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Tender

## **SETsquared Framework for Talent Pool of Mentors, Consultants, Grant Writers and Trainers**

University of Bath

F02: Contract notice

Notice identifier: 2021/S 000-010845

Procurement identifier (OCID): ocds-h6vhtk-02b1ce

Published 17 May 2021, 2:24pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

University of Bath

Claverton Down

Bath

BA2 7AY

#### **Email**

[j.stevens@bath.ac.uk](mailto:j.stevens@bath.ac.uk)

#### **Telephone**

+44 1225384209

#### **Country**

United Kingdom

#### **NUTS code**

UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

**Internet address(es)**

Main address

[www.bath.ac.uk](http://www.bath.ac.uk)

Buyer's address

[www.delta-esourcing.com](http://www.delta-esourcing.com)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-Bath:-Business-and-management-consultancy-services./85W8DZFGU3>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com/tenders/UK-title/85W8DZFGU3>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

SETsquared Framework for Talent Pool of Mentors, Consultants, Grant Writers and Trainers

Reference number

UoBath/Proc/1002

#### **II.1.2) Main CPV code**

- 79410000 - Business and management consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

To set up a Talent Pool of Mentors, Consultants, Grant Writers and Trainers that can be used for SETsquared Programmes by the universities it represents: University of Bath, University of Bristol, University of Exeter, University of Southampton, University of Surrey, and Cardiff University for some programmes and external contracts.

#### **II.1.5) Estimated total value**

Value excluding VAT: £7,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

### **II.2) Description**

#### **II.2.1) Title**

Mentors & Consultants

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79410000 - Business and management consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

We are looking to identify 50+ mentors/consultants with a range of backgrounds, who have experience of working with researchers/academics, start-ups and scale-ups to help them understand the potential for their technology and how to build this into a viable business proposition.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £3,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

3 x 12 month extensions

### **II.2.10) Information about variants**

Variants will be accepted: Yes

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

SWDBAH - 33R18P02850, WESTSP - 37R19P03536, SME Comp - 33R18P02870. This framework may also be used for projects funded by other funding streams including ERDF.

### **II.2.14) Additional information**

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/85W8DZFGU3>

## **II.2) Description**

### **II.2.1) Title**

Grant Writers

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79410000 - Business and management consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### **II.2.4) Description of the procurement**

Currently for SETsquared's management team and within the SETsquared's Scale-Up programme for its member companies, support is required to identify appropriate funding calls and establish relevant partnerships (with universities, stakeholders and/or companies). This could be required by other programmes also in the future. Further support is then required by funded grant writers and/or reviewers to ensure a high-quality bid is submitted with the greatest chance of securing funding.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £2,500,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

3 x 12 month extensions

#### **II.2.10) Information about variants**

Variants will be accepted: Yes

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union

funds: Yes

Identification of the project

This framework may be used for ERDF funding projects and projects using other funding streams.

## **II.2) Description**

### **II.2.1) Title**

Trainers

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 80530000 - Vocational training services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

### **II.2.4) Description of the procurement**

All SETsquared training programmes are based on the principles of Strategyzer's Business Model canvas and Lean-Start Up methodology with additional modules added as required. We have existing training materials and to standardise quality and delivery these are utilised by all trainers and there is support guides and videos from our lead trainers to aid understanding of their use.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £1,500,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

3 x 12 month extensions

**II.2.10) Information about variants**

Variants will be accepted: Yes

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

SWDBAH - 33R18P02850, WESTSP - 37R19P03536. This framework may also be used for projects funded by other funding streams including ERDF.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

17 June 2021

Local time

2:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

17 June 2021

Local time

2:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Bath:-Business-and-management-consultancy-services./85W8DZFGU3>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/85W8DZFGU3>

GO Reference: GO-2021517-PRO-18254755

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

University of Bath

Claverton Down

Bath

BA2 7AY

Email

[j.stevens@bath.ac.uk](mailto:j.stevens@bath.ac.uk)

Country

United Kingdom

Internet address

[www.bath.ac.uk](http://www.bath.ac.uk)

**VI.4.2) Body responsible for mediation procedures**

University of Bath

Claverton Down

Bath

BA2 7AY

Email

[j.stevens@bath.ac.uk](mailto:j.stevens@bath.ac.uk)

Country

United Kingdom

Internet address

[www.bath.ac.uk](http://www.bath.ac.uk)

**VI.4.4) Service from which information about the review procedure may be obtained**

University of Bath

Claverton Down

Bath

BA2 7AY

Email

[j.stevens@bath.ac.uk](mailto:j.stevens@bath.ac.uk)

Country

United Kingdom

Internet address

[www.bath.ac.uk](http://www.bath.ac.uk)