of Soft Drinks and Associated Products

TUCO Ltd

F02: Contract notice

Notice identifier: 2022/S 000-010954

Procurement identifier (OCID): ocds-h6vhtk-033168

Published 28 April 2022, 1:39pm

Section I: Contracting authority

I.1) Name and addresses

TUCO Ltd

3rd Floor National House, 36 St Ann Street

Manchester

M2 7LE

Contact

Mandy Johnston

Email

mandy.johnston@tuco.ac.uk

Telephone

+44 7415795771

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<http://www.tuco.ac.uk>

Buyer's address

<https://in-tendhost.co.uk/tuco.aspx/Home>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://in-tendhost.co.uk/tuco.aspx/Home>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://in-tendhost.co.uk/tuco.aspx/Home>

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Supply and Distribution of Soft Drinks and Associated Products

Reference number

CAT11060-TU

II.1.2) Main CPV code

- 15982000 - Soft drinks

II.1.3) Type of contract

Supplies

II.1.4) Short description

Supply and distribution of soft drinks and associated products. Lot 1 Carbonated Soft Drinks
Lot 2 Still Soft Drinks, including fruit juice, smoothies and flavoured milk. Lot 3 Sports,
Health or energy Drinks Lot 4 Bottled Water including carbonated and Flavoured Water. Lot
5 Concentrated Juice and Dispensers. Lot 6 One stop shop including Lots 1 to 4

II.1.5) Estimated total value

Value excluding VAT: £38,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Carbonated Drinks

Lot No

1

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Carbonated Soft Drinks The largest segment in the industry is the carbonated soft drinks segment, which is estimated to account for 42.5 percent of industry revenue in the current year. • branded and premium carbonated soft drinks • sugar and sugar free • cola flavoured drinks • Additional flavours such as mango, cherry • lemonade clear, cloudy or traditional • fruit flavoured carbonates such as orange or apple • non-fruit carbonates such as cream soda or ginger beer • Mixers such as tonic water

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Two year (24 month) minimum duration with a 2 x 12 month optional extension periods up to a maximum 4 year period in total. The agreement will be renewed every four years or if the total amount of spend stipulated in this notice, has been spent.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition Documents

II.2) Description

II.2.1) Title

Still Soft Drinks, including fruit juice, cordials, iced coffee and iced tea, smoothies & flavoured milk

Lot No

2

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Fruit-based beverages containing between 5 percent and 99 percent fruit are considered to be fruit drinks, rather than fruit juice. Fruit drinks often contain more water than real juice and usually have flavourings, artificial sweeteners and colourings added. This segment also includes dilutables such as cordials, squash, powders and other concentrates. Over the five years through 2021to22, revenue generated by this segment is expected to have decreased, reaching 2 percent of industry revenue. This decline largely stems from growing concerns over excessive sugar consumption and growing consumer preferences for on the go beverages. Branded and premium still soft drinks Branded and premium fruit juice, soft drinks Branded and premium smoothies soft drinks Branded and premium flavoured milk soft drinks

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Two year (24 month) minimum duration with a 2 x 12 month optional extension periods up to a maximum 4 year period in total. The agreement will be renewed every four years or if the total amount of spend stipulated in this notice, has been spent.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition Documents

II.2) Description

II.2.1) Title

Sports, Health or energy Drinks

Lot No

3

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Energy drinks Category worth £1.39 Billion pounds growth up 5.41 percent on average over past 5 years. Growth driven by product size and flavoured energy with zero sugar. Suppliers should support over the annual period such as energy drinks during exam period where suppliers see a huge increase in sales. Freshers, promotions, throughout the year to help sales across campuses. Sports drinks are designed to enhance physical performance before, during and after physical activity. They are typically manufactured to replace fluids and electrolytes lost by perspiration and boost the body's carbohydrate intake. Energy drinks on the other hand are traditionally sugar based. The aim of energy drinks is to boost energy from caffeine, guarana, ginseng, other herbs or a combination of these ingredients. Branded and premium sports drinks Branded and premium health and vitamin drinks Branded and premium energy drinks

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Two year (24 month) minimum duration with a 2 x 12 month optional extension periods up to a maximum 4 year period in total. The agreement will be renewed every four years or if the total amount of spend stipulated in this notice, has been spent.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition Documents

II.2) Description

II.2.1) Title

Bottled Water including carbonated and Flavoured Water.

Lot No

4

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This segment includes pure mineral water. Over the majority of the five years through 2021 to 22, revenue derived from this segment has increased boosted by rising consumer awareness of the high sugar content of many alternative soft drinks. However, temporary closure of hospitality establishments, social distancing restrictions and individuals working from home is expected to dampen demand for bottled water. Growing environmental consciousness and concerns over single use plastic have also encouraged consumers to purchase refillable water bottles.Branded and premium bottled still and sparkling water.Branded and premium bottled still and sparkling flavoured water.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Two year (24 month) minimum duration with a 2 x 12 month optional extension periods up to a maximum 4 year period in total. The agreement will be renewed every four years or if the total amount of spend stipulated in this notice, has been spent.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition Documents

II.2) Description

II.2.1) Title

Concentrated Juice and Dispensers

Lot No

5

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

In the United Kingdom, the term fruit juice can only legally be used to describe a product that is 100 percent fruit juice. Fruit juice cannot contain added water, sugar or artificial flavours. Juice made by reconstituting concentrate can be called juice as long as it displays characteristics consistent with fruit juice made from the same fruits. Concentrated Juice & Dispensers

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Two year (24 month) minimum duration with a 2 x 12 month optional extension periods up to a maximum 4 year period in total. The agreement will be renewed every four years or if the total amount of spend stipulated in this notice, has been spent.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition

II.2) Description

II.2.1) Title

One Stop Shop. Including products from Lots 1 to 4

Lot No

6

II.2.2) Additional CPV code(s)

- 15982000 - Soft drinks

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

One Stop Shop to cover products from Lots 1 to 4 including Carbonated Soft Drinks Still Soft Drinks, including fruit juice, smoothies and flavoured milk. Sports, Health or energy Drinks Bottled Water including carbonated and Flavoured Water.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Two year (24 month) minimum duration with a 2 x 12 month optional extension periods up to a maximum 4 year period in total. The agreement will be renewed every four years or if the total amount of spend stipulated in this notice, has been spent.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Please refer to the following documents for further information and to aid in completion of the Tender: TUCO Notes to Tenderers and Further Competition

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

See tender documents.

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

See tender documents.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 25

In the case of framework agreements, provide justification for any duration exceeding 4 years:

Do not envisage duration of framework agreement exceeding 4 years.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

13 June 2022

Local time

3:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.7) Conditions for opening of tenders

Date

13 June 2022

Local time

12:00am

Place

Electronically

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: Estimated timing for further notices to be published: Likely to be re-tendered to replace agreement about to expire in September 2026 for new framework start date of 1st October 2026

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

Additional Information: Tender will be carried out using e-Procurement software In-Tend. If you wish to register your interest for this opportunity then please go to the following website: <https://in-tendhost.co.uk/tuco/aspx/Home>. The tender process will be carried out under an Open procedure which will entail a 1 stage process. The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement, and the contract will be awarded on the basis of the most economically advantageous tender. The Framework Agreement is for use by but not limited to various institutions of Higher Education <http://www.hefce.ac.uk/unicoll/> (TUCO Ltd clients see <http://www.tuco.org/buy/clients>); SUPC members see <http://supc.procureweb.ac.uk/aboutsupc-members>; APUC members see <http://www.apuc-scot.ac.uk/home.htm>; NWUPC members see www.nwupc.ac.uk; NEUPC members see <http://neupg.procureweb.ac.uk/>; HEPCW members see <http://hepcw.procureweb.ac.uk/>; LUPC members see <http://www.lupc.ac.uk/>; Academies; Further Education FE colleges and FE colleges via Crescent Purchasing Consortium (currently 170 colleges throughout the UK) and any other member of CPC; Conwy CBC, Denbighshire CC, Flintshire CC, Wrexham CBC, Sefton Council, Halton BC, Cheshire West and Chester Council, South Ribble Borough Council, Liverpool City Council, Wirral BC, Rochdale MBC, Northumberland CC and any other Local Authorities http://www.direct.gov.uk/en/D11/Directories/Localcouncils/AToZOfLocalCouncils/DG_A-Z_LG Education Establishments in England and Wales, maintained by the Department for Children, Schools and Families including Schools, Universities and Colleges <http://www.edubase.gov.uksearchxhtml;4767F89630A039E98FE593093D577013?page=>

[members http://www.assemblywales.org](http://www.assemblywales.org) <http://new.wales.gov.uk/?lang=en>
<https://www.sell2wales.co.uk> and NHS Trusts
<http://www.nhs.uk/servicedirectories/Pages/AcuteTrustListing.aspx>, and this may include
 additional Local Authorities, Research Councils www.rcuk.ac.uk, NHS Trusts and Police
 Authorities [www.apa.police.uk.Housing](http://www.apa.police.uk/Housing) associations, registered social landlords(RSL's),
 arm's length management organisations. All 700 plus current members of Procurement for
 Housing (PfH) and any future members, details of current membership for PfH can be found
 here; http://www.procurementforhousing.co.uk/membership/membership_list. Please refer
 to the following websites for a full list of RSL's <http://www.tenantservicesauthority.org/>
 or <http://www.ukmsl.com/client/nusconnect/> The member organisations above
 are located throughout the UK, including England, Scotland, Wales and Northern Ireland.
 The Framework Agreement is also for use by but not limited to Crown Commercial
 Services. This Framework may also be used by other public bodies as defined by the
 European Union. GOReference GO-2012314-PRO-3784493.

VI.4) Procedures for review

VI.4.1) Review body

The University Caterers Organisation Limited

3rd Floor, National House, St Ann Square

Manchester

M2 7LE

Email

info@tuco.ac.uk

Telephone

+44 7415795771

Country

United Kingdom

Internet address

<http://www.tuco.ac.uk>

VI.4.2) Body responsible for mediation procedures

The University Caterers Organisation Limited

3rd Floor, National House, St Ann Square

Manchester

M2 7LE

Email

info@tuco.ac.uk

Telephone

+44 7415795771

Country

United Kingdom

Internet address

<http://www.tuco.ac.uk>

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

The authority will incorporate a minimum 10 calendar day standstill at the point information on award of contract is communicated to tenderers. This period allows unsuccessful tenderers to seek further debriefing from the contracting authority before the contract is entered into. Applicants have 2 working days from notification of the award decision to request additional debriefing and that information has to be provided a minimum of 3 working days before expiry of the standstill period. Such additional information should be requested from the address of the contracting authority of this contract notice. If an appeal regarding the award of a contract has not been successfully resolved the public contract regulations 2006 (SI 2006 No 5) provide aggrieved parties who have been harmed or at risk of harm by breach of the rules to action in the high court (England, Wales and Northern Ireland). Any such action must be brought promptly. Where a contract has been entered into the court may order the setting aside of the award decision or order the authority to amend any document and may award damages. If the contract has been entered into the court may only award damages.

VI.4.4) Service from which information about the review procedure may be obtained

The University Caterers Organisation Limited

3rd Floor, National House, St Ann Square

Manchester

M2 7LE

Email

info@tuco.ac.uk

Telephone

+44 7415795771

Country

United Kingdom

Internet address

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