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Tender

# **Irvine Housing Association Repairs and Maintenance Contract**

Irvine Housing Association Limited

F02: Contract notice

Notice identifier: 2021/S 000-010881

Procurement identifier (OCID): ocds-h6vhtk-02b1f2

Published 17 May 2021, 5:25pm

## **Section I: Contracting authority**

## I.1) Name and addresses

Irvine Housing Association Limited

44-46 Bank Street

Irvine

**KA12 0LP** 

#### **Email**

procurement@riverside.org.uk

#### Country

**United Kingdom** 

**NUTS** code

UKM - Scotland

Internet address(es)

Main address

http://www.irvineha.co.uk

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search\_AuthProfile.aspx?ID=AA1206 2

### I.2) Information about joint procurement

The contract is awarded by a central purchasing body

### I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://riversource.wax-live.com/S2C/

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://riversource.wax-live.com/S2C/

## I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

Housing and community amenities

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**Section II: Object** 

II.1) Scope of the procurement

II.1.1) Title

Irvine Housing Association Repairs and Maintenance Contract

Reference number

1066

II.1.2) Main CPV code

45000000 - Construction work

II.1.3) Type of contract

Works

II.1.4) Short description

Irvine Housing Association is seeking expressions of interest from suitably qualified and

experienced service providers for the delivery of responsive repairs, void property works and

aids and adaptations works to its c. 2,300 properties under a TPC 2005 (as amended). The

contract will be awarded to a single service provider and run for an initial period of 10 years

with the option to extend it by up to five years to a total Contract Term of 15 years. The

contract will have provision to include additional workstreams over the Contract Term,

including (but not limited to) kitchen and bathroom, window and door, adaptations,

electrical and fencing works.

II.1.5) Estimated total value

Value excluding VAT: £21,000,000

#### II.1.6) Information about lots

This contract is divided into lots: No

#### II.2) Description

#### II.2.3) Place of performance

**NUTS** codes

• UKM9 - Southern Scotland

Main site or place of performance

Ayrshire, Dumfries and Galloway

#### II.2.4) Description of the procurement

Irvine Housing Association is seeking expressions of interest from suitably qualified and experienced service providers for the delivery of responsive repairs, void property works and

aids and adaptations works under a TPC 2005 (as amended). The contract will be awarded

to a single service provider and run for an initial period of 10 years with the option to extend it

by up to five years to a total Contract Term of 15 years. The contract will have provision to include additional workstreams over the Contract Term, including (but not limited to) kitchen and bathroom, window and door, electrical, fencing, adaptations, cyclical decorating, FRA and associated remedial works, asbestos removal and roofing works. The

appointed contractor will be required to have a robust ICT solution for the delivery of the service and management and transfer of data, and to deliver high levels of customer satisfaction, robust management of complaints and provide mechanisms for customer engagement and customer insight analysis that result in service improvements and

delivery

of community benefits.

This procurement is being run using a three-stage 'Competitive Dialogue' procedure under

the Procurement Scotland Regulations. For further information please refer in particular

to:

Regulations 58 and 59 of The Public Contracts (Scotland) Regulations 2015, and

Regulation

78 of the Utilities Contracts (Scotland) Regulations 2016. Under the first stage of the

process, bidders are required to complete a Single Procurement Document ("SPD") and

associated appendices. Following evaluation of submitted SPDs, Irvine HA anticipates

inviting six bidders to participate in the second stage of the process and Submit Detailed

Solutions ("ISDS" stage), following which it will shortlist three bidders to participate in

Competitive Dialogue and Submit Final Tenders ("ISFT" stage) under the third and final

phase of the process. Full details of all requirements, the evaluation criteria and how to

participate are included in the procurement and Tender documents.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement

documents

II.2.6) Estimated value

Value excluding VAT: £21,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

180

This contract is subject to renewal

No

## II.2.9) Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 6

Objective criteria for choosing the limited number of candidates:

As detailed in the procurement documents. 6 Candidates will be Invited to Submit Detailed

Solutions although the Contracting Authority reserves the right to increase the number of Candidates invited by 1 or 2 if the scores are closely placed at the cut off point at SPD evaluation stage. Following evaluation of ISDS submissions, 3 candidates will be invited to

participate in Competitive Dialogue, though Irvine HA reserves the right to extend that to a maximum of 4 candidates if scores are very closely placed around the cut-off point.

With reference to 4A.1: bidders will be required to confirm that the hold either SafeContractor or SSIP accreditation or, in the event that they currently hold neither of these that the bidder will be willing to sign up to SafeContractor via the "Deem to Satisfy" scheme if successfully appointed.

With reference to SPD question 4C.1; bidders will be required to provide examples of works

carried out in the past five years that demonstrate that they have the relevant experience to

deliver the work as described in part II.2.4 of the Contract Notice. Additionally, bidders will be required to provide responses to qualitative questions demonstrating their relevant technical and professional experience as detailed in the "SPD Quality Schedule". Responses

must be provided in Arial font size 12 and be limited to the page limits detailed in the SPD Quality Schedule. Responses will be evaluated using the following scoring criteria:

- 0 No answer provided
- 1 Very weak answer providing little or no evidence of the Suppliers technical and professional experience of delivering the Services
- 2 Weak answer with limited evidence of the Suppliers technical and professional experience

of delivering the Services

- 3 Satisfactory answer evidence of the Suppliers technical and professional experience of delivering the Services to a reasonable standard
- 4 Good answer providing good evidence of the Suppliers technical and professional experience of delivering the Services to a good standard
- 5 Excellent answer providing clear and convincing evidence of the Suppliers technical and

professional experience of delivering the Services to an excellent standard.

These scores will be calculated into weighted marks using the following calculation in order

to provide a total mark out of 100% as detailed in the SPD Quality Schedule. Calculation:

Weighted Score = (Actual Raw Score) / (Max Available Raw Score) x Weighted Marks

Available.

The SPD Quality Schedule also includes two questions that will be scored on a pass/fail basis

as follows: Pass = a response of "yes"; Fail = a response of "no".

4C.6 Bidders will be required to confirm that they have the following relevant educational and professional qualifications:

The Tenderer is a member of:

SELECT (Scotland's Electrical Trade Association) and/or

NICEIC (National Inspection Council for Electrical Installation Contracting)

The Bidder's response to question 4C.6 will be scored as follows:

Pass = Tenderer is a member of SELECT (Scotland's Electrical Trade Association) and/or the

NICEIC (National Inspection Council for Electrical Installation Contracting).

Fail = Tenderer is not a member of Scotland's Electrical Trade Association (SELECT) and/or

the National Inspection Council for Electrical Installation Contracting (NICEIC)

4C.10 Bidders will be required to confirm whether they intend to subcontract and, if so, for what proportion of the contract.

Response to 4C.10 will not be evaluated. If the bidder has decided to subcontract a part of

the contract and relies on the subcontractors capacities to perform that part then a separate

SPD for such subcontractors must be completed for sections 1 to 3 inclusive.

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: Yes

Description of options

The Contract will run for an initial period of 10 years, with the option to extend it by up to a further five years to a total possible Contract Term of 15 years. The Contract will include clear break clauses for non-performance (linked to the Key Performance Indicators) and a no fault

termination clause allowing either party to terminate the contract with a 12-month notice period (subject to certain conditions as detailed in the Contract).

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

#### II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## Section III. Legal, economic, financial and technical information

#### III.1) Conditions for participation

## III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions: If required by the member state, bidders are required

to be enrolled in the relevant professional or trade registers within the country in which they

are established. Other requirements are detailed in the procurement and Tender documents.

#### III.1.2) Economic and financial standing

List and brief description of selection criteria

4B.1.2: bidders will be required to demonstrate an average yearly turnover of 2,500,000.00

for the past three financial years. Bidders are required to provide their accounts from the past three most recent years. Where bidders will rely upon a Parent Company to demonstrate they meet the turnover or other financial criteria as detailed in this section, bidders are also required to provide parent company accounts from the past three most recent years.

- 4B.3: Where turnover information is not available for the time period requested, the bidder will be required to state the date which they were set up or started trading.
- 4B.5.1a and 4B.51.b: it is a requirement of this contract that bidders hold, or can commit to

obtain prior to the commencement of any subsequently awarded contract, the types and levels of insurance indicated below:

Employers (Compulsory) Liability Insurance = 5 million minimum GBP

Public Liability Insurance = 20 million each and every claim GBP

Professional Risk Indemnity Insurance = 5 million GBP

Product Liability Insurance = 20 million each and every claim GBP

http://www.hse.gov.uk/pubns/hse40.pdf

4B.6: Irvine Housing Association will undertake Dun and Bradstreet credit check on all bidders at SPD stage. It will also conduct a Dun and Bradstreet credit check on the preferred

bidder prior to formal Contract award. At 4B.6 bidders are required to enter their Dun and

Bradstreet number. As detailed above, bidders are also required to provide their three most

recent years of accounts and, if relying on a parent company to demonstrate compliance with the financial criteria, their parent companys three most recent years of accounts.

Minimum level(s) of standards possibly required

4B.1.2: bidders will be required to demonstrate an average yearly turnover of 2,500,000.00

for the past three financial years.

4B.5.1a and 4B.51.b: Bidders will be required to have in place or commit to obtaining the required insurance levels as detailed in section III.1.2.

4B.6: Bidders financial standing will be assessed using the following criteria:

1) Current ratio (current assets / current liabilities) to pass, bidders must have a current ratio

of 1 or more

- 2) Net profit % (net profit / turnover) to pass, bidders must have a current net profit of greater than 0
- 3) Return on Investment (net profit / net worth) to pass, bidders must have a current ROI of

greater than 0.

#### III.1.3) Technical and professional ability

List and brief description of selection criteria

With reference to SPD question 4C.1; Bidders will be required to provide three examples of works carried out in the past five years that demonstrate that they have the relevant experience to deliver the work as described in part II.2.4 of this Contract Notice. Bidders should provide 3 examples in the table provided. In addition, bidders are required to provide responses to questions set out in the document "SPD Quality Schedule", which will be evaluated in accordance with the criteria detailed in part II.2.9 of this Contract Notice.

Bidders must respond to SPD Questions 4D.1 and 4D.2. Details of the requirements can be found with the procurement documents freely available on the PCS portal for this

procurement. The document is entitled "SPD Requirements 4D.1 and 4D.2".

## Section IV. Procedure

#### **IV.1) Description**

#### IV.1.1) Type of procedure

Competitive dialogue

## IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

#### IV.2) Administrative information

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Date

17 June 2021

Local time

12:00pm

## IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

19 July 2021

#### IV.2.4) Languages in which tenders or requests to participate may be submitted

English

#### IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 9 (from the date stated for receipt of tender)

## **Section VI. Complementary information**

#### VI.1) Information about recurrence

This is a recurrent procurement: No

#### VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

#### VI.3) Additional information

The Contracting Authority reserves the right to cancel the procurement and not to proceed with the long term Contract at any stage of the procurement process. The Contracting Authority also reserves the right not to award a contract. Neither the Contracting Authority nor any person on behalf of whom this procurement is undertaken is to be liable for any costs

incurred by those expressing and interest or tendering for this contract. Tenderers should note that the provisions of the Transfer of Undertakings (protection of Employment)

Regulations 2006 may apply.

Irvine HA is procuring a single Contract in a single Lot to gain the commercial efficiencies of a

single contractor. The award criteria questions and weightings are provided in the ISDS documentation.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

https://www.publiccontractsscotland.gov.uk/

The buyer has indicated that it will accept electronic responses to this notice via the Postbox

facility. A user guide is available at

https://www.publiccontractsscotland.gov.uk/sitehelp/help\_guides.aspx.

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

A sub-contract clause has been included in this contract. For more information see:

http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363

Community benefits are included in this requirement. For more information see:

http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2361

A summary of the expected community benefits has been provided as follows: as set out in

the procurement documents.

Irvine HA and its legal advisors to confirm if it requires any other additional information to be

included here.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at <a href="https://www.publiccontractsscotland.gov.uk/Search

A sub-contract clause has been included in this contract. For more information see: <a href="http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363">http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363</a>

Community benefits are included in this requirement. For more information see: <a href="http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2361">http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2361</a>

A summary of the expected community benefits has been provided as follows:

http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2361

A summary of the expected community benefits has been provided as follows: as set out

in the procurement documents.

(SC Ref:652664)

### VI.4) Procedures for review

#### VI.4.1) Review body

Sheriff Court or the Court of Session

Sheriff Clerk's Office, PO Box 23, 1 Carlton Place

Glasgow

**G5 9DA** 

Email

glasgow@scotcourts.gov.uk

Telephone

+44 1414298888

Country

**United Kingdom** 

Internet address

http://www.scotcourts.gov.uk/

#### VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Precise information on deadline(s) for review procedures:

The Contracting Authority will observe a 10-day stand still period following the award of the

Contract and conduct itself in respect of any appeals in accordance with the Public

Contracts Regulations 2015 (as amended). If an appeal regarding the award of the contract

has not been successfully resolved the public Contracts (Scotland) Regulations provide for

aggrieved

parties who have been harmed or are at risk of harm by a breach of the rule to take action in

the Sheriff Court or Court of Session.

#### VI.4.4) Service from which information about the review procedure may be obtained

Sheriff Court or the Court of Session

Sheriff Clerk's Office, PO Box 23, 1 Carlton Place

Glasgow

**G5 9DA** 

Email

glasgow@scotcourts.gov.uk

Telephone

+44 1414298888

Country

**United Kingdom** 

Internet address

http://www.scotcourts.gov.uk/