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Tender

SETsquared Framework for Talent Pool of Mentors, Consultants, Grant Writers and Trainers

University of Bath

F02: Contract notice Notice identifier: 2021/S 000-010845 Procurement identifier (OCID): ocds-h6vhtk-02b1ce Published 17 May 2021, 2:24pm

Section I: Contracting authority

I.1) Name and addresses

University of Bath

Claverton Down

Bath

BA2 7AY

Email

j.stevens@bath.ac.uk

Telephone

+44 1225384209

Country

United Kingdom

NUTS code

UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Internet address(es)

Main address

www.bath.ac.uk

Buyer's address

www.delta-esourcing.com

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://www.delta-esourcing.com/tenders/UK-UK-Bath:-Business-and-managementconsultancy-services./85W8DZFGU3

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://www.delta-esourcing.com/tenders/UK-title/85W8DZFGU3

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

SETsquared Framework for Talent Pool of Mentors, Consultants, Grant Writers and Trainers

Reference number

UoBath/Proc/1002

II.1.2) Main CPV code

• 79410000 - Business and management consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description

To set up a Talent Pool of Mentors, Consultants, Grant Writers and Trainers that can be used for SETsquared Programmes by the universities it represents: University of Bath, University of Bristol, University of Exeter, University of Southampton, University of Surrey, and Cardiff University for some programmes and external contracts.

II.1.5) Estimated total value

Value excluding VAT: £7,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Mentors & Consultants

Lot No

1

II.2.2) Additional CPV code(s)

• 79410000 - Business and management consultancy services

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

We are looking to identify 50+ mentors/consultants with a range of backgrounds, who have experience of working with researchers/academics, start-ups and scale-ups to help them understand the potential for their technology and how to build this into a viable business proposition.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £3,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

3 x 12 month extensions

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

SWDBAH - 33R18P02850, WESTSP - 37R19P03536, SME Comp - 33R18P02870. This framework may also be used for projects funded by other funding streams including ERDF.

II.2.14) Additional information

To respond to this opportunity please click here: <u>https://www.delta-esourcing.com/respond/85W8DZFGU3</u>

II.2) Description

II.2.1) Title

Grant Writers

Lot No

2

II.2.2) Additional CPV code(s)

• 79410000 - Business and management consultancy services

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

Currently for SETsquared's management team and within the SETsquared's Scale-Up programme for its member companies, support is required to identify appropriate funding calls and establish relevant partnerships (with universities, stakeholders and/or companies). This could be required by other programmes also in the future. Further support is then required by funded grant writers and/or reviewers to ensure a high-quality bid is submitted with the greatest chance of securing funding.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £2,500,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

3 x 12 month extensions

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: Yes

Identification of the project

This framework may be used for ERDF funding projects and projects using other funding streams.

II.2) Description

II.2.1) Title

Trainers

Lot No

3

II.2.2) Additional CPV code(s)

• 80530000 - Vocational training services

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

II.2.4) Description of the procurement

All SETsquared training programmes are based on the principles of Strategyzer's Business Model canvas and Lean-Start Up methodology with additional modules added as required. We have existing training materials and to standardise quality and delivery these are utilised by all trainers and there is support guides and videos from our lead trainers to aid understanding of their use.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £1,500,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

3 x 12 month extensions

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

SWDBAH - 33R18P02850, WESTSP - 37R19P03536. This framework may also be used for projects funded by other funding streams including ERDF.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

17 June 2021

Local time

2:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.7) Conditions for opening of tenders

Date

17 June 2021

Local time

2:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.3) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

For more information about this opportunity, please visit the Delta eSourcing portal at:

https://www.delta-esourcing.com/tenders/UK-UK-Bath:-Business-and-managementconsultancy-services./85W8DZFGU3

To respond to this opportunity, please click here:

https://www.delta-esourcing.com/respond/85W8DZFGU3

GO Reference: GO-2021517-PRO-18254755

VI.4) Procedures for review

VI.4.1) Review body

University of Bath

Claverton Down

Bath

BA2 7AY

Email

j.stevens@bath.ac.uk

Country

United Kingdom

Internet address

www.bath.ac.uk

VI.4.2) Body responsible for mediation procedures

University of Bath

Claverton Down

Bath

BA2 7AY

Email

j.stevens@bath.ac.uk

Country

United Kingdom

Internet address

www.bath.ac.uk

VI.4.4) Service from which information about the review procedure may be obtained

University of Bath

Claverton Down

Bath

BA2 7AY

Email

j.stevens@bath.ac.uk

Country

United Kingdom

Internet address

www.bath.ac.uk