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Tender

# SETsquared Framework for Talent Pool of Mentors, Consultants, Grant Writers and Trainers

University of Bath

F02: Contract notice

Notice identifier: 2021/S 000-010845

Procurement identifier (OCID): ocds-h6vhtk-02b1ce

Published 17 May 2021, 2:24pm

## **Section I: Contracting authority**

## I.1) Name and addresses

University of Bath

Claverton Down

Bath

BA2 7AY

**Email** 

j.stevens@bath.ac.uk

**Telephone** 

+44 1225384209

Country

**United Kingdom** 

**NUTS** code

UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

#### Internet address(es)

Main address

www.bath.ac.uk

Buyer's address

www.delta-esourcing.com

## I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://www.delta-esourcing.com/tenders/UK-UK-Bath:-Business-and-management-consultancy-services./85W8DZFGU3

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://www.delta-esourcing.com/tenders/UK-title/85W8DZFGU3

Tenders or requests to participate must be submitted to the above-mentioned address

## I.4) Type of the contracting authority

Body governed by public law

## I.5) Main activity

Education

## **Section II: Object**

## II.1) Scope of the procurement

#### II.1.1) Title

SETsquared Framework for Talent Pool of Mentors, Consultants, Grant Writers and Trainers

Reference number

UoBath/Proc/1002

#### II.1.2) Main CPV code

• 79410000 - Business and management consultancy services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

To set up a Talent Pool of Mentors, Consultants, Grant Writers and Trainers that can be used for SETsquared Programmes by the universities it represents: University of Bath, University of Bristol, University of Exeter, University of Southampton, University of Surrey, and Cardiff University for some programmes and external contracts.

#### II.1.5) Estimated total value

Value excluding VAT: £7,000,000

#### II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

#### II.2) Description

#### II.2.1) Title

Mentors & Consultants

Lot No

1

#### II.2.2) Additional CPV code(s)

• 79410000 - Business and management consultancy services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

Main site or place of performance

UNITED KINGDOM

#### II.2.4) Description of the procurement

We are looking to identify 50+ mentors/consultants with a range of backgrounds, who have experience of working with researchers/academics, start-ups and scale-ups to help them understand the potential for their technology and how to build this into a viable business proposition.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £3,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

3 x 12 month extensions

#### II.2.10) Information about variants

Variants will be accepted: Yes

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

SWDBAH - 33R18P02850, WESTSP - 37R19P03536, SME Comp - 33R18P02870. This framework may also be used for projects funded by other funding streams including ERDF.

#### II.2.14) Additional information

To respond to this opportunity please click here: <a href="https://www.delta-esourcing.com/respond/85W8DZFGU3">https://www.delta-esourcing.com/respond/85W8DZFGU3</a>

## II.2) Description

#### II.2.1) Title

**Grant Writers** 

Lot No

2

#### II.2.2) Additional CPV code(s)

• 79410000 - Business and management consultancy services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

Main site or place of performance

#### UNITED KINGDOM

#### II.2.4) Description of the procurement

Currently for SETsquared's management team and within the SETsquared's Scale-Up programme for its member companies, support is required to identify appropriate funding calls and establish relevant partnerships (with universities, stakeholders and/or companies). This could be required by other programmes also in the future. Further support is then required by funded grant writers and/or reviewers to ensure a high-quality bid is submitted with the greatest chance of securing funding.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £2,500,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

12

This contract is subject to renewal

Yes

Description of renewals

3 x 12 month extensions

#### II.2.10) Information about variants

Variants will be accepted: Yes

#### II.2.11) Information about options

Options: No

## II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: Yes

Identification of the project

This framework may be used for ERDF funding projects and projects using other funding streams.

#### II.2) Description

#### II.2.1) Title

**Trainers** 

Lot No

3

#### II.2.2) Additional CPV code(s)

• 80530000 - Vocational training services

#### II.2.3) Place of performance

**NUTS** codes

• UK - United Kingdom

Main site or place of performance

#### UNITED KINGDOM

#### II.2.4) Description of the procurement

All SETsquared training programmes are based on the principles of Strategyzer's Business Model canvas and Lean-Start Up methodology with additional modules added as required. We have existing training materials and to standardise quality and delivery these are utilised by all trainers and there is support guides and videos from our lead trainers to aid understanding of their use.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £1,500,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

12

This contract is subject to renewal

Yes

Description of renewals

3 x 12 month extensions

#### II.2.10) Information about variants

Variants will be accepted: Yes

#### II.2.11) Information about options

Options: No

#### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

SWDBAH - 33R18P02850, WESTSP - 37R19P03536. This framework may also be used for projects funded by other funding streams including ERDF.

## Section IV. Procedure

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#### IV.1.1) Type of procedure

Open procedure

#### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

## IV.2) Administrative information

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Date

17 June 2021

Local time

2:00pm

#### IV.2.4) Languages in which tenders or requests to participate may be submitted

English

#### IV.2.7) Conditions for opening of tenders

Date

17 June 2021

Local time

2:00pm

## **Section VI. Complementary information**

## VI.1) Information about recurrence

This is a recurrent procurement: No

## VI.3) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

For more information about this opportunity, please visit the Delta eSourcing portal at:

https://www.delta-esourcing.com/tenders/UK-UK-Bath:-Business-and-management-consultancy-services./85W8DZFGU3

To respond to this opportunity, please click here:

https://www.delta-esourcing.com/respond/85W8DZFGU3

GO Reference: GO-2021517-PRO-18254755

## VI.4) Procedures for review

VI.4.1) Review body

University of Bath

Claverton Down

Bath

BA2 7AY

**Email** 

i.stevens@bath.ac.uk

Country

United Kingdom

Internet address

#### www.bath.ac.uk

Internet address

## VI.4.2) Body responsible for mediation procedures University of Bath Claverton Down Bath **BA2 7AY** Email j.stevens@bath.ac.uk Country **United Kingdom** Internet address www.bath.ac.uk VI.4.4) Service from which information about the review procedure may be obtained University of Bath Claverton Down Bath BA2 7AY Email j.stevens@bath.ac.uk Country **United Kingdom**

www.bath.ac.uk