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Tender

## **Contract For International End to End Recruitment Partner**

UNIVERSITY OF WINCHESTER

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-010532

Procurement identifier (OCID): ocds-h6vhtk-04f6fe ([view related notices](#))

Published 20 March 2025, 5:52pm

### **Scope**

### **Reference**

25/AG/002

### **Description**

Contract For International End to End Recruitment Partner

#### Requirement

The University of Winchester (UOW) is currently seeking to grow international students from September 2025, with a strategic aim to progressively grow numbers year on year. To date the University has been successful through a small, dedicated team of international staff to establish a student population of 255 international students.

The University of Winchester has been providing higher education in the UK since 1840. With specialism in teacher training (rated Outstanding by Ofsted), nursing, psychology, business management, accountancy, criminology, law, history, and film production amongst other subject areas

As part of this process, we are looking to invite proposals from providers interested in partnering with the University to provide a full end to end recruitment service in support of growing international students numbers at the University.

Return Date: 12 Noon 15th of April 2025

Full details can be found at our electronic tendering portal at:

<https://in-tendhost.co.uk/winchester.aspx/Home>

### **Total value (estimated)**

- £8,000,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 19 May 2025 to 19 May 2027
- Possible extension to 19 May 2030
- 5 years, 1 day

Description of possible extension:

2 Year Contract with an option to extend for a further 2 Years + 1 Year.

### **Main procurement category**

Services

### **CPV classifications**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

## **Contract locations**

- UKJ - South East (England)
  - UKK - South West (England)
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## **Participation**

### **Particular suitability**

- Small and medium-sized enterprises (SME)
  - Voluntary, community and social enterprises (VCSE)
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## **Submission**

### **Tender submission deadline**

15 April 2025, 12:00pm

### **Submission address and any special instructions**

Tenders should be submitted via:

<https://in-tendhost.co.uk/winchester.aspx/Home>

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

12 May 2025

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**Award criteria**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Price	Organisation credibility and standing	Price	40%
End to End Proposal	Organisation credibility and standing	Quality	30%
Profile and Experience	Organisation credibility and standing	Quality	10%
Market positioning	Organisation credibility and standing	Quality	10%
Partnership management	Organisation credibility and standing	Quality	5%
Internationalisation	Organisation credibility and standing	Quality	5%

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**Other information****Conflicts assessment prepared/revised**

Yes

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## Procedure

### Procedure type

Open procedure

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## Contracting authority

### UNIVERSITY OF WINCHESTER

- Companies House: 05969256
- Public Procurement Organisation Number: PMPV-1431-CPBW

Sparkford Road

Hampshire

SO22 4NR

United Kingdom

Email: [andrew.gannon@winchester.ac.uk](mailto:andrew.gannon@winchester.ac.uk)

Region: UKJ36 - Central Hampshire

Organisation type: Public authority - sub-central government

