

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/010532-2025>

Tender

Contract For International End to End Recruitment Partner

UNIVERSITY OF WINCHESTER

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-010532

Procurement identifier (OCID): ocds-h6vhtk-04f6fe ([view related notices](#))

Published 20 March 2025, 5:52pm

Scope

Reference

25/AG/002

Description

Contract For International End to End Recruitment Partner

Requirement

The University of Winchester (UOW) is currently seeking to grow international students from September 2025, with a strategic aim to progressively grow numbers year on year. To date the University has been successful through a small, dedicated team of international staff to establish a student population of 255 international students.

The University of Winchester has been providing higher education in the UK since 1840. With

specialism in teacher training (rated Outstanding by Ofsted), nursing, psychology, business management, accountancy, criminology, law, history, and film production amongst other subject areas

As part of this process, we are looking to invite proposals from providers interested in partnering with the University to provide a full end to end recruitment service in support of growing international students numbers at the University.

Return Date: 12 Noon 15th of April 2025

Full details can be found at our electronic tendering portal at:

<https://in-tendhost.co.uk/winchester.aspx/Home>

Total value (estimated)

- £8,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 19 May 2025 to 19 May 2027
- Possible extension to 19 May 2030
- 5 years, 1 day

Description of possible extension:

2 Year Contract with an option to extend for a further 2 Years + 1 Year.

Main procurement category

Services

CPV classifications

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

Contract locations

- UKJ - South East (England)
- UKK - South West (England)

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Tender submission deadline

15 April 2025, 12:00pm

Submission address and any special instructions

Tenders should be submitted via:

<https://in-tendhost.co.uk/winchester.aspx/Home>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

12 May 2025

Award criteria

Name	Description	Type	Weighting
Price	Organisation credibility and standing	Price	40%

Name	Description	Type	Weighting
End to End Proposal	Organisation credibility and standing	Quality	30%
Profile and Experience	Organisation credibility and standing	Quality	10%
Market positioning	Organisation credibility and standing	Quality	10%
Partnership management	Organisation credibility and standing	Quality	5%
Internationalisation	Organisation credibility and standing	Quality	5%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

UNIVERSITY OF WINCHESTER

- Companies House: 05969256
- Public Procurement Organisation Number: PMPV-1431-CPBW

Sparkford Road

Hampshire

SO22 4NR

United Kingdom

Email: andrew.gannon@winchester.ac.uk

Region: UKJ36 - Central Hampshire

Organisation type: Public authority - sub-central government