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Contract

## **Warrington Dermatology Service - Direct Award Process C**

BRIDGEWATER COMMUNITY HEALTHCARE NHS FOUNDATION TRUST

F03: Contract award notice

Notice identifier: 2025/S 000-010487

Procurement identifier (OCID): ocds-h6vhtk-04efea

Published 20 March 2025, 3:59pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

BRIDGEWATER COMMUNITY HEALTHCARE NHS FOUNDATION TRUST

Spencer House 81A Dewhurst Road

Warrington

WA37PG

#### **Contact**

Sarah Davies

#### **Email**

[sarah.davies133@nhs.net](mailto:sarah.davies133@nhs.net)

#### **Telephone**

+44 1925662565

#### **Country**

United Kingdom

**Region code**

UKD61 - Warrington

**NHS Organisation Data Service**

RY2

**Internet address(es)**

Main address

<https://bridgewater.nhs.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Warrington Dermatology Service - Direct Award Process C

**II.1.2) Main CPV code**

- 85121282 - Dermatology services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Provision of Insourcing Services for Dermatology - 'This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health

Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,500,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85121282 - Dermatology services

#### **II.2.3) Place of performance**

NUTS codes

- UKD61 - Warrington

#### **II.2.4) Description of the procurement**

Provision of Insourcing Services for Dermatology - 'This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award.

The value of the contract is £1,539,200. The services are to be provided from 01/01/2025 - 31/03/2026

#### **II.2.5) Award criteria**

Quality criterion - Name: the existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 100

Price - Weighting: 0

#### **II.2.11) Information about options**

Options: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to the relevant authority by 1st April 2025. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 March 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Intersource Medical Services Ltd

1a Garforth Place

Milton Keynes

MK5 8PG

Country

United Kingdom

NUTS code

- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

Companies House

08086686

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,500,000

Total value of the contract/lot: £1,500,000

## Section VI. Complementary information

### VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to decision makers by 1st April 2025. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR. Written representations should be sent to [bchft.procurement@nhs.net](mailto:bchft.procurement@nhs.net)

Declared and potential conflicts of interest were assessed and none were identified.

Decision Makers are the board of Bridgewater Community Healthcare NHS Foundation Trust.

The rationale for the relative importance of the key criteria, and the rationale for choosing the provider with reference to the key criteria is explained below:

#### 1. Quality and innovation- 30%

The service provided by the incumbent over the last 12 months has been of a very high standard. There have been no episodes where they haven't been able to provide what has been agreed in the service model outline. They have provided clinicians who are suitably qualified to the standard that we have requested and on occasions above and beyond i.e MOHS Surgeons. They have provided clinicians for both 2 week wait , routine and surgical patients. There have been no clinical complaints or incidences of underperformance throughout the delivery of this service. Intersource have ensured innovative developments throughout the service delivery by effectively identifying any bottlenecks within the service and potential areas of waste in relation to resources. This has ensured improved patient pathways and developed a more cost-effective service for us

#### 2. Value - 30%

Spend has been significantly reduced via the insourcing arrangement. Taking all factors into consideration the value for money against our previous spend is substantial. By implementing an insourcing provision we have also decreased the overall agency spend for the organisation which has allowed the Trust to be compliant against the agency spend cap

### 3. Integration, Collaboration and service sustainability - 15%

The incumbent has provided us with an integrated and collaborative service throughout this contract as they have developed an in-depth understanding of our team and requirements through the clear communication channels established in the implementation process. Intersource Medical Services have worked closely with us throughout the service delivery to ensure that they understood the facilities available and the wider teams that may be involved in a patient's care.

### 4. Improving access, reducing health inequalities, and facilitating choice - 15%

The current solution has allowed the Trust to provide a consistent dermatological service to all practices across Warrington and all residents within Warrington. As part of the face to face consultations, the consultants provide health advice around skin changes, safe sun access and generic skin advice to all. Intersource have worked with us to ensure that access is improved and expanded throughout the service provided.

### 5. Social Value - 10%

Intersource have ensured that throughout the contract delivery they have increased social value within their own activities and have therefore brought improvements to the economic, social and environmental wellbeing within the area of Warrington

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Bridgewater Community Healthcare NHS Foundation Trust

Warrington

Country

United Kingdom