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Contract

## **Free-Flow Charging Package A: Road User Charging Services**

Department for Transport

F03: Contract award notice

Notice identifier: 2021/S 000-010774

Procurement identifier (OCID): ocids-h6vhtk-02b187

Published 14 May 2021, 10:55pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Department for Transport

Great Minster House, 33 Horseferry Road

London

SW1P 4DR

#### **Contact**

Neil Widdop

#### **Email**

[TechnologyProcurement@highwaysengland.co.uk](mailto:TechnologyProcurement@highwaysengland.co.uk)

#### **Telephone**

+44 3001235000

#### **Country**

United Kingdom

**NUTS code**

UKI - London

**Internet address(es)**

Main address

<https://highwaysengland.co.uk>

Buyer's address

<https://highways.bravosolution.co.uk>

**I.4) Type of the contracting authority**

National or federal Agency/Office

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Free-Flow Charging Package A: Road User Charging Services

Reference number

FFC.A

#### **II.1.2) Main CPV code**

- 63712210 - Highway toll services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Highways England is the government company charged with operating, maintaining and improving motorways and major (trunk) roads in England.

Highways England has procured (as a procurement agent on behalf of the Secretary of State for Transport, as described in the Highways England framework document annex C paragraph 2) a second generation free-flow charging service solution for the existing Dartford-Thurrock River Crossing road user charging scheme. A road user charge has been collected at this crossing since 2003 to manage the high demand for its use. Any solution is expected to offer proportionate scalability where systems and operations can deal with alternative charging schemes.

This contract award notice is for Road User Charging Services (Package A) as part of the overall free-flow charging service solution, and comprises of vehicle identification, account management, payment processing, and customer services.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £150,000,000

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 32234000 - Closed-circuit television cameras
- 32500000 - Telecommunications equipment and supplies
- 34927000 - Toll equipment
- 34970000 - Traffic-monitoring equipment
- 34980000 - Transport tickets
- 45316210 - Installation of traffic monitoring equipment
- 63712210 - Highway toll services
- 63712311 - Bridge toll services
- 63712321 - Tunnel toll services
- 63712400 - Parking services
- 63712700 - Traffic control services
- 72000000 - IT services: consulting, software development, Internet and support
- 72322000 - Data management services
- 79342300 - Customer services
- 79940000 - Collection agency services
- 79941000 - Toll-collection services
- 98351110 - Parking enforcement services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

## **II.2.4) Description of the procurement**

Highways England is the government company charged with operating, maintaining and improving motorways and major (trunk) roads in England. Highways England's road network totals around 4,300 miles and is commonly known as the strategic road network.

The Dartford-Thurrock River Crossing is a critical part of the strategic road network in the South East of England. It spans the River Thames between Dartford and Thurrock, approximately 16 miles east of central London, and forms a trunk road link (the A282 Trunk Road) that connects the M25 London Orbital motorway either side of the Thames to create a complete strategic road network around London.

Highways England has procured (as a procurement agent on behalf of the Secretary of State for Transport, as described in the Highways England framework document annex C paragraph 2) a second generation free-flow charging service solution for the existing Dartford-Thurrock River Crossing road user charging scheme.

A road user charge has been collected at this crossing since 2003 to manage the high demand for its use. Any solution is expected to offer proportionate scalability where systems and operations can deal with alternative charging schemes.

Highways England's second generation free-flow charging service solution will be contracted through three main packages, each under a separate contract award notice, and each delivered as a complete end-to-end managed service, including people operations, systems and maintenance. This contract award notice is for Road User Charging Services (Package A) as part of the overall free-flow charging service solution, and comprises of vehicle identification, account management, payment processing, and customer services.

The other proposed elements of the free-flow charging solution are UK Enforcement Services (Package B) and Non-UK Enforcement Services (Package C). Packages B and C are subject to separate contract award notices and separate procurement exercises.

The Road User Charging Services contract consists of the following services:

- a) implementation of a new solution and transition of existing data within 18 months of the contract commencement date;
- b) provision and operation of roadside equipment (e.g. ANPR, DSRC) to enable detection and identification of vehicles, including enabling utilities and interfaces to third party systems (e.g. DVLA);
- c) matching of validated vehicle passage records to payments or exemption lists, and (where applicable) identification of contravention candidates;

- d) processing of payments;
- e) provision of account (e.g. standard, business, local resident, exempt) and non-account functionality to enable customers to pay the road user charge;
- f) provision of a suite of contact channels;
- g) provision of a customer support offering for managing communications (e.g. enquiries, complaints, Freedom of Information requests, subject access requests);
- h) provision of financial reconciliation, banking, a payment gateway, and accounting services related to the road user charging scheme;
- i) provision of management information;
- j) provision of lifecycle IT service management;
- k) provision of optional services which are capable of being enacted at a future date, including:
  - implementation of the Road User Charging Services solution at Lower Thames Crossing;
  - integration of the Road User Charging Services solution with other road user charging schemes (e.g. EETS);
  - identification of persistent contravention candidates;
  - capability to implement new road user charging models (e.g. dynamic charging, time of day charging, surcharge period);
  - integration of the Road User Charging Services solution with connected and autonomous vehicles, and Mobility-as-a-Service technologies.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality of the solution for meeting the Implementation Services requirements / Weighting: 15%

Quality criterion - Name: Quality of the solution for meeting the Charging Services requirements / Weighting: 25%

Quality criterion - Name: Quality of the solution for meeting the Management Services requirements and Security Management requirements / Weighting: 15%

Quality criterion - Name: Quality of the solution for meeting the Optional Services requirements / Weighting: 7.5%

Quality criterion - Name: Quality of the personnel / Weighting: 7.5%

Cost criterion - Name: Price / Weighting: 30%

#### **II.2.11) Information about options**

Options: Yes

Description of options

Highways England makes no commitment as to the extent to which the optional services described in II.2.4 and the contract will be enacted (if at all) or that any other bodies will utilise such arrangements and reserves the right to procure these services through a route other than the contract which is the subject of this contract award notice.

This contract shall allow for provision of licences of the software used in the delivery of this contract for use on alternative road user charging schemes by any other central government or local government body in the UK or any other organisation which is a highway authority under the Highways Act 1980 ("Other Contracting Authorities"). Services associated with use of the software would be separately procured by the Other Contracting Authorities.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2019/S 168-411144](#)

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## **Section V. Award of contract**

### **Title**

Free-Flow Charging Package A: Road User Charging Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

26 April 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from tenderers from other EU Member States: 3

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No



**V.2.3) Name and address of the contractor**

Conduent Parking Enforcement Solutions Limited

Ground Floor, One George Yard

London

EC3V 9DF

Country

United Kingdom

NUTS code

- UKI - London

National registration number

02840514

Internet address

<https://transportation.conduent.com/>

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £150,000,000

Total value of the contract/lot: £150,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Department for Transport

Great Minster House, 33 Horseferry Road

London

SW1P 4DR

Country

United Kingdom