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Tender

## **Treasury Advisory Services (PC22\_004)**

A2Dominion Housing Group Limited

F02: Contract notice

Notice identifier: 2023/S 000-010894

Procurement identifier (OCID): ocds-h6vhtk-03bf06

Published 17 April 2023, 9:36am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

A2Dominion Housing Group Limited

The Point, 37 North Wharf Road

London

W2 1BD

#### **Contact**

Mr Franklin Hutchinson

#### **Email**

[franklin.hutchinson@a2dominion.co.uk](mailto:franklin.hutchinson@a2dominion.co.uk)

#### **Telephone**

+44 2088252811

#### **Country**

United Kingdom

**Region code**

UKI - London

**Internet address(es)**

Main address

<http://www.a2dominion.co.uk>

Buyer's address

<http://www.a2dominion.co.uk>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Housing and community amenities

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Treasury Advisory Services (PC22\_004)

Reference number

PC22\_004

#### **II.1.2) Main CPV code**

- 66600000 - Treasury services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

A2Dominion is seeking the services of suitably qualified, experienced, and knowledgeable Service Providers to support the in-house Treasury function with sound market advice and support in a range of financial matters.

This opportunity is split into 2 Lots.

Lot 1: Retained Service

- Information & Updates – regular engagement meetings and telephone support, plus daily market data, monthly counterparty credit ratings, monthly market analysis reports, valuations for standalone/embedded swaps, business planning assumption reports and any other ad hoc treasury market information and updates
- Policy and Strategy – review of policies, strategies, and annual treasury report
- Hedging Strategies – advisory service, benchmarking, and support
- Financing/Re-financing – analysis, advice, identifying opportunities
- Management – support, advice, and guidance for managing stakeholders, investors, board etc.
- Treasury – general treasury advice

- Business Plan Model Assurance – Assurance on economic assumptions, stress testing best practice

Lot 2: Framework for specialist treasury advice

- Alternative Capital Structures,
- Funding & Refinancing Strategies, advice & analysis
- Restructuring of existing loan portfolio advice
- Hedging Strategies and hedging execution
- Mergers & Acquisitions – advice & due diligence work,
- Private Placement Arranger and Advisor,
- Public Bond Issuance Arranger & Advisor
- Bank Finance - Arranger,
- Covenant / Debt Restructuring (could be under M&A and Restructuring),
- Capacity Analysis
- ESG Financing Framework

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

### **II.2) Description**

#### **II.2.1) Title**

Retained Treasury Advice Service

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 66600000 - Treasury services

### **II.2.3) Place of performance**

NUTS codes

- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

### **II.2.4) Description of the procurement**

- Information & Updates – regular engagement meetings and telephone support, plus daily market data, monthly counterparty credit ratings, monthly market analysis reports, valuations for standalone/embedded swaps, business planning assumption reports and any other ad hoc treasury market information and updates
- Policy and Strategy – review of policies, strategies, and annual treasury report
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- Treasury – general treasury advice
- Business Plan Model Assurance – Assurance on economic assumptions, stress testing best practice

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.6) Estimated value**

Value excluding VAT: £250,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

Optional extensions based on performance and ongoing need for the service.

The Contract(s) with the successful Service Provider(s) will each last for an initial period of 3 year(s), with up to 2 extension(s) of up to 1 year(s) each at A2D's sole discretion, giving a total potential term of 5 years.

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

This Lot will only be awarded to 1 provider and shall run as an individual contract, not as part of the Framework Agreement.

### **II.2) Description**

#### **II.2.1) Title**

Framework for Specialist Treasury Advice

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 66600000 - Treasury services

### **II.2.3) Place of performance**

NUTS codes

- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

### **II.2.4) Description of the procurement**

- Alternative Capital Structures,
- Funding & Refinancing Strategies, advice & analysis
- Restructuring of existing loan portfolio advice
- Hedging Strategies and hedging execution
- Mergers & Acquisitions – advice & due diligence work,
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#### **II.2.14) Additional information**

Up to 6 organisations will appointed to the Framework.

The total value has a range of £0-£500,000.



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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

FCA Registered

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.2) Conditions related to the contract**

#### **III.2.1) Information about a particular profession**

Execution of the service is reserved to a particular profession

#### **III.2.2) Contract performance conditions**

KPI-Linked requirements. Detailed within the Procurement Documents.

#### **III.2.3) Information about staff responsible for the performance of the contract**

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 6

In the case of framework agreements, provide justification for any duration exceeding 4 years:

The rationale for having a Framework last up to 5 years is the uncertainty concerning the amount of work which will be made available under the Framework. As such, should a low level of spend be awarded within the first 4 years, then the final option to extend will be applied to provide value back to tendering organisations.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

17 May 2023

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

17 May 2023

Local time

12:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: Upon expiration or termination of the previous contract.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Public Procurement Review Service

London

Country

United Kingdom